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Finding 60 exam preparation material that suits your learning preferences, timetable, and objectives is essential to prepare successfully for the test. You can prepare for the SAP C_BCSBN_2502 test in a short time and attain the SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions certification exam with the aid of our updated and valid exam questions. We emphasize quality over quantity, so we provide you with SAP C_BCSBN_2502 Actual Exam questions to help you succeed without overwhelming you.

SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q26-Q31):

NEW QUESTION # 26
Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Implements automatic auditing and budgeting rules
- B. Optimizes financial approaches
- C. Enhances production efficiency
- D. Automates supplier selection

Answer: A

Explanation:
Solution:
The correct answer based on learning.sap.com is:
* D. Implements automatic auditing and budgeting rules
The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.
The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW QUESTION # 27
How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics?Note: There are 2 correct answe rs to this questio n.

- A. Connects lifecycle data to make informed eco-conscious decisions
- B. Supports the use of environmentally friendly materials
- C. Reduces overall energy consumption, focusing on internal processes
- D. Focuses on optimizing financial flows while ignoring sustainability parameters

Answer: A,B

Explanation:
Solution:
The two correct answe rs based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:
* A. Supports the use of environmentally friendly materials
The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com.
* C. Connects lifecycle data to make informed eco-conscious decisions
It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.
Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

NEW QUESTION # 28
How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Cuts logistics costs by using local vendors
- B. Automates financial transactions with minimal impactto functional procurement processes
- C. Ensures integration with SAP and non-SAP systems
- D. Simplifies procurement for production with less impact to global processes

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com is:

* C. Ensures integration with SAP and non-SAP systems

SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com.

NEW QUESTION # 29

How does SAP Business Suite enhance "Productivity and Speed" in supply chains using artificial intelligence?

- A. By focusing on integrated financial planning
- B. By automating tasks through integration to minimize intervention
- C. By generating reports for decision-making
- D. By proposing optimized SCM processes

Answer: B

Explanation:
Solution:
The correct answer from learning.sap.com is:

* A. By automating tasks through integration to minimize intervention

This is emphasized in the section "Increase Productivity and Speed Through Automation", where SAP Business Suite orchestrates supply chain workflows by tightly integrating planning and execution. This automation eliminates traditional gaps and manual touchpoints, enabling agile, rapid, and precise responses across operations.

NEW QUESTION # 30

Which key points should be discussed when presenting SAP Business Suite to the COO?Note: There are 3 correct answe rs to this questio n.

- A. Integrated processes
- B. Expense savings through local suppliers
- C. Real-time visibility
- D. Automated financial processes
- E. Competitive Al capabilities

Answer: A,C,D

Explanation:
Solution:
The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

* Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.
* Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing, and logistics, enabling seamless cross-functional collaboration .
* Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed-reducing waste in time and resources.
Options C and E are not emphasized in the COO narrative on learning.sap.com.

NEW QUESTION # 31

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