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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q31-Q36):

NEW QUESTION # 31

Which type of SAP S/4HANA app delivers exception-based processing, combining analytics with follow-up actions to resolve issues?

- A. Factsheets
- B. SAP S/4HANA embedded analytics
- C. SAP Smart Business
- D. Transactional apps

Answer: C

Explanation:

The type of SAP S/4HANA app that delivers exception-based processing with analytics and follow-up actions is:

A . SAP Smart Business: These apps provide role-based dashboards with key performance indicators and allow users to take immediate actions based on insights.

NEW QUESTION # 32

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

- A. You must set up a periodic billing plan for the invoice list creation.
- B. You use preliminary billing documents for the invoice list creation.
- C. You must create an invoice list at specified time intervals or on specific dates.
- D. You must send the payer a single invoice list instead of the individual invoices.

Answer: C,D

NEW QUESTION # 33

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Sold-to party (SP)
- B. Ordering party (1)
- C. Ship-to party (SH)
- D. Invoicing party (11)

Answer: A,C

Explanation:

Master Data

NEW QUESTION # 34

How can you reduce the maintenance effort for customer master data? Note: There are 2 correct answers to this question.

- A. Use multi-address handling.
- B. Use customer-vendor integration.
- C. Use the common master data concept.
- D. Use business partner roles.

Answer: B,C

Explanation:

To reduce the maintenance effort for customer master data, you can:

A . Use the common master data concept: This allows for centralized maintenance of data shared across different modules and

applications.

D . Use customer-vendor integration: This integrates customer and vendor roles within the business partner concept, simplifying master data management.

NEW QUESTION # 35

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. SAP Solution Manager
- B. SAP Cloud ALM
- C. Lean IX
- D. SAP Best Practices

Answer: D

NEW QUESTION # 36

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