Manufacturing-Cloud-Professional日本語版復習資料 & Manufacturing-Cloud-Professional資格試験

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IT業界での先駆者として、我々Japancertの目的はIT認定試験に参加する皆様に助けを提供することです。我々のエリートたちは目標を達成するために、昼も夜も努力してSalesforce試験の数年以来のデータの分析と整理に就職しています。彼らの真面目な態度があって、我々のManufacturing-Cloud-Professional対策を利用するお客様のほとんどはManufacturing-Cloud-Professional試験に合格できます。

>> **Manufacturing-Cloud-Professional日本語版復習資料** <<

Manufacturing-Cloud-Professional資格試験、Manufacturing-Cloud-Professional関連日本語内容

専門的な知識を十分に身に付けることは、あなたの人生に大いに役立ちます。知識の時代の到来により、さま

ざまな労働条件や学習条件で自分自身を証明するために、Salesforceなどの専門的な証明書が必要になります。
したがって、有用な実践教材を選択する正しい判断を下すことは非常に重要です。 ここでは、心から誠実
にManufacturing-Cloud-Professional実践教材をご紹介します。 Manufacturing-Cloud-Professionalスタディガイドを選択
した試験受験者の合格率は98％を超えているため、Manufacturing-Cloud-Professionalの実際のテストは簡単なもの
になると確信しています。

Salesforce Manufacturing Cloud Accredited Professional Exam 認定 Manufacturing-Cloud-Professional 試験問題 (Q33-Q38):

質問 # 33
Which two methods can be used to recalculate payouts after the payout period is closed?

- A. Receive payouts with charged benefits
- B. Renew payouts with benefit charges
- C. Recalculate account benefit charge
- D. Recalculate payouts due to changed benefits
- E. Recalculate payouts with no charge in benefits

正解：D、E

解説：
Explanation
You can recalculate payouts for closed periods in two situations: when the member benefits change due to changed requirements, or when the member submits transactions after the payout period is closed, or there is an error in the payout calculation. In both cases, you need to modify the payout records and run the rebate flow again to recalculate the payouts. The first method is to recalculate payouts due to changed benefits, which means that the benefit structure and terms have changed after the payout was calculated for a period. The second method is to recalculate payouts with no charge in benefits, which means that the benefit structure and terms have not changed, but the transactions or the payout calculation have changed. References: Recalculate Payouts for Closed Periods, Rebate Management

質問 # 34
A regional sales manager for Universal Containers would like to forecast at the product hierarchy level.
How should the system administrator set up Advanced Account Forecasting?

- A. Configure the forecast set on the Advanced Account Forecasting Setup page.
- B. Configure the forecast context field from Account Id to Product Category.
- C. Create a flow to modify the Advanced Account Forecasting to support the product hierarchy.

正解：C

解説：
To forecast at the product hierarchy level, the system administrator needs to create a flow that modifies the Advanced Account Forecasting to include the product category as a custom dimension. The product category is a field on the product object that defines the hierarchy of products. By adding the product category as a custom dimension, the system administrator can enable the regional sales manager to view and adjust forecasts based on different product categories. The flow should use the Data Processing Engine to aggregate data from orders, opportunities, sales agreements, and other custom objects by product category, and then use the Calculate Advanced Account Forecast and Update Advanced Account Forecast Set Partner invocable actions to generate the forecasts. The flow should also assign the appropriate forecast set to the regional sales manager based on their role and region. Reference: Create Holistic Forecasts with Advanced Account Forecasting, Example: Generate Forecasts Across Multiple Regions with Advanced Account Forecasting, Calculate Account Forecasts Using Flows

質問 # 35
Which three actions on the Forecast settings page will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria?

