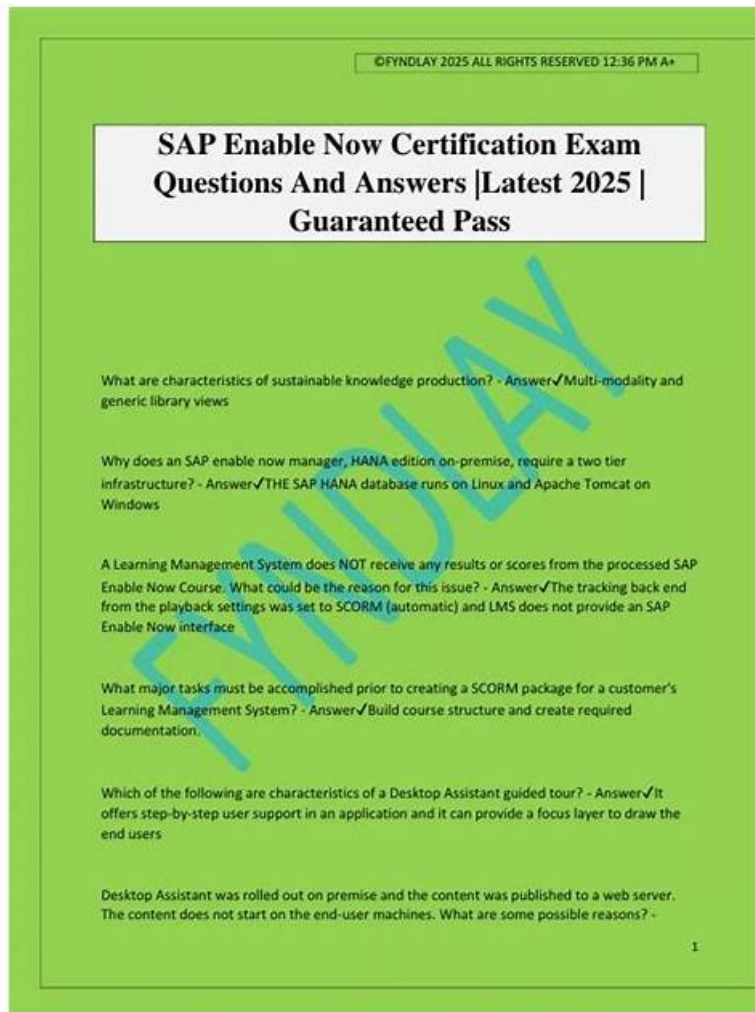


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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none"> • Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none"> • Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q20-Q25):

NEW QUESTION # 20

Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.

You recommend adding a user-defined field with user-defined values.

How should the UDF/UDV be implemented?

- A. In the document header plus a query triggered by selection of the item code and customer code.
- B. In the document row with a query triggered by selection of the item code and customer code.
- C. In the document header with a query triggered by selection of the volume and item code.
- **D. In the document row plus a query triggered by selection of the volume and item code.**

Answer: D

NEW QUESTION # 21

Which marketing document is required in the purchasing process?

- A. Purchase Order
- B. Goods Receipt PO
- C. Outgoing Payment
- **D. A/P Invoice**

Answer: D

NEW QUESTION # 22

What type of analytical object is the Customer 360?

- A. KPI
- **B. Advanced Dashboard**
- C. SAP HANA app
- D. Pervasive Dashboard

Answer: B

NEW QUESTION # 23

You are browsing documents and encounter a document with the status Draft for Document Update [Pending]. What does this mean in the context of an approval process?

- A. A document with status Draft for Document Update was approved and can now be added by the originator.
- **B. Originator has made a change to a document and document now meets criteria for an approval**
- C. Document in approval process was canceled by the originator and now cannot be added or updated.
- D. Document was approved but has not yet been saved by the originator.

Answer: B

NEW QUESTION # 24

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- A. Internal reconciliation for the bank account
- **B. Internal reconciliation for the vendor master data record**
- C. External reconciliation for the vendor master data record
- D. External reconciliation for the bank account

Answer: B

NEW QUESTION # 25

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