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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q175-Q180):

NEW QUESTION # 175

Which of the following are criteria used to determine quality requirements relationships?

- A. Complexity, stability, status
- B. Necessary, consistent, correct

- C. Penalty, benefit, cost
- D. Necessity, validate, derive

Answer: B

NEW QUESTION # 176

Which elicitation type involves the discovery of information under controlled tests?

- A. Workshop
- B. Collaborative
- C. Experiment
- D. Research

Answer: C

Explanation:

The experiment elicitation technique involves discovering information under controlled conditions or tests. This approach is valuable when theoretical or observed behavior needs to be validated through actual performance or test conditions, often used in prototyping and usability testing.

Exact Extract from BABOK Guide v3 - Technique 10.16: Experiment:

"Experiments are used to identify information when it is not available from other sources or when it is desirable to confirm an assumption or hypothesis under controlled conditions."

NEW QUESTION # 177

You are being mentored by a senior colleague. As part of an initiative, your colleague has suggested that you seek a better understanding of the business need. Which task will provide the desired outcome?

- A. Define the desired future state.
- B. Begin to engage stakeholders in elicitation activities.
- C. Conduct an analysis of the current state.
- D. Conduct interviews with stakeholders.

Answer: C

Explanation:

The correct answer is C. Analyzing the current state helps the business analyst understand why a need exists, what problems or opportunities are present, what capabilities are available, and what internal or external conditions influence the need for change. This task provides the foundation for understanding the business need before moving toward solutions. Option A is too broad; stakeholder engagement supports analysis but does not itself define the business need. Option B is only one elicitation technique and may contribute information, but it is not the task that produces a broader understanding. Option D comes later because the future state should be defined after understanding the current situation, the problem, and the drivers for change.

NEW QUESTION # 178

(You are tasked with determining gaps in a company's ability to meet needs in its current state, and then prioritizing those gaps in relation to both value and risk. Which technique should you use to accomplish this objective effectively?)

- A. Developing a SWOT analysis
- B. Conducting a market capability survey
- C. Performing business capability analysis
- D. Benchmarking against competitors

Answer: C

Explanation:

The correct answer is A. BABOK explicitly states that Business Capability Analysis is used to assess performance and associated risks in order to identify specific performance gaps and prioritize investments, and it is also referenced in strategy analysis as a technique used to prioritize capability gaps in relation to value and risk. That matches the question almost exactly.

Option B is incorrect because benchmarking compares the organization to others, but the question is specifically about identifying

internal capability gaps and prioritizing them by value and risk .

Benchmarking may provide context, but it is not the best BABOK technique for this objective.

Option C is incorrect because a market capability survey is not the BABOK technique named for this purpose.

The ECBA exam is typically looking for the standard BABOK technique terminology, and here that is Business Capability Analysis.

Option D is incorrect because SWOT analysis helps identify strengths, weaknesses, opportunities, and threats, but it does not specifically focus on capability gaps prioritized by value and risk the way Business Capability Analysis does.

NEW QUESTION # 179

Which model category would include the techniques of decision modelling and root cause analysis?

- A. People and roles
- B. Activity flow
- C. Rationale
- D. Data and information

Answer: C

NEW QUESTION # 180

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