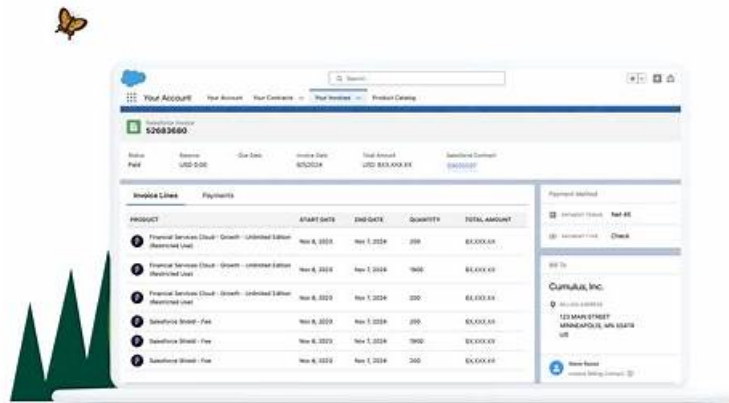


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## Salesforce Marketing Cloud Personalization Accredited Professional Sample Questions (Q120-Q125):

### NEW QUESTION # 120

How many total global goals and filters can you define for your dataset in Marketing Cloud Personalization?

- A. 25 filters and 25 goals
- B. Unlimited
- C. 300 total between filters and goals
- D. 64 total between filters and goals

**Answer: D**

Explanation:

Marketing Cloud Personalization allows a total of 64 global filters and goals combined for each dataset. This limitation ensures optimal performance and manageability of data tracking and evaluation.

Reference: Salesforce Interaction Studio Dataset Configuration Guide.

#### **NEW QUESTION # 121**

The Sitemap is implemented to manage which channel solution?

- A. Email
- **B. Web**
- C. Server-side
- D. Mobile

**Answer: B**

Explanation:

The Sitemap in Marketing Cloud Personalization is implemented to manage the Web channel solution.

\* It helps define key elements such as page types, content zones, and data capture points on the website for personalized web experiences.

References:

\* Salesforce Interaction Studio Documentation - Sitemap

#### **NEW QUESTION # 122**

What are the three primary areas of data stored in IS which represent a company's key business informative?

- A. Statistical tracking of KPI's
- **B. Shadow catalog information**
- C. Employee performance
- **D. User behaviour**
- **E. Operational information**

**Answer: B,D,E**

Explanation:

The three primary areas of data stored in Interaction Studio include:

\* User Behavior (Answer A):

\* Tracks individual user actions and interactions across channels.

\* Shadow Catalog Information (Answer C):

\* Stores product, content, or service catalog data used for recommendations and personalization.

\* Operational Information (Answer E):

\* Represents system and business configurations necessary for running campaigns and tracking performance.

References:

\* Salesforce Interaction Studio Documentation - Data Architecture

#### **NEW QUESTION # 123**

What two fields can a web developer specify for defining a Content Zone?

Choose 2 answers

- A. The associated page type
- **B. The name of the Content Zone.**
- C. The dimensions of the Content Zone.
- **D. The CSS selector of the DOM element.**

**Answer: B,D**

Explanation:

- \* The CSS selector of the DOM element (Answer A):
- \* Identifies the exact HTML element on the page where the content will render.
- \* The name of the Content Zone (Answer D):
- \* Provides a unique identifier for the zone, used in campaign setup and tracking.

References:

- \* Salesforce Marketing Cloud Documentation - Defining Content Zones

#### NEW QUESTION # 124

What is the salesforce point of view for end to end flow of data for real-time personalization within interaction studio? [Check]

- A. Know, understand, personalise, engage, analyse
- B. Profile, insight, understand, act, analyse
- C. Data-in, understand, engage, data-out, analyse
- **D. Identify, understand, decide, act, analyse**

**Answer: D**

Explanation:

The Salesforce point of view for real-time personalization within Interaction Studio focuses on:

- \* Identify:
  - \* Capturing user data and behavior from various touchpoints.
- \* Understand:
  - \* Analyzing collected data to derive insights about preferences, interests, and intent.
- \* Decide:
  - \* Using machine learning and AI to determine the most relevant personalization actions.
- \* Act:
  - \* Delivering personalized content or experiences in real-time.
- \* Analyse:
  - \* Monitoring and evaluating campaign performance to optimize outcomes.

References:

- \* Salesforce Interaction Studio Documentation - Real-Time Personalization Flow

#### NEW QUESTION # 125

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