MB-280 Test Discount Voucher - Detail MB-280 Explanation

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Microsoft MB-280 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implement the Dynamics 365 App for Outlook: This section emphasizes the integration of Dynamics 365 with Outlook to enhance productivity and streamline sales processes for Dynamics 365 Sales Professionals.
Topic 2	• Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.
Topic 3	• Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.

>> MB-280 Test Discount Voucher <<

Detail MB-280 Explanation, Standard MB-280 Answers

The Microsoft - Microsoft Dynamics 365 Customer Experience Analyst MB-280 PDF file we have introduced is ideal for quick exam preparation. If you are working in a company, studying, or busy with your daily activities, our Microsoft MB-280 dumps PDF format is the best option for you. Since this format works on laptops, tablets, and smartphones, you can open it and read Microsoft MB-280 Questions without place and time restrictions.

Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q135-Q140):

NEW QUESTION # 135
Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.
After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company's IT department has a .CSV file stored on one of their Shared Documents folders within their Microsoft SharePoint sites. The data from the .CSV file is ingested into Dynamics 365 Customer Insights - Data.

The file contains a row header and columns of different types, such as quantities and prices. The file also contains some rows with a high proportion of nulls.

You need to clean and transform the data in Customer Insights - Data to be ready for unification.

Solution: Transform the first row to be used as headers, define column types to be the appropriate field types and name the query. Select Next and your data is now ready for unification.

Does this meet the goal?

- A. Yes
- B. No

Answer: B

Explanation:

Solution removes all rows with null values, which can lead to significant data loss, especially if those rows contain important information.

It may compromise data quality by eliminating rows, which can impact analysis and insights.

NEW QUESTION # 136

Drag and Drop Question

Your organization used Gmail previously and had only one Gmail server profile.

You recently moved to Exchange Online and you need to complete the set up for server-side sync with Exchange Online and ensure all mailboxes are working.

Which three actions should you perform in sequence before saving your changes? To answer, move the three appropriate actions from the list of actions to the answer area. Arrange the three actions in the correct order.

Answer:

Explanation:

Answer Area

Actions	Order
Add a new forward mailbox for each relevant user.	1. Approve email for all relevant users.
	2. Update all user mailboxes to sync with Exchange Online.
	3. Test the email configuration and enable the selected email mailboxes for all relevant users.
Update all relevant user mailboxes to sync with POP3/SMTP server.	

Explanation:

1. Approve email for all relevant users: In Dynamics 365, before you can sync mailboxes, you need to approve email addresses. This is a mandatory step for users whose mailboxes need to be synchronized.

2. Update all user mailboxes to sync with Exchange Online: Since the organization has moved to Exchange Online, updating the mailboxes to sync with the new email system is the next logical step.

3. Test the email configuration and enable the selected email mailboxes for all relevant users:

After the mailboxes have been updated, you need to test the configuration and enable the mailbox for syncing.

NEW QUESTION # 137

BDM1 logs into the Sales Hub on June 3. 2024. BDM1 opens the assistant from the navigation bar.

Which two open opportunities will BDM1 see mentioned in the close date coming soon reminder cards? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Open Northwind Opportunities* ∨

Pipeline value **$3,975,000.00** Number of deals in pipeline **5** Won amount **N/A** ⓘ Number of won deals **0** Lost amount **N/A** ⓘ Number of lost deals **0**

	Topic * ∨	Potential Customer * ∨	Est. close ... ↑ ∨	Est. revenue ∨	Contact ∨	Account ∨	Proba... ∨	Rating ∨	En
☐	London Office ✅	Northwind Traders	6/4/2024	$1,000,000.00	Client Contact1	Northwind Traders	75	Warm	
☐	Toronto Office ✅	Northwind Traders	6/12/2024	$400,000.00	Client Contact2	Northwind Traders	75	Warm	
☐	Mexico City Office	Northwind Traders	6/18/2024	$475,000.00	Client Contact1	Northwind Traders	90	Warm	
☐	Seattle Office	Northwind Traders	6/19/2024	$1,000,000.00	Client Contact2	Northwind Traders	50	Warm	

Answer:

Explanation:

Open Northwind Opportunities* ∨

Pipeline value **$3,975,000.00** Number of deals in pipeline **5** Won amount **N/A** ⓘ Number of won deals **0** Lost amount **N/A** ⓘ Number of lost deals **0**

	Topic * ∨	Potential Customer * ∨	Est. close ... ↑ ∨	Est. revenue ∨	Contact ∨	Account ∨	Proba... ∨	Rating ∨	En
☐	London Office ✅	Northwind Traders	6/4/2024	$1,000,000.00	Client Contact1	Northwind Traders	75	Warm	
☐	Toronto Office ✅	Northwind Traders	6/12/2024	$400,000.00	Client Contact2	Northwind Traders	75	Warm	
☐	Mexico City Office	Northwind Traders	6/18/2024	$475,000.00	Client Contact1	Northwind Traders	90	Warm	
☐	Seattle Office	Northwind Traders	6/19/2024	$1,000,000.00	Client Contact2	Northwind Traders	50	Warm	

NEW QUESTION # 138
Your sales team lacks important information on the Opportunity Close form.
You need to update the form.
Which out-of-the-box role must you have?

