

C_S4CS_2508 Premium Files & C_S4CS_2508 Valid Mock Exam



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 3	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 5	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q23-Q28):

NEW QUESTION # 23

Where is the initial list of known integrations documented?

- A. In SAP Cloud ALM
- B. In the Business Driven Configuration Questionnaire
- C. In the Fit-to-Standard Workshops
- D. In the Digital Discovery Assessment

Answer: D

Explanation:

Extensibility and integration

NEW QUESTION # 24

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Calculate the sales quotation conversion rate
- B. Compare planned with actual sales data
- C. Compare ordered, shipped, and billed amounts
- D. Search, create, and update sales plans

Answer: B,D

NEW QUESTION # 25

In which SAP Activate methodology phase do consultants configure business processes based on the information gathered in the Fit-to-Standard workshops?

- A. Explore
- B. Prepare
- C. Deploy
- D. Realize

Answer: D

NEW QUESTION # 26

You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of sales volumes and profit margins
- B. The current status of the customer's credit limit
- C. The current status of sales orders, quotations, and back orders
- D. The current status of warehouse stock levels

Answer: A,C

NEW QUESTION # 27

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The departure zone of the shipping point
- C. The shipping condition from the business partner master record of the sold-to party or ship-to party
- D. The transportation zone from the business partner master record of the sold-to party
- E. The loading group from the material master record

Answer: A,B,C

NEW QUESTION # 28

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