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Contending for the success fruit of Sales-Admn-202 practice exam, many customers have been figuring out the effective ways to pass it. Due to the shortage of useful practice materials or being scanty for them, we listed these traits of our Sales-Admn-202 practice materials. Actually, some practice materials are shooting the breeze about their effectiveness, but our Sales-Admn-202 practice materials are real high quality Sales-Admn-202 practice materials with passing rate up to 98 to 100 percent.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 2	• Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.
Topic 3	• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 4	• Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs.

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Salesforce Certified CPQ Administrator Sample Questions (Q158-Q163):

NEW QUESTION # 158
A user hat created two Quotes related to an Opportunity. The user has changed the Primary Quote by checking the Primary checkbox on the non-Primary Quote. After performing this action, the amount or the Opportunity fails to update and the Quote Lines fad to sync to the Opportunity.
What is the root cause of this issue?

- A. Twin fiekJs between the Quote Une and the Opportunity Product need to be set up.
- B. The Primary field on the Quote is missing from the Quote object's Calculating Fields field set.
- C. The triggers have been disabled m the Installed Package Settings
- D. Primary Quote Keeps Opportunity Products is set to FALSE in the Installed Package Settings.

Answer: B

Explanation:
Root Cause:
* The Primary Quote field must be included in the Calculating Fields field set to trigger synchronization between the Quote and Opportunity.
Steps to Resolve:
* Navigate to Setup > Object Manager > Quote.
* Locate the Calculating Fields field set.
* Add the Primary field to the field set.
Testing:
* Change the Primary Quote for an Opportunity and verify that the Quote Lines and Opportunity values sync properly.
Salesforce CPQ Reference:
* The Calculating Fields field set ensures proper updates between related objects during key actions like recalculations.

NEW QUESTION # 159
A sales rep at Universal Containers is trying to determine why a new Contract was unable to be created from a recently contracted Order. The sales rep has confirmed that the Order is for a new customer. This is the sales reps first attempt to contract the Order.
What are three troubleshooting steps an admin should take to identify the issue7 Choose 3 answers

- A. Verify that the related Opportunity is in Closed/Won status.
- B. Confirm that each of the Order Products have been activated.
- C. Ensure the Order Start Date is later than the Opportunity Close Date.
- D. Check recent Apex Jobs to identify any errors in the contracting process.
- E. Ensure there is at least one subscription-based Order Product on the Order.

Answer: B,D,E

Explanation:
Issue Context:
* A Contract could not be created from an Order for a new customer.
Troubleshooting Steps:
* A. Confirm Order Product Activation:
* Contracts can only be generated for activated Order Products.
* C. Check Apex Jobs:
* Errors in the contracting process are logged in Apex Jobs. Review these logs for potential issues.
* E. Ensure Subscription-Based Order Product:
* Contracts require at least one subscription-based Product on the Order.
Validation:
* Verify that all conditions are met and retest the Contract creation process.

NEW QUESTION # 160

An admin has created a Small Business Bundle product with List Price = $5.00 with these Product Options:

If a user adds this bundle and saves it without making changes to the configuration, what will the Package Total be on the Small Business Bundle parent product Quote Line?

- A. $25.00
- B. $37.50
- C. $17.50
- D. $5.00

Answer: A

Explanation:
Bundle Configuration:
* Small Storage Container (Option 1): $2.00 × 10 = $20.00
* Shipping (Option 4): $7.50 (bundled).
* Other Options (Option 2 and Option 3):
* Medium Storage Container: Not selected.
* Custom Box Label: Not selected.
Calculation:
* Bundle Parent Product Price: $5.00
* Total Price: $5.00 (bundle) + $20.00 (Option 1) + $7.50 (Option 4) = $25.00 Why Other Answers Are Incorrect:
* A: Ignores bundled Option 4 price.
* C: Includes non-selected options in the total.
* D: Excludes all Option prices, which is inaccurate.
Salesforce CPQ Reference:
* Bundling logic and pricing are covered under Bundle Configuration Guidelines .

NEW QUESTION # 161

Universal Containers uses Contracted Pricing to set pricing for specific distributors and those distributors' business units (child accounts). Product A has a product family of Storage and a list price of $300. The parent account has a Contracted Price set to $200 and a filter based on the product family of Storage. Which two ways can the Admin set Product A back to list price on a business unit account?

- A. Create a new contracted price record for Product A on the business unit account and set its Ignore Parent Contracted prices to true.
- B. Create a new contracted price for Product A on the business unit account with a price of $300.
- C. Set Ignore Parent Contracted Prices to true on the business unit account record.
- D. Set Ignore Parent Contracted Prices to true on the parent contracted price.

Answer: B,C

Explanation:
Requirement:
* Set Product A's price back to its List Price ($300) for a business unit account while ignoring parent account contracted pricing.
Solution Steps:
* Option B: Create a new contracted price record for Product A at $300 for the business unit account.
* Option D: Mark the Ignore Parent Contracted Prices checkbox as TRUE on the business unit account to override inherited contracted pricing.
Why Other Options Are Incorrect:
* A: This would affect all contracted prices under the parent account, which is not the desired behavior.
* C: Creating a new contracted price with Ignore Parent Contracted Prices set to TRUE is redundant; the account-level setting (D) achieves this.
Salesforce CPQ Reference:
* Contracted Pricing functionality, including parent-child account handling, is outlined in CPQ Pricing Guidelines .

NEW QUESTION # 162
Universal Containers (UC) has products that will only be utilized as Product Options inside five different bundle products. When a user adds products to the Quote Line Editor, UC wants:
* Bundle products to show in the Product Selection page.
* Products that are Product Options of the bundles to be excluded from the Product Selection page.
How should the admin set up the bundle?

- A. Select the bundle on each Product option and mark the Product inactive
- B. Select the Component checkbox on any Product that is a Product Option for the bundles.
- C. Select the Selectbox on each product option and mark the Product inactive.
- D. Select the Hidden for any Product that is a Product Option for the bundles.

Answer: B

Explanation:
Requirement:
* Bundle products should show on the Product Selection page, but their Product Options should not.
Solution:
* Setting the Component checkbox to TRUE for Product Options ensures they are excluded from the Product Selection page and only appear within their bundles.
Why Other Options Are Incorrect:
* B: The Hidden field does not dynamically manage visibility for Product Options.
* C & D: Marking products inactive makes them completely unavailable, which is not the requirement.
Salesforce CPQ Reference:
* The Component checkbox's functionality is explained in Product Configuration .

NEW QUESTION # 163
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