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Salesforce Accredited B2B Commerce Administrator Sample Questions (Q120-Q125):

NEW QUESTION # 120

How many Catalogs can an admin assign to a single store?

- A. 2.0
- B. 3.0
- C. 5.0
- D. 1.0

Answer: D

NEW QUESTION # 121

Which integrations are out-of-the-box features provided with B2B Commerce?

- A. Pricing, Tax, Loyalty, Inventory
- B. Pricing and Tax only
- **C. Inventory, Pricing, Tax**
- D. Pricing and Inventory only

Answer: C

Explanation:

The out-of-the-box integrations provided with Salesforce B2B Commerce include A. Inventory, Pricing, Tax.

These integrations allow for real-time access to inventory levels, dynamic pricing models, and accurate tax calculations, providing a seamless and efficient commerce experience.

NEW QUESTION # 122

What is one of the most common differences in a B2B vs B2C selling mode?

- A. B2B sites require authenticated access only.
- **B. B2B Buyers have different product entitlements**
- C. B2B sites do not allow credit card
- D. B2B sites have suboptimal user experiences

Answer: B

NEW QUESTION # 123

Which integrations are out-of-the-box features provided with B2C Commerce?

- A. Pricing, Tax, Loyalty, Inventory
- B. Pricing and Tax only
- **C. Inventory, Pricing, Shipping, Tax**
- D. Tax and Shipping only

Answer: C

NEW QUESTION # 124

An Administrator needs to allow users to filter products using fields on the product itself.

How should the Administrator do this?

- A. Add the Products to a Product Category.
- **B. Create a Filter for the Product Category.**
- C. Add the Products to the Search Index.
- D. Create a Product Tag for the Product Category.

Answer: B

Explanation:

To allow users to filter products using fields on the product itself, the Administrator should C. Create a Filter for the Product Category. This involves defining filters based on product fields, which can then be applied within product categories to help users narrow down their product search based on specific attributes or criteria.

NEW QUESTION # 125

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