

C_S4CS_2502 Top Questions | New C_S4CS_2502 Exam Prep



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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Extensibility and Integration
Topic 2	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.

Topic 3	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S/4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 5	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 6	<ul style="list-style-type: none"> This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 7	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q21-Q26):

NEW QUESTION # 21

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

What must be created to confirm a customer's intention to buy the products?

- A. Sales order**
- B. Sales Inquiry
- C. Outbound delivery
- D. Sales quotation

Answer: A

NEW QUESTION # 22

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition.

Which SAP Fiori apps are used for credit memo processing?

Note: There are 2 correct answers to this question.

- A. Manage Debit Memo Requests
- B. Create Billing Documents**
- C. Manage Credit Memo Requests**
- D. Manage Sales Orders

Answer: B,C

NEW QUESTION # 23

In which SAP Activate methodology phase do consultants configure business processes based on the information gathered in the Fit-to-Standard workshops?

- A. Deploy
- B. Realize**
- C. Prepare
- D. Explore

Answer: B

NEW QUESTION # 24

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Shipping point
- B. Payment terms
- C. Plant
- D. Ship-to party

Answer: A,D

NEW QUESTION # 25

You execute the Sell from Stock (BD9) process.

At which process step is the billing due list updated?

- A. Create delivery
- B. Proof of delivery
- C. Execute picking
- D. Post goods issue

Answer: D

NEW QUESTION # 26

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