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Revenue-Cloud-Consultant-Accredited-Professional软件版， Revenue-Cloud-Consultant-Accredited-Professional證照指南

我們Testpdf提供下載的Salesforce的Revenue-Cloud-Consultant-Accredited-Professional的問題範例，使你購買無風險的過程，這是一個使用版的練習題，讓你看到界面的友好，問題的品質，以及在你決定購買之前的價值，我們有信心，我們Testpdf Salesforce的Revenue-Cloud-Consultant-Accredited-Professional的樣品足以定性，成為讓你滿意的產品。為了保證你的權益，Testpdf承諾一次不過，將退還購買費用。我們的目的是不僅僅使你通過IT考試，更希望你能成為一名真正的IT認證專家，為你的求職增加砝碼，獲得與自身技術水準相符的技術崗位，輕鬆的跨入IT白領階層獲取高薪。

最新的 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 免費考試真題 (Q108-Q113):

問題 #108

What fields are required on the usage record to load and rate the usage?

- A. Account,order,order product,usage summary start date time,end date time,quantity
- B. start date time,order product ID,unit of measure,quantity,usage summary lookup,account
- C. start date time,end date time,matching attribute,unit of measure,quantity,usage summarylookup
- **D. start date time,end date time,matching ID,matching Attribute,Unit of measure,quantity**

答案: D

解題說明:

In Salesforce Revenue Cloud, usage records are a key component of the usage-based pricing model. They track the consumption of a product or service over a predefined time period¹.

The required fields on the usage record to load and rate the usage are:

* Start Date Time: This field represents the start of the usage period¹.

* End Date Time: This field represents the end of the usage period¹.

* Matching ID: Salesforce Billing uploads usage only to usage summaries with matching IDs¹.

* Matching Attribute: Usages are rated against usage summaries where the Matching ID, Matching Attribute, and Unit of Measure fields all match¹.

* Unit of Measure: This field represents the unit in which the usage is measured¹.

* Quantity: This field represents the amount of usage¹.

These fields are essential for accurately tracking and billing usage-based products or services. They allow Salesforce Revenue Cloud to calculate charges based on the actual consumption of a product or service, which can be more flexible and customer-friendly than flat-rate pricing².

References

* Usage Summary and Usage Fields - Salesforce

* Usage-Based Products - Salesforce

問題 #109

You are implementing the Design Document for a large Enterprise Revenue Cloud project having multiple lookup price rules supporting a complex pricing requirement in the Build phase. During construction the customer discovers additional logic and external data stores that need to be incorporated in order to achieve the correct pricing in a particular set of use cases. You estimate the lookup price rules will need to be modified, additional rules will need to be created and API development will be needed. As an Implementation consultant what is the appropriate course of action that should take in this predicament?

- A. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.
- B. Implement the lookup price rules immediately then review with the solution Architect.
- C. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint, Otherwise Complete on the subsequent sprint.
- D. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.
- **E. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget them determine the next course of action**

答案: E

問題 #110

You are implementing the Design Document for a large Enterprise Revenue Cloud project having multiple lookup price rules supporting a complex pricing requirement in the Build phase. During construction the customer discovers additional logic and external data stores that need to be incorporated in order to achieve the correct pricing in a particular set of use cases. You estimate the lookup price rules will need to be modified, additional rules will need to be created and API development will be needed. As an Implementation consultant what is the appropriate course of action that should take in this predicament?

- **A. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget them determine the next course of action**

- B. Implement the lookup price rules immediately then review with the solution Architect.
- C. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint, Otherwise Complete on the subsequent sprint.
- D. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.
- E. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.

答案： A

解題說明：

According to the Salesforce Revenue Cloud Implementation Guide, any changes to the design document during the build phase should be communicated to the project manager, who will assess the impact of the changes on the project scope, timeline, and budget. The project manager will then decide whether to accept, reject, or defer the changes, and update the project plan accordingly. This is the best practice to ensure that the project is delivered on time, on budget, and with the expected quality and functionality.

Implementing the lookup price rules immediately without consulting the project manager or the solution architect could result in errors, inconsistencies, or conflicts with the existing design or other components of the solution. It could also cause delays or rework if the changes are not aligned with the customer's expectations or requirements. Therefore, option B and option E are not appropriate.

Consulting with the solution architect first could help to expedite the updates to the design document, but it would still require the approval of the project manager and the customer before implementing the changes.

Therefore, option D is not sufficient.

Communication to the customer that ongoing adjustments can be made as long as we are in the build phase could create confusion or unrealistic expectations about the project scope and timeline. It could also undermine the credibility and authority of the project manager and the solution architect, who are responsible for managing the project and ensuring the quality of the solution. Therefore, option A is not advisable.

References:

* 1: Salesforce Revenue Cloud Implementation Guide, page 17

* 2: Lookup Price Rule query considerations with Salesforce CPQ 3

問題 #111

Which valid actions can a consultant perform on a standard context definition?

- A. Extend & Clone
- B. Deactivate & Edit
- C. Copy & Edit

答案： A

問題 #112

A high-tech company offers cloud storage services and wants to define different rates for API calls based on customers' usage patterns.

How should a consultant set up this requirement?

- A. Use tier rate entries.
- B. Use attribute rate entries.
- C. Use base card entries

答案： A

問題 #113

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