

AP-223시험덤프샘플덤프문제보기



IT업계에 종사하고 계시나요? 최근 유행하는Salesforce인증 AP-223 IT인증시험에 도전해볼 생각은 없으신지요? IT 인증자격증 취득 의향이 있으시면 저희, Fast2test의 Salesforce인증 AP-223덤프로 시험을 준비하시면 100%시험통과 가능합니다. Fast2test의 Salesforce인증 AP-223덤프는 착한 가격에 고품질을 지닌 최고,최신의 버전입니다. Fast2test 덤프로 가볼까요?

Fast2test에서 제공되는Salesforce AP-223인증시험덤프의 문제와 답은 실제시험의 문제와 답과 아주 유사합니다. 아니 거이 같습니다. 우리Fast2test의 덤프를 사용한다면 우리는 일년무료 업뎃서비스를 제공하고 또 100%통과 율을 장담합니다. 만약 여러분이 시험에서 떨어졌다면 우리는 덤프비용전액을 환불해드립니다.

>> AP-223시험덤프샘플 <<

AP-223합격보장 가능 덤프자료 - AP-223완벽한 시험덤프

거침없이 발전해나가는 IT업계에서 자신만의 자리를 동요하지 않고 단단히 지킬려면Salesforce인증 AP-223시험은 무조건 패스해야 합니다. 하지만Salesforce인증 AP-223시험패스는 하늘에 별따기 만큼 어렵습니다. 시험이 영어로 출제되어 공부자료 마련도 좀 힘든편입니다. 여러분들의 고민을 덜어드리기 위해Fast2test에서는Salesforce인증 AP-223시험의 영어버전 실제문제를 연구하여 실제시험에 대비한 영어버전Salesforce인증 AP-223덤프를 출시하였습니다.전문적인 시험대비자료이기에 다른 공부자료는 필요없이Fast2test에서 제공해드리는Salesforce인증 AP-223영어 버전덤프만 공부하시면 자격증을 딸수 있습니다.

최신 Revenue Cloud Consultant AP-223 무료샘플문제 (Q16-Q21):

질문 # 16

What are three risks when using too many cross object formula fields in a Revenue Cloud Project?

- A. They can easily exceed limits if not carefully designed and tested
- B. They are computationally Expensive.
- C. Formula field data is not always available during CPQ quote calculation
- D. Formula fields have unlimited access to object many relationships away which makes it vulnerable to data changes.
- E. Formula Fields are editable, after the calculation completes the sales user or process automation can overwrite its value

정답: A,B,C

설명:

In Salesforce CPQ + Billing (Revenue Cloud), heavy use of cross-object formula fields can create serious performance, calculation, and reliability issues. Salesforce product documentation and CPQ study guides highlight several risks related to:

Quote calculation engine performance

SOQL query depth

Runtime evaluation limits

Data availability timing during synchronous calculations

Below is the breakdown of the options:

☐ A. Formula field data is not always available during CPQ quote calculationCorrect.

Salesforce CPQ reads values at calculation time, but cross-object formula fields may:

Not resolve in time if they depend on parent records updated within the same transaction Return stale values because formula evaluation is not recalculated in real time mid-calculation Fail during QCP or price rule evaluation due to record access/state issues This is a known risk documented in CPQ technical architecture guidance.

☐ B. Formula fields have unlimited access to object many relationships away which makes it vulnerable to data changes.Incorrect. Formula fields do NOT have unlimited access. They are limited to 10 relationship levels.

While data changes on parent objects can affect formula results, this is not a primary risk emphasized in Revenue Cloud implementation guidance.

Therefore, not one of the three correct risks.

☐ C. They are computationally expensive.Correct.

Formula fields-especially cross-object ones-are recalculated at runtime every time:

The referenced record is queried

CPQ calculator reads them during price rule evaluation

Billing processes (Invoice Run, Usage Rating, etc.) reference them

This can significantly slow down:

Quote calculations

Order/Invoice generation

Any multi-object SOQL-heavy logic

This is a well-known performance risk.

☐ D. They can easily exceed limits if not carefully designed and testedCorrect.

