

100% Pass 2026 SAP C_C4H47_2503: SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Accurate Practice Exam



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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q14-Q19):

NEW QUESTION # 14

The VP of Sales wants to display important KPIs in the Account Overview. This KPI has to be taken from an external solution via a dedicated API.

Which setting can you configure to display the required KPI?

- A. Analytics
- B. Integration
- C. Customer 360
- D. **Custom Key Metrics**

Answer: D

NEW QUESTION # 15

As an Administrator, you need to create a new server connection in order to configure and use Relationship Intelligence with Office 365 mail server. What parameters must be registered in the Microsoft Azure Portal?

Note: There are 3 correct answers to this question.

- A. Server Tenant ID
- B. Certificate File
- C. **Certificate Key**
- D. Certificate Token
- E. Server Communication Arrangement

Answer: A,B,C

NEW QUESTION # 16

You have been asked to maintain Products in SAP Sales Cloud Version 2. Which of the following settings are relevant? Note: There are 3 correct answers to this question.

- A. Number Range
- B. Units of Measure
- C. Product Groups
- D. Product Classification
- E. Product Variants

Answer: A,B,C

NEW QUESTION # 17

Which is a valid assignment of pricing components in SAP Sales Cloud Version 2?

- A. An access sequence is assigned to a condition type.
- B. A pricing procedure is assigned to an access sequence.
- C. **A condition table is assigned to a pricing procedure.**
- D. A condition type is assigned to a condition table.

Answer: C

NEW QUESTION # 18

Which of the following are valid Functions that can be assigned to Organizational Units?

Note: There are 3 correct answers to this question.

- A. Division
- B. **Company**
- C. Sales Office
- D. Sales Organization
- E. Distribution Channel

Answer: B,C,D

NEW QUESTION # 19

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