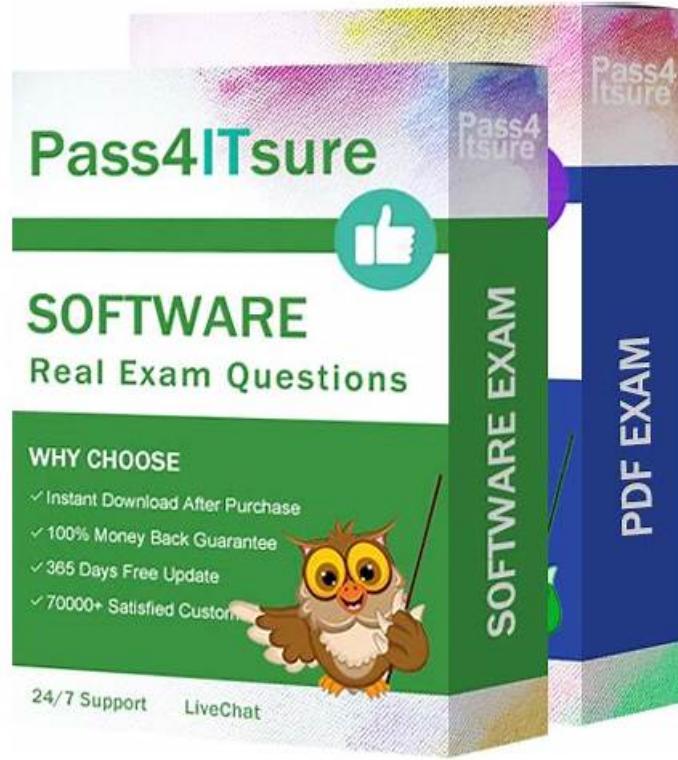


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C\_S4CS\_2508 Test Guide can guarantee that you can study these materials as soon as possible to avoid time waste. SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Study Question can help you optimize your learning method by simplifying obscure concepts. C\_S4CS\_2508 Exam Questions will spare no effort to perfect after-sales services.

## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S/4HANA Cloud Public Edition.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>

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### **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q46-Q51):**

#### **NEW QUESTION # 46**

Which activities can you complete in the Maintain Business Roles SAP Fiori app? Note: There are 2 correct answers to this question.

- A. Maintain technical catalogs
- B. **Maintain restrictions**
- C. Assign PFBC profiles to a business role
- D. **Assign business catalogs to a business role**

**Answer: B,D**

Explanation:

System Landscapes and Identity Access Management

#### **NEW QUESTION # 47**

What are some characteristics of the SAP S/4HANA Migration Cockpit? Note: There are 2 correct answers to this question.

- A. **Guidance and simulation of the migration process**
- B. **Mapping source values to SAP S/4HANA target values**
- C. Combining the local and remote schema approaches into one migration project

- D. Extensibility using the Legacy System Migration Workbench

**Answer: A,B**

#### **NEW QUESTION # 48**

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Enter a specific condition in the pricing procedure of the sales order.
- B. Mark the down payment checkbox at item level.
- **C. Enter an appropriate item in the billing plan of the sales order.**
- D. Create a sales order with a dedicated order type.

**Answer: C**

#### **NEW QUESTION # 49**

Which levels constitute the structure of a sales order?

- A. \*Customer  
\*Material  
\*Inventory
- B. \*Order  
\*Delivery  
\*Billing
- C. \*Sales organization  
\*Distribution channel  
\*Division
- **D. \*Header  
\*Item  
\*Schedule line**

**Answer: D**

#### **NEW QUESTION # 50**

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- **A. The current status of the customer's credit limit**
- B. The current status of sales orders, quotations, and back orders
- C. The current status of warehouse stock levels
- **D. The current status of sales volumes and profit margins**

**Answer: A,D**

#### **NEW QUESTION # 51**

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