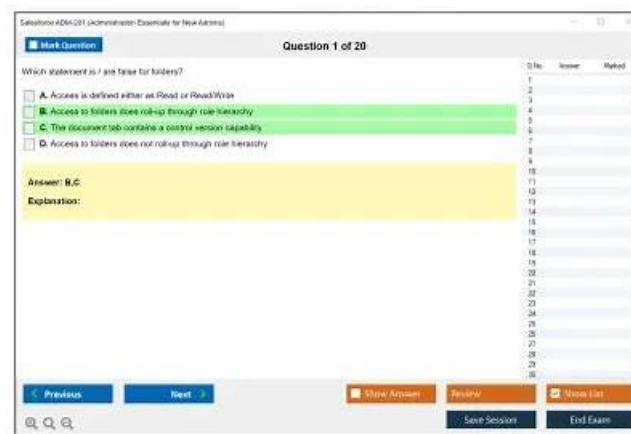


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Salesforce Certified Administrator Sample Questions (Q133-Q138):

NEW QUESTION # 133

Ursa Major Solar customers are starting to request custom-sized solar panels, which are currently unavailable in the standard inventory. Management has decided to add custom sizing as an add-on item in Salesforce.

The administrator needs to allow sales users to add custom sizing to the total opportunity sale. what should the administrator do to achieve this goal?

- A. Add a new field on the opportunity labeled custom sizing.
- B. Hake a new custom object related to opportunities for custom sizing.
- C. Add custom sizing as a new product in a pricebook.
- D. Add custom sizing as a new product in an order.

Answer: A

NEW QUESTION # 134

What is Sharing Rule?

- A. Irrelevant for Public Read / Write Organizations
- B. Rules given for group of user working closely on a project
- C. Automated rules that grant access to groups of users
- D. Exceptions to Org. wide Defaults

Answer: A,C,D

Explanation:

Section: Volume D

NEW QUESTION # 135

A checkbox can be the controlling field to a dependent picklist.

- A. False
- B. True

Answer: B

NEW QUESTION # 136

The events manager at dream house realty has a hot lead from a successful open house that needs to become a contact with an associated opportunity.

How should this be accomplished from the campaign keeping the associated campaign member history?

- A. Delete the lead and create a new contact and opportunity.
- B. Clone the lead and convert the cloned record to a contact.
- C. Convert the lead from the campaign member detail page.
- D. Add a contact from a campaign member detail page.

Answer: C

NEW QUESTION # 137

Universal Containers has enabled Data Protection and Privacy for its org.

Which page layouts will have the Individual field available for tracking data privacy information?

- A. Contact, Lead, and Person Account
- B. Account and User
- C. Individual, User, and Account
- D. Case and Opportunity

Answer: A

Explanation:

Contact, lead, and person account are three objects that will have the individual field available for tracking data privacy information when data protection and privacy is enabled for an org. The individual object is an object that stores data privacy preferences and requests for customers who are subject to privacy regulations such as GDPR; it can be linked to contact, lead, or person account records using the individual field. Case and opportunity, account and user, or individual, user, and account are not combinations of objects that will have the individual field available for tracking data privacy information; they either do not store customer data or do not support individual object relationships. References: https://help.salesforce.com/s/articleView?id=sf.individual_object.htm&type=5

NEW QUESTION # 138

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