

Salesforce Revenue-Cloud-Consultant-Accredited-Professional學習指南 & Revenue-Cloud-Consultant-Accredited-Professional考試證照綜述



BONUS!!! 免費下載VCESoft Revenue-Cloud-Consultant-Accredited-Professional考試題庫的完整版：<https://drive.google.com/open?id=1B7oeooBSAun73Gi-092jHreEpqHbHu7h>

在如今互聯網如此發達社會裏，選擇線上培訓已經是很普遍的現象。VCESoft就是眾多線上培訓網站之一。VCESoft的線上培訓有著多年的經驗，可以為參加Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試的考生提供高品質的學習資料，來能滿足考生的所有需求。

如果你正在準備 Revenue-Cloud-Consultant-Accredited-Professional 考試，為 Revenue-Cloud-Consultant-Accredited-Professional 認證做最後衝刺，又苦於沒有絕對權威的考試真題模擬。很多考生現在都用 Salesforce Revenue-Cloud-Consultant-Accredited-Professional 考題作為參加Revenue-Cloud-Consultant-Accredited-Professional 考試最快捷，最信任的方式。擺正好心態，認真閱讀準備好的 Revenue-Cloud-Consultant-Accredited-Professional 考題，考試時心中不要慌，任何一場考試，都是與考生在進行心理戰的準備，遇到難的題目先不要去管，調整好心態準備應戰下一條題目。加上之前準備充足獲取 Revenue-Cloud-Consultant-Accredited-Professional 認證應該是沒有問題的。

>> Salesforce Revenue-Cloud-Consultant-Accredited-Professional學習指南 <<

Salesforce Revenue-Cloud-Consultant-Accredited-Professional考試證照綜述 - Revenue-Cloud-Consultant-Accredited-Professional考試

近來，Salesforce的認證考試越來越受大家的歡迎。Salesforce的認證資格也變得越來越重要。作為被 IT行業廣泛認可的考試，Revenue-Cloud-Consultant-Accredited-Professional認證考試是Salesforce中最重要的考試之一。取得了這個考試的認證資格，你就可以獲得很多的利益。如果你也想參加這個考試的話，VCESoft的Revenue-Cloud-Consultant-Accredited-Professional考古題是你準備考試的時候不能缺少的工具。因为这是Revenue-Cloud-Consultant-Accredited-Professional考试的最优秀的参考资料。

最新的 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 免費考試真題 (Q106-Q111):

問題 #106

A new order is created with these details:

1. The account has a default Billing Profile with a billing address in San Francisco.
2. An order is created associated with this account with a billing address in New York.
3. The order has a billing account attached with a billing address in Chicago.

When billing processes the order, which city will be used?

- A. New York
- B. San Francisco
- C. Chicago

答案：C

問題 #107

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine__c Object. Which is the most efficient solution?

- A. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ QuoteLine__c on opportunity Product.
- B. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- C. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.
- D. Create ARR__c on the opportunity Line item object, Matching the field configuration of ARR c on SBQQ QuoteLine C.

答案: A

解題說明:

The Salesforce CPQ (Configure, Price, Quote) system allows for the creation of custom fields on the Opportunity Line Item object, such as ARR c, to capture recurring revenue. This can be used in conjunction with a price rule to copy the value from the corresponding field (ARR c) on the SBQQ QuoteLine__c object.

This solution is efficient as it leverages the existing structure and functionality of Salesforce CPQ, allowing for the seamless integration of recurring revenue data into existing pipeline reports. References:

- * Salesforce Revenue Cloud documents and learning resources
- * Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel
- * Get Started with Revenue Intelligence
- * Introduction to Revenue Intelligence for Sales Cloud
- * Getting Started: Revenue Cloud: Salesforce Billing
- * CPQ Object Relationships - Salesforce
- * Object Reference for the Salesforce Platform
- * Salesforce CPQ Clone with Related Button to clone Quotes to a new ...
- * Troubleshoot Salesforce CPQ Opportunity and Quote sync issues
- * Bundle configuration errors 'does not belong to SObject Type' or ...
- * Salesforce Revenue-Cloud-Consultant-Accredited-Professional Quiz 1 ...

問題 #108

Which three are key steps when documenting user stories?

- A. Design the solution while the business process is being defined
- B. Know which business process the requirement supports to categorize the user story
- C. Identify the actor or personas in this user story
- D. Identify the acceptance criteria or result for satisfying the user story.
- E. Document user acceptance test scripts for the user story.

