





EX-Con-101 Reliable Test Tutorial - EX-Con-101 Actual Questions


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Which one of the following best describes the concept of pooling? - ANSWER 
The concept of pooling is that insureds share the cost of each other's losses

As a single mother on a very tight budget, Ciara is tempted to skimp on her insurance. However, her friend Mehmet tells her not to skimp on insurance, because it will help manage her cash flows. Which one of the following examples best illustrates Mehmet's point? - ANSWER 
When her car's windshield breaks, Ciara has to pay only \$100 of the \$600 cost of replacing it

Shelton Industries experienced a fire in its manufacturing plant. Several employees suffered burns and smoke inhalation injuries as they tried to escape the building. Which one of Shelton Industries' commercial property-casualty policies would pay for the employees' injuries and illnesses? - ANSWER 
Workers compensation insurance

Coverage for money and other business property from various causes of loss such as burglary, robbery, theft, and employee dishonesty typically is provided by - ANSWER 
Commercial crime insurance

All of the following are types of private insurers, EXCEPT: - ANSWER 
State workers compensation funds

The state of Maryland operates a residual auto plan (the Maryland Auto Insurance Fund—MAIF) that provides coverage for drivers who are unable to obtain coverage from private insurers. Which one of the following is the best rationale for

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Salesforce Certified Experience Cloud Consultant Sample Questions (Q45-Q50):

NEW QUESTION # 45

A consultant recently finished gathering requirements for a Cloud Kicks (CK) project that will launch five new Customer Experience Cloud sites worldwide, all on a brand new Salesforce org. The purpose of these sites is to generate buzz around new CK models and crowdsource new ideas for the RAD department. The consultant knows Multiple Books that they need to enable moderation and rate limit rules as part of their planning and must meet the following requirements:

- * Each site must have three unique content moderation rules that flag specific keywords.
- * Each site must have four unique rate rules that govern posting limits.
- * All authenticated users must be able to post on demand. Calculator

What should the consultant consider doing before beginning work on these sites?

- **A. Notify the stakeholders that the number of both moderation and rate rules exceeds the org limit.**
- B. Notify the stakeholders that the number of content moderation rules, but not rate rules, exceeds the org limit.
- C. Ensure that both the notify and freeze actions for all site rate rules are implemented.
- D. Notify the stakeholders that the number of rate rules, but not content moderation rules, exceeds the org limit.

Answer: A

Explanation:

Before beginning work on these sites, the consultant should notify the stakeholders that the number of both moderation and rate rules exceeds the org limit. Moderation rules are rules that flag or block content based on keywords, phrases, or patterns. Rate rules are rules that limit the number of posts or comments a user can make in a given time period. The org limit for moderation rules is 10 and the org limit for rate rules is 5. Since each site needs 3 moderation rules and 4 rate rules, the total number of rules for 5 sites is 15 moderation rules and 20 rate rules, which exceed the org limit.

NEW QUESTION # 46

Universal Containers has implemented Chat, but agents are complaining that they have to capture several pieces of information before being able to service the customer.

What should an administrator do to capture information upfront on the Experience site?

- A. Deploy a unique chat per topic.
- **B. Create a pre-chat form to fill out before initiating Chat.**
- C. Create a flow for customers to fill out before initiating Chat.
- D. Enable Chat for only authenticated users and pass the user's information on hidden fields.

Answer: B

Explanation:

To capture information upfront on the Experience site, the administrator should create a pre-chat form to fill out before initiating Chat. A pre-chat form is a form that appears before a chat session starts and asks customers to provide some information, such as their name, email, phone number, or issue description. This helps agents to identify the customer and prepare for the chat session.

NEW QUESTION # 47

Ursa Major Solar (UMS) will be creating a partner portal to distributing leads to partners. Partners will also be able to create their own leads in the portal UMS has decided to use Partner Central template.

Which three should UMS take at a minimum in order to meet the requirement?

- **A. Create a Lead Queue for Lead Distribution.**
- **B. Configure Lead creation Lead on low Distribution inside PRM Workspace.**
- **C. Create a Lead Process for Lead Distribution**
- D. Enable Allow External Creation" in Digital Experience settings

Answer: A,B,C

Explanation:

To meet the requirement of distributing leads to partners, UMS needs to take at least three steps:

- * Create a Lead Process for Lead Distribution. A lead process is a set of stages that a lead goes through from creation to conversion. UMS can create a lead process that defines how leads are distributed to partners based on criteria such as region, industry, or product.
- * Create a Lead Queue for Lead Distribution. A lead queue is a list of leads that are assigned to a group of users who share the workload. UMS can create a lead queue for its partners and assign leads to the queue based on the lead process.
- * Configure Lead creation and Lead Distribution inside PRM Workspace. PRM Workspace is a feature that allows UMS to manage its partner relationships, such as recruiting, onboarding, training, and co-selling. UMS can configure lead creation and distribution settings inside PRM Workspace, such as enabling partners to create their own leads, setting up lead assignment rules, and defining lead notification preferences.

NEW QUESTION # 48

Ursa Major Solar (UMS) is evaluating Salesforce Partner Relationship Management (PRM) to help improve its current channel sales performance.

In which two ways can Salesforce PRM help UMS accelerate channel sales?

Choose 2 answers

- A. Automate partner entitlement assignment in Channel Sales teams
- B. Use partner tiering in channel sales hierarchy
- C. Extend automated quoting capabilities to partners
- D. Enable partner lead routing

Answer: C,D

Explanation:

Partner lead routing allows UMS to assign leads to partners based on predefined criteria, such as location, product, or industry. This helps UMS distribute leads more efficiently and increase partner engagement.

Automated quoting capabilities allow partners to generate quotes for customers using UMS's pricing and discount rules. This helps partners close deals faster and more accurately.

NEW QUESTION # 49

Zephyrus Relocation Services (ZRS) plans to build a portal for its partners. The portal needs to show company information and brand details on the Account Management page.

Which templates should ZRS consider to build the portal?

Choose 2 answers

- A. Partner Central
- B. Customer service
- C. Help Center
- D. Build Your Own

Answer: A,D

Explanation:

Partner Central and Build Your Own are two templates that ZRS can consider to build the portal for its partners. Partner Central is a template that is designed for managing partner relationships, such as recruiting, onboarding, training, and co-selling. Build Your Own is a template that allows you to create a custom site using Lightning Web Components and other web standards.

NEW QUESTION # 50

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