

GInI CInP證照指南 & CInP考題資源



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>> GInI CInP證照指南 <<

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最新的 GInI Professional CInP 免費考試真題 (Q116-Q121):

問題 #116

Breakthrough Innovation is characterized by completely new offerings within existing categories that substantially raise the bar on the value or experience delivered.

Select one correct answer from the list:

- A. Substantially raise the bar on the level of competitiveness they offer
- **B. Substantially raise the bar on the value or experience delivered**

- C. Substantially lowers the cost of doing business
- D. Substantially increase the brand value associated with them

答案： B

解題說明：

GInI's CInP Handbook defines Breakthrough Innovation as novel offerings within existing categories (e.g., a revolutionary smartphone) that "substantially raise the bar on the value or experience delivered" -e.g., superior functionality or usability-setting new standards. "Brand value" (A) is a byproduct, not the focus. "Competitiveness" (B) results but isn't GInI's definition. "Lowers cost" (C) aligns with process innovation, not breakthrough's emphasis. Option D matches GInI's exact phrasing, aligning with the original answer, reflecting a transformative, customer-facing impact-a GInI criterion distinguishing breakthrough from incremental innovation.

Reference: GInI CInP Handbook , Section on Breakthrough Innovation Characteristics.

問題 #117

A well-developed Opportunity Analysis will uncover for a business both unmet and unarticulated opportunities.

Select one correct answer from the list:

- A. Tangible and intangible opportunities
- B. Unmet and unarticulated opportunities
- C. Good opportunities and bad opportunities
- D. Currently untapped opportunities and future potential opportunities

答案： B

解題說明：

GInI's CInP Handbook describes Opportunity Analysis as a Front End process to identify market gaps, specifically "unmet" (known but unaddressed needs) and "unarticulated" (latent needs customers don't yet express) opportunities. This dual focus, rooted in Design Thinking, uncovers high-value innovation targets-e.

g, unmet demand for convenience, unarticulated desire for simplicity. Option A, "tangible/intangible," is abstract and not GInI's framework. Option B, "good/bad," is judgmental, not analytical. Option C, "untapped /future," shifts to timing, missing the unmet/unarticulated distinction. Option D aligns with GInI's terminology, matching the original answer, emphasizing deep customer insight as the bedrock of impactful innovation-a disciplined, user-centric approach.

問題 #118

According to Peter Drucker, in order for something to qualify as a true business innovation, it must simultaneously be what?

Select one correct answer from the list

- A. Interesting, cost-effective, and full-featured.
- B. Desirable, viable, and feasible.
- C. Alluring, luxurious, and well-packaged.
- D. Envidable, robust, and capable.

答案： B

問題 #119

Open Innovation is a concept that deals with the strategic philosophy around where and how a business goes about developing and commercializing new innovations.

Select one correct answer from the list:

- A. When a business should develop and commercialize new innovations
- B. Where and how a business goes about finding new customers
- C. Where and how a business goes about branding and marketing new innovations
- D. Where and how a business goes about developing and commercializing new innovations

答案： D

解題說明：

Open Innovation, as defined by GInI and originally by Henry Chesbrough, is a strategic approach to sourcing and utilizing internal and external ideas and pathways for innovation development and commercialization. The CInP Handbook describes it as focusing on "where and how" a business collaborates-internally, with partners, or through external ecosystems-to innovate. Option A ("when") addresses timing, not strategy. C ("finding new customers") and D ("branding and marketing") are downstream activities, not the core of Open Innovation. B is the precise match.

Reference:GInI CInP Handbook, Section on Open Innovation.

問題 #120

For projects developing products in the Back End, once final funds are released and capital equipment has been procured, the Operations Team will begin preparations to ready the product for pilot and eventual launch.

Select one correct answer from the list:

- A. Start production
- B. Begin their production planning work
- **C. Begin preparations to ready the product for pilot and eventual launch**
- D. Start helping the marketing team produce effective marketing collateral for the product

答案： C

解題說明：

The CInP Handbook details that in the Back End, after funding and equipment are secured, the Operations Team focuses on "preparations to ready the product for pilot and eventual launch." This includes pilot planning (e.g., small-scale testing) and launch logistics (e.g., supply chain readiness), ensuring the product is market-ready. Option A, "marketing collateral," is outside Operations' scope. Option B, "production planning," occurs earlier in design phases. Option C, "start production," jumps ahead-pilots precede full production. Option D aligns with GInI's sequence, matching the original answer, reflecting a phased approach where pilots validate scalability before launch, a risk-management strategy central to GInI's Back End process.

問題 #121

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