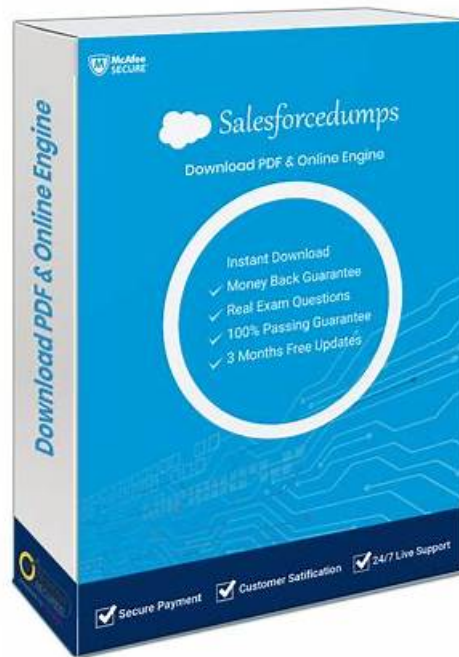


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## Salesforce Certified Education Cloud Consultant Sample Questions (Q81-Q86):

### NEW QUESTION # 81

Advisors at a university send follow-up emails to each of their assigned students. The advisors want to use Student Success Hub to enable this process.

Which solution should a consultant implement?

- A. Alerts
- B. Queue Management
- C. Mass Actions

**Answer: C**

Explanation:

Mass Actions allow advisors to send follow-up emails to multiple students at once from the Student Success Hub. Queue Management is a feature that helps advisors prioritize their tasks and appointments, not send emails. Alerts are notifications that appear on the Student Success Hub to inform advisors of important events or actions, not send emails. Reference:

[https://help.salesforce.com/s/articleView?id=sf.advisor\\_link\\_mass\\_actions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.advisor_link_mass_actions.htm&type=5)

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### NEW QUESTION # 82

College advisors want assistance proactively identifying student issues as they arise.

Which functionality in Student Success Hub should the consultant recommend?

- A. Mass Actions
- B. Success Plans
- C. Advising Events
- D. Early Alerts

**Answer: D**

Explanation:

Early Alerts is a functionality in Student Success Hub that the consultant can recommend to meet the requirement of providing assistance to proactively identify student issues as they arise. Early Alerts is a feature that allows users to create and manage alerts for students who may need intervention or support, such as academic, financial, or personal issues. Early Alerts can help college advisors proactively identify student issues as they arise by using features such as Alert Reasons, Alert Statuses, or Alert Assignment Rules. Advising Events, Mass Actions, and Success Plans are not functionalities in Student Success Hub that can meet the requirement of providing assistance to proactively identify student issues as they arise. Reference:

<https://www.salesforce.org/products/student-success-hub/overview/>

<https://powerofus.force.com/s/article/SSHub-Early-Alerts>

### NEW QUESTION # 83

A consultant is working with a customer who already uses Salesforce and wants to install the Education Data Architecture (EDA). The consultant has confirmed that EDA can work in the customer's existing environment.

Which location should the consultant visit to install EDA in the existing environment?

- A. Partner Community
- B. Trailhead
- C. Salesforce AppExchange

**Answer: C**

Explanation:

The Salesforce AppExchange is the location that the consultant should visit to install EDA in the existing environment. The Salesforce AppExchange is an online marketplace where customers can find, try, and install apps, components, and packages that extend the functionality of Salesforce. EDA is listed as a free app for education customers on the Salesforce AppExchange. The consultant can use the EDA installer page, which is a web-based tool that allows the consultant to log in to the desired org, validate the pre-install requirements, and install EDA with a few clicks. The EDA installer page can be accessed from the Salesforce AppExchange or from the direct link2.

#### NEW QUESTION # 84

A university has hired a consultant to help it plan the campus's enterprise roadmap for Salesforce. The CIO wants to use a single Salesforce org across the university and is interested in learning more about the Education Data Architecture (EDA). The university has two existing Salesforce orgs, one uses Person Accounts, and the other org uses a custom data architecture.

What should the consultant do first to assess the situation?

- A. Install EDA into one of the production environments.
- B. Submit a Salesforce Support case to merge orgs.
- C. Document solution requirements from the groups involved.
- D. Create a new Salesforce org using EDA as the foundation.

**Answer: C**

Explanation:

The first thing that the consultant should do to assess the situation is to document solution requirements from the groups involved. This will help the consultant understand the current state, pain points, goals, and needs of each group that uses or will use Salesforce, and how they relate to each other. This will also help the consultant determine whether EDA is a suitable solution for all groups, or whether some customization or integration is needed. Submitting a Salesforce Support case to merge orgs, installing EDA into one of the production environments, and creating a new Salesforce org using EDA as the foundation are not good first steps, because they do not involve gathering requirements from the stakeholders, and they may cause data loss or disruption. Reference: <https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-discovery>  
<https://powerofus.force.com/s/article/EDA-Migrate>

#### NEW QUESTION # 85

The director of advising wants to better understand why students are meeting with their advisors.

Which Advisor Link Feature should the consultant include in a report?

- A. Appointment Topic
- B. Success Plan Type
- C. Alert Reason
- D. Case Status

**Answer: A**

Explanation:

Appointment Topic is an Advisor Link feature that the consultant should include in a report to better understand why students are meeting with their advisors. Appointment Topic is a field on the Appointment object that indicates the reason or subject of the meeting. Success Plan Type, Alert Reason, and Case Status are not Advisor Link features that show why students are meeting with their advisors. Reference:

[https://help.salesforce.com/s/articleView?id=sf.eda\\_appointment\\_topic.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.eda_appointment_topic.htm&type=5)

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#### NEW QUESTION # 86

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