- A. Update the forecast start period
- B. Update the forecast frequency
- C. Update the forecast adjustment period

- D. Update the forecast display duration
- E. Update the forecast formula

正解：A、B、E

解説：
Explanation
The forecast settings page is where the admin can configure the account forecast generation criteria, such as the forecast start period, the forecast formula, the forecast frequency, and the forecast display duration. The forecast start period is the first period for which the forecast is generated. The forecast formula is the expression that calculates the forecast value based on the sales agreement data. The forecast frequency is the time interval for which the forecast is generated, such as monthly, quarterly, or yearly. The forecast display duration is the number of periods for which the forecast is displayed on the account forecast component. Any changes to these settings will affect the forecast generation process and the forecast data. However, only three of these settings will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria: the forecast start period, the forecast formula, and the forecast frequency. These settings are critical for determining which accounts, products, and periods are included in the forecast, and how the forecast value is calculated. Therefore, any changes to these settings will require the system to regenerate the forecast for all the accounts that meet the criteria, to ensure the accuracy and consistency of the forecast data. The other settings, such as the forecast adjustment period and the forecast display duration, will not trigger the regeneration of all the accounts, as they only affect the forecast adjustments and the forecast display, not the forecast generation. The forecast adjustment period is the period for which the user can make manual adjustments to the forecast value. The forecast display duration is the number of periods for which the forecast is displayed on the account forecast component. These settings can be changed without affecting the forecast generation process or the forecast data, as they only affect the user interface and the user input. References: [Configure Account Forecasts], [Account Forecast Settings]

質問 #36
The Salesforce administrator at a small manufacturer of fasteners for the automobile industry is configuring Manufacturing Cloud. The sales operations manager wants accurate data so they can compare projected parts sales to actual orders The manufacturer currently manages orders and contracts in an external system (SAP).
Which actuals calculation option should the administrator select to achieve the manager's request?

- A. Automatically from direct orders
- B. Manually using API upload
- C. Automatically from orders through contracts

正解：B

解説：
For a manufacturer managing orders and contracts in an external system like SAP, the administrator should select the option to manually use API upload. This allows for the bulk upload of updated quantities at regular intervals through integration, which the Salesforce org picks up during a daily scheduled job to update sales agreements .

質問 #37
Universal Containers (UC) has created flows for its Manufacturing Cloud processes. UC is looking to make additional improvements, as all actions within its flows are currently custom-built.
What are some of the default automation actions that Manufacturing Cloud provides for flows and process builders?

- A. Recalculate Forecasts Actions, Update Account Manager Target Values, Send Forecast Summary Actions
- B. Update Account Manager Target Values, Refresh Actuals Calculations, Calculate Advanced Account Forecasts
- C. Calculate Advanced Account Forecasts, Recalculate Forecasts Actions, Recalculate Account Manager Targets

正解：C

解説：
Manufacturing Cloud provides some default automation actions that can be used in flows and process builders to streamline the forecasting process. These actions are1:
* Calculate Advanced Account Forecasts: This action calculates the forecast values for the advanced account forecast records based on the forecast set, forecast type, and time period. It can be used to generate forecasts for product categories or key revenue measures.
* Recalculate Forecasts Actions: This action recalculates the forecast values for the account forecast records based on the forecast

set, forecast type, and time period. It can be used to update forecasts for run-rate or new business.

* Recalculate Account Manager Targets: This action recalculates the target values for the account manager target records based on the forecast set, forecast type, and time period. It can be used to update targets for account managers based on their assigned accounts and products.

The other options are not default automation actions provided by Manufacturing Cloud. They are either custom actions or features that require manual configuration. References: 1: Flow Builder and Process Builder Actions for Manufacturing Cloud2

質問 #38

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いろいろな人はSalesforceのManufacturing-Cloud-Professionalを長い時間で復習して試験の模式への不適応で失敗することを心配していますから、我々Japancertはあなたに試験の前に試験の真実な模式を体験させます。SalesforceのManufacturing-Cloud-Professional試験のソフトは問題数が豊富であなたに大量の練習で能力を高めさせます。そのほかに、専門家たちの解答への詳しい分析があります。あなたにSalesforceのManufacturing-Cloud-Professional試験に自信を持たせます。

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