答案: B,C,D

解題說明:

User stories are short, simple descriptions of a feature or functionality from the perspective of the end user or customer. User stories are used to capture the requirements and value proposition of a product or service in an agile framework. User stories should follow some best practices to ensure clarity, consistency, and alignment with the business goals and user needs. 12 Some of the key steps when documenting user stories are:

1 Know which business process the requirement supports to categorize the user story. This helps to prioritize and organize the user stories based on the business value and impact they deliver. It also helps to avoid duplication and inconsistency among user stories. 3 Identify the actor or personas in this user story. This helps to define the user role, needs, goals, and motivations that drive the user story. It also helps to create empathy and understanding for the user and their context. 4 Identify the acceptance criteria or result for satisfying the user story. This helps to specify the expected outcome, behavior, or functionality that the user story should deliver. It also helps to define the scope, quality, and testability of the user story. 5 Designing the solution while the business process is being defined is not a key step when documenting user stories. This can lead to premature or biased decisions that may not address the real user problem or value proposition. User stories should focus on the what and why, not the how. The solution design should be done after the user stories are validated and prioritized, and in collaboration with the development team and other stakeholders. 6 Documenting user acceptance test scripts for the user story is not a key step when documenting user stories.

This can be done later, after the user stories are refined and detailed, and before the development and testing phases. User acceptance test scripts are used to verify that the user story meets the acceptance criteria and the user expectations. [7] References:

- 1: User Stories | Examples and Template | Atlassian
- 2: How to Write Perfect User Stories (With Templates): A Step-By-Step Guide | airfocus
- 3: 10 Tips for Writing Good User Stories - Roman Pichler
- 4: The Anatomy of a User Story | Scrum Alliance | Includes Template
- 5: Best Practices to Succeed with User Stories - DZone
- 6: UX documentation: Guide, best practices, template

問題 #109

After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- **A. extending customization using coding best practices to improve scalability**
- B. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- C. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'. processed with design and build, and address performance issues as the final task in UAT
- D. Architect the revenue cloud solution to follow suit by

答案： A

問題 #110

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine c Object. Which is the most efficient solution.

- A. Create ARR c on the opportunity Line item object, Matching the field configuration of ARR c on SBQQ QuoteLine C.
- **B. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.**
- C. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- D. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ QuoteLine c on opportunity Product.

答案： B

問題 #111

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如果考生沒有基礎，可以選擇資策會進行補習，考生在還要上班的情形下，又想快速通過 Revenue-Cloud-Consultant-Accredited-Professional 考試，可以選擇 VCESoft Revenue-Cloud-Consultant-Accredited-Professional 題庫，覆蓋率很高，可以順利通過考試，從而獲得 Salesforce 的認證證書。我們承諾所有購買“Revenue-Cloud-Consultant-Accredited-Professional 題庫”的客戶，都將獲得一年免費升級的售後服務，確保客戶考試的一次通過率。並實行“一次不過全額退款”的保障，絕對保證考生的利益不受到任何的損失。

Revenue-Cloud-Consultant-Accredited-Professional 考試證照綜述：<https://www.vcesoft.com/Revenue-Cloud-Consultant-Accredited-Professional-pdf.html>

我們的 VCESoft 的專家團隊利用自己的經驗為參加 Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試的很多人研究出了最新的有效的培訓工具，包括 Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試測試，考前試題，試題答案，Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 考試題庫學習資料是根據最新的考試知識點和輔導材料整編而來，知識點覆蓋很全面，是您備考的最佳助手，在 VCESoft 網站上你可以免費下載我們提供的關於 Salesforce Revenue-Cloud-Consultant-Accredited-Professional 題庫的部分考題及答案測驗我們的可靠性，提供最新的 Salesforce Revenue Cloud Consultant Accredited Professional - Revenue-Cloud-Consultant-Accredited-Professional 題庫資訊，有些使用我們類比測試軟體已經通過相關 IT 認證考試的人成為了 VCESoft Revenue-Cloud-Consultant-Accredited-Professional 考試證照綜述的回頭客，有了這樣的保障，可以節省您的精力和 Revenue-Cloud-Consultant-Accredited-Professional 考試成本，您也不必在擔心了。

江湖兒女，就是熱情，我若全力動手，妳撐不過壹招，我們的VCESoft的專家團隊利用自己的經驗為參加Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試的很多人研究出了最新的有效的培訓工具，包括Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認證考試測試，考前試題，試題答案。

有用的Revenue-Cloud-Consultant-Accredited-Professional學習指南和資格考試中的領先供應商和無與倫比的Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional

Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional考試題庫學習資料是根據最新的考試知識點和輔導材料整編而來，知識點覆蓋很全面，是您備考的最佳助手，在VCESoft網站上你可以免費下載我們提供的關於Salesforce Revenue-Cloud-Consultant-Accredited-Professional題庫的部分考題及答案測驗我們的可靠性。

提供最新的 Salesforce Revenue Cloud Consultant Accredited Professional - Revenue-Cloud-Consultant-Accredited-Professional 題庫資訊，有些使用我們類比測試軟體已經通過相關IT認證考試的人成為了VCESoft的回頭客。

- [illegible]

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庫：<https://drive.google.com/open?id=1B7oeooBSAun73Gi-092jHreEpqHbHu7h>