- A. System customizer
- B. Sales manager
- C. System administrator
- D. Global administrator

Answer: C

Explanation:
To update the Opportunity Close form in Dynamics 365 Sales, you need a role that allows modification of system entities, including the Opportunity entity and its associated forms. The System administrator role provides full access to all customization features in Dynamics 365, including modifying forms, fields, and layouts.

NEW QUESTION # 139
A Company uses Exchange Online. Users require their appointments and tasks to automatically synchronize with those available in Outlook.
You need to set up the default mailbox configuration.
What should you select for each field? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Answer Area

Synchronization methods

The selected settings will be applied to mailboxes of all newly created users and queues

Server Profile
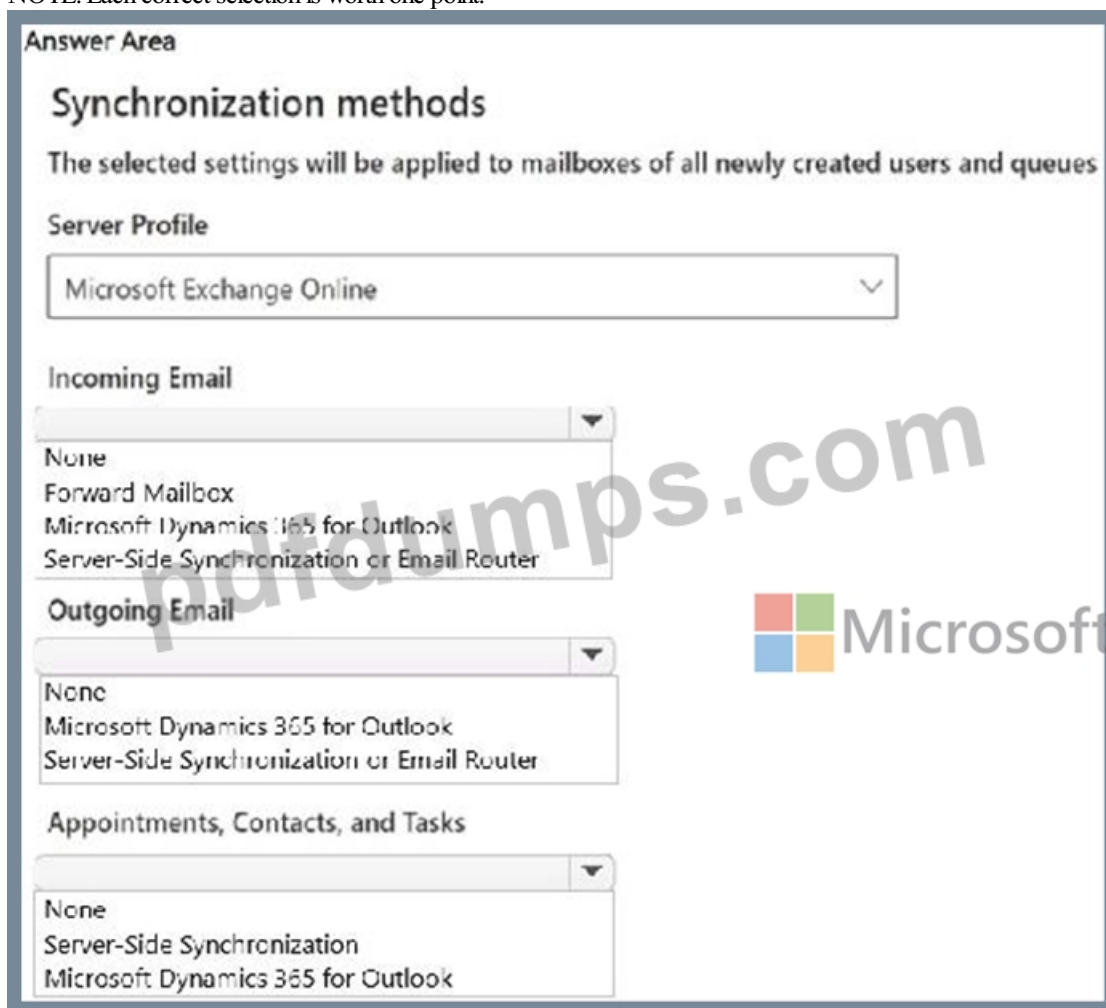
Microsoft Exchange Online

Incoming Email

None
Forward Mailbox
Microsoft Dynamics 365 for Outlook
Server-Side Synchronization or Email Router

Outgoing Email

None
Microsoft Dynamics 365 for Outlook
Server-Side Synchronization or Email Router

Appointments, Contacts, and Tasks

None
Server-Side Synchronization
Microsoft Dynamics 365 for Outlook

Answer:

Explanation:

Answer Area

Synchronization methods
The selected settings will be applied to mailboxes of all newly created users and queues

Server Profile

Microsoft Exchange Online

Incoming Email

None
Forward Mailbox
Microsoft Dynamics 365 for Outlook
Server-Side Synchronization or Email Router

Outgoing Email

None
Microsoft Dynamics 365 for Outlook
Server-Side Synchronization or Email Router

Appointments, Contacts, and Tasks

None
Server-Side Synchronization
Microsoft Dynamics 365 for Outlook

NEW QUESTION # 140

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