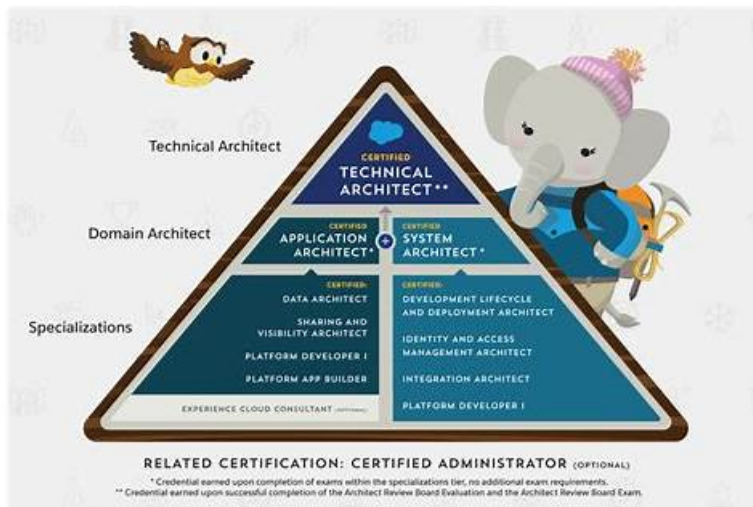


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## Salesforce Certified Sharing and Visibility Architect Sample Questions (Q77-Q82):

### NEW QUESTION # 77

Sales Reps at Universal Containers sometimes create large files as a part of the Sales process that are too large to share over email. They would like users to be able to share files with customers, but the CISO has requested that any file links shared must be protected by a password.

How can this be accomplished?

- A. Sales reps can create a content delivery. During creation, the user should select the option to require a password to access content.
- B. Utilize an AppExchange product for delivering password-protected files to their customers,
- C. Set up an experience cloud site for customers to access files. Share the file with customers via chatter. Customers can then log into the site to access the content.

**Answer: A**

Explanation:

Explanation

Content delivery is a feature that allows users to share files with customers and protect them with a password.

Setting up an experience cloud site would require additional configuration and licensing. Utilizing an AppExchange product would introduce a dependency on a third-party solution.

#### NEW QUESTION # 78

A custom invoice object has been created with a master-detail relationship to account. The Account receivable (AR) team needs access to Invoices AR users do not own nor have access to Account records. Account OWD is set to Private. The AR team is unable to find Invoices in List views, Reports, nor in Global Search. The Architect has been asked to help troubleshoot.

What could be the issue preventing AR team members from seeing invoices?

- A. A sharing rule is missing to share Invoices to the AR team.
- B. The Accounts receivable profile does not have read Permission to the Invoice Object.
- C. The AR team profile needs to be assigned an Invoice Page layout.
- D. A sharing rule is missing to share Accounts to the AR team.

**Answer: D**

Explanation:

Explanation

A sharing rule is missing to share Accounts to the AR team, which could be the issue preventing AR team members from seeing invoices. Since invoice is a custom object with a master-detail relationship to account, its sharing settings are controlled by its parent account. If AR users do not have access to account records, they will not be able to see or query invoice records either. Option A is incorrect, since a sharing rule to share invoices to the AR team would not work, as invoice inherits its sharing settings from account. Option B is incorrect, since assigning an invoice page layout to the AR team profile would not affect their visibility of invoice records. Option D is incorrect, since giving read permission to the invoice object to the Accounts receivable profile would not grant access to invoice records that are owned by other users.

#### NEW QUESTION # 79

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to a misconfigured Role Hierarchy (Shipment organization-wide default is Private). After investigation, they determined the Role Hierarchy for these users is correct.

What is the reason why UC sales managers are unable to see shipment records?

- A. The Grant Access Using Hierarchies option on Shipment Sharing Settings was incorrectly disabled by the admin.
- B. The Role Hierarchy implicit sharing was incorrectly disabled by the admin.
- C. The Ownership-based sharing rule for Shipment was incorrectly disabled by the admin.

**Answer: A**

#### NEW QUESTION # 80

Universal Containers has the following Sharing Settings for their Org:

Account = Private

Contact = Controlled by Parent

Opportunity = Private

Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Contract Access
- **B. Opportunity Access**
- **C. Case Access**
- **D. Account Access**
- E. Contact Access

**Answer: B,C,D**

Explanation:

Explanation

The access levels that can be set on the Account Team Member are Account Access, Opportunity Access, and Case Access<sup>2</sup>. Contact Access and Contract Access are not available options for Account Team Members.

### NEW QUESTION # 81

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- **B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.**
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer: B**

### NEW QUESTION # 82

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