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Exam : C_S4CS_2502

**Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition - Sales**

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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 2	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 5	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 6	<ul style="list-style-type: none"> This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 7	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q64-Q69):

NEW QUESTION # 64

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The shipping condition from the business partner master record of the sold-to party or ship-to party
- B. The transportation zone from the business partner master record of the sold-to party.
- C. The transportation group from the material master record
- D. The departure zone of the shipping point
- E. The loading group from the material master record

Answer: A,D,E

NEW QUESTION # 65

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app?

Note: There are 2 correct answers to this question.

- A. SAP Business Application Studio

- B. SAP Cloud Portal Service
- C. SAP HANA Cloud
- D. SAP Build

Answer: A,D

NEW QUESTION # 66

What are some characteristics of the SAP S/4HANA Migration Cockpit?

Note: There are 2 correct answers to this question.

- A. Extensibility using the Legacy System Migration Workbench
- B. Combining the local and remote schema approaches into one migration project
- C. Mapping source values to SAP S/4HANA target values
- D. Guidance and simulation of the migration process

Answer: C,D

NEW QUESTION # 67

What is the correct release code for the second feature delivery in February 2025?

- A. 2025.2
- B. 2502.2
- C. 0
- D. 2025.2.2

Answer: A

NEW QUESTION # 68

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Plan data defined by the user
- B. Versions defined by the user
- C. Attributes defined by the user
- D. Dimensions defined by the user

Answer: C,D

NEW QUESTION # 69

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