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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q84-Q89):

NEW QUESTION # 84

The sales team at Cloud Kicks is noticing that sales reps are misusing the new Screen Flow tool for data entry, since they are viewed the initial screen after clicking finish.

What should the administrator do to fix this?

- A. Add a trigger to redirect the user to a new page.
- **B. Use a lightning action to redirect the user**
- C. Update the flow with a local redirect action.
- D. Create a new flow to redirect the user when the other flow finishes.

Answer: B

Explanation:

A lightning action is a type of quick action that can invoke a Lightning component, a Visualforce page, or a URL. The administrator can use a lightning action to redirect the user to a different page after they finish the screen flow. This way, the user will not see the initial screen again and will not misuse the flow tool.

Reference:

https://help.salesforce.com/s/articleView?id=sf.lightning_component_actions.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_distribute_lex.htm&type=5

NEW QUESTION # 85

Dream house Realty has created a custom object to track its Open Houses with a master-detail relationship up to a custom object for Properties. Agents need to quickly calculate the number of Open House records in a status or Pending so they can see the value from the Property record.

What feature should the administrator implement?

- A. Roll-Up Summary
- B. visualforce Page
- C. Formula Fields
- D. Lightning Component

Answer: A

Explanation:

A roll-up summary field is used to display a value in a master record based on the values of a set of related detail records. In this case, the administrator can create a roll-up summary field on the Properties object that counts the number of Open House records in a Pending status. Reference: https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5 A permission set is a collection of settings and permissions that give users access to various tools and functions. The View All Data permission allows users to view all data, regardless of sharing settings. By creating a permission set with this permission and assigning it to the subset of users, the administrator can meet the requirement without changing their profiles or roles. Reference:

https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.admin_general_permissions.htm&type=5

NEW QUESTION # 86

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log In. The administrator would now like to look at how many users have successfully used it since It was rolled out.

What are two ways the administrator can get this Information?

Choose 2 answers

- A. Open the Login Access Policies In Setup which shows how many users are using MFA.
- B. Export Login History and filter based off of Authentication Method Reference,
- C. Run a session setting report, specifying login methods by user.
- D. Create a new view In Identity Verification History, specifying Method.

Answer: B,D

Explanation:

Salesforce Authenticator is an app that adds an extra layer of security for logging into Salesforce by requiring users to verify their identity using their mobile device after entering their username and password on Salesforce login page. To see how many users have successfully used Salesforce Authenticator since it was rolled out, an administrator can use two methods:

A) Create a new view In Identity Verification History, specifying Method.

Identity Verification History is a tool that shows information about each identity verification event for users in your org, such as the date and time, the verification method used, the IP address, and the status of the verification. By creating a new view in Identity Verification History and specifying the method as Salesforce Authenticator, an administrator can see how many users have used the app to verify their identity when logging in. Reference: https://help.salesforce.com/s/articleView?id=sf.identity_verification_history.htm&type=5

D) Export Login History and filter based off of Authentication Method Reference. Login History is a tool that shows information about each login attempt for users in your org, such as the date and time, the username, the source IP address, the login type, and the status of the login. By exporting Login History as a CSV file and filtering based on the Authentication Method Reference column, an administrator can see how many users have used Salesforce Authenticator as their authentication method when logging in. Reference: https://help.salesforce.com/s/articleView?id=sf.monitoring_login_history.htm&type=5

NEW QUESTION # 87

What are two capabilities of Salesforce Customer Community members?
Choose 2 answers.

- A. Their reputation levels must be the same across all communities of which they are members.
- B. They must belong to a company's internal community to participate in Chatter collaboration.
- C. They find crowdsourced answers and Knowledge articles to resolve a support issue.
- D. They use the ideas tab to submit, comment on, and vote for ideas.

Answer: B,D

NEW QUESTION # 88

A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

- A. Enable owner adjustment
- B. Enable manager adjustments
- C. Allow Override Forecasts
- D. Allow Forecasting

Answer: D

Explanation:

Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 89

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