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## Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.</li> </ul>

## Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q12-Q17):

### NEW QUESTION # 12

Which portlet shows a graphical representation of Key Performance Indicator (KPI) data?

- A. KPI Scorecard
- B. KPI Meter
- C. Key Performance Indicators
- **D. Trend Graphs**

**Answer: D**

### NEW QUESTION # 13

A user just closed the record for a customer name Company A by mistake.

What is the recommended method to go directly back to the Customer record for Company A?

- A. Use the Customers Menu Option
- B. Use Global Search

- C. Use Recent Records
- D. Use Shortcuts

**Answer: C**

#### NEW QUESTION # 14

Where can a user add external URLs to appear on the Home dashboard?

- A. Shortcuts Portlet
- B. Personalize Dashboard
- C. External Links Portlet
- D. Bookmarks

**Answer: B**

#### NEW QUESTION # 15

Which standard NetSuite role is set up with mandatory Two-Factor Authentication?

- A. Issue Administrator
- B. CEO
- C. CFO
- D. Administrator

**Answer: D**

#### NEW QUESTION # 16

When enabled, which preference shows some Customer records in lists of Contacts?

- A. Show Individuals as Contacts
- B. Show Customers as Contacts
- C. Default Customer Type
- D. Merge Contacts with Customers

**Answer: B**

#### NEW QUESTION # 17

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