Cross-object formulas contribute to:

SOQL query depth limits

CPU time limits

Formula size complexity

Relationship depth limits

In CPQ/Billing, where Quote and Quote Line processing already push platform limits, too many formula fields can cause:

Calculation failures

Invoice/Order creation errors

Apex limit exceptions

Salesforce documentation warns against heavy formula usage for precisely these scalability concerns.

☐ E. Formula fields are editable, after calculation a user/process can overwrite the valueIncorrect.

Formula fields are never editable by users or automation.

Their values are dynamically calculated from their formula expressions.

Therefore, this option is not a valid risk.

질문 # 17

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment. One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

- A. The User did not have the proper access to the Quote Object.
- B. The User did not have the proper access to the Quote Line object.
- C. The User did not have the proper access to the Opportunity Product object.
- **D. The User did not execute post-installation scripts upon their first login to CPQ.**

정답: D

설명:

When a Salesforce CPQ user logs into production for the first time, CPQ requires running the Post-Install Script. This script:

Creates default settings

Ensures CPQ-managed fields are initialized

Grants required permissions

Creates default Primary Quote logic metadata

Updates field values such as IsPrimary, quote calculation settings, etc.

Why the issue happenedThe customer implemented automation that automatically sets a new quote as Primary at creation.

If a user has not executed the CPQ Post-Install Script on their first login, then Salesforce CPQ has not yet initialized several objects and fields that are required for the Primary Quote creation process.

Therefore, the "first time users tried to create quotes" → they encountered errors, because:

Their user-specific CPQ installation metadata was not initialized

CPQ could not run its internal logic that depends on Primary Quote setup Salesforce's installation documentation explicitly states:

Each CPQ user must run the Post-Install Script after first login, or they may encounter errors when creating quotes, setting a quote primary, or performing calculations.
Thus the correct answer is A, and it is consistent with CPQ installation best practices.

질문 # 18

Which Revenue Cloud feature can be customized to provide an aggregated view of the current goods and services on a contract?

- A. Order
- **B. Subscription**
- C. Customer Asset Lifecycle Management (CALM)
- D. Renewals
- E. Amendments.

정답: B

질문 # 19

Which 3 documents help a revenue cloud consultant better understand the client's revenue cloud project requirements before speaking for the first time in a scoping session?

- **A. brochures that provided detail to the products and services the client offers**
- B. The latest release notes found at [help.salesforce.com>salesforce](https://help.salesforce.com/salesforce) CPQ patch notes
- **C. An approval matrix documentation that describe the approvals needed before a quote is sent to the customer**
- **D. A sample proposal the client provides to their customers**

정답: A,C,D

질문 # 20

Our customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of Salesforce. Which Service Region should be defined for the European instance of CPQ in order to optimize calculation performance?

- A. Service Region has no performance impact
- B. Japan
- **C. Europe**
- D. North America
- E. Australia

정답: C

설명:

The CPQ Quote Calculator runs in a designated Service Region. Performance increases significantly when:

The service region is geographically close to the Salesforce org.

Since the org is hosted in the EU:

✓ D - Europe is the correct service region, which reduces latency and speeds calculation.

Why the others are wrong: Option

Why Incorrect

A - No performance impact

100% incorrect; region affects latency heavily.

B - North America

Far from EU, adds latency.

C - Japan

Even slower.

E - Australia

Worst possible latency option.

Thus D is correct.

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AP-223합격보장 가능 덤프자료: <https://kr.fast2test.com/AP-223-premium-file.html>

유복은 의아해하면서도 고개를 끄덕였다. 그 신은 바로 탐방청년단의 사인을 받으러 온 삼신이었다. Fast2test는 IT 인증시험 자격증 공부자료를 제공해드리는 전문적인 사이트입니다, Salesforce AP-223덤프는 합격보장해드리는 고품질 덤프입니다.

높은 전문지식은 필수입니다. 하지만 자신은 이 방면 지식이 없다면 Fast2test가 도움을 드릴 수 있습니다. AP-223덤프는 오랜 시간과 정력을 투자하여 만들어낸 완벽한 시험자료로서 AP-223덤프를 구매하고 공부하였는데도 시험에서 떨어졌다면 불합격성적표와 주문번호를 보내오시면 AP-223덤프비용은 바로 환불해드립니다.

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