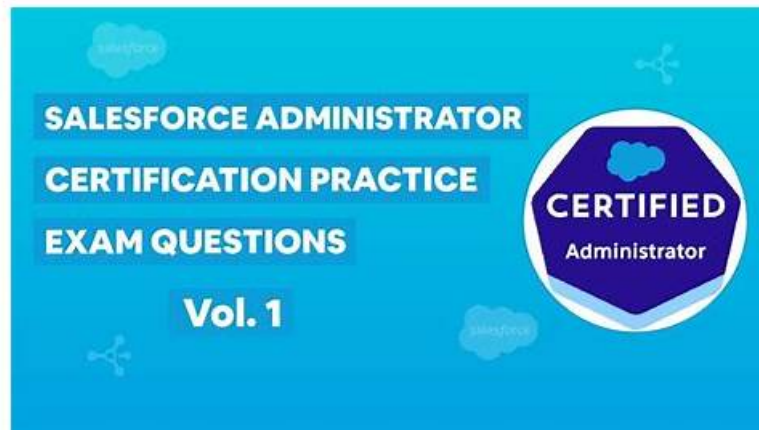


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Salesforce Certified Administrator Sample Questions (Q100-Q105):

NEW QUESTION # 100

Cloud Kicks has created a screen flow for their sales team to use when they add new leads. The screen flow collect name, email and shoe preference.

which two things should the administrator do to display the screen flow?

Choose 2 answers

- A. use a flow element and add the screen flow to the record page.
- B. Create a tab and add the screen flow to the page.
- C. Add the flow in the utility bar of the console
- D. install an app from the AppExchange

Answer: A,B

NEW QUESTION # 101

The administrator at AW Consulting has created a custom picklist field. Business users have requested that it be a text field. The administrator attempts to change the field type but, is unable to because it is referenced by other functionalities. Which functionality is preventing the field type from being changed?

- A. Record types
- **B. Formula fields**
- C. Visualforce
- D. Javascript

Answer: B

Explanation:

Explanation

Formula fields are types of fields that calculate a value based on an expression or formula that references other fields or constants.

Formula fields prevent administrators from changing their field type once they are created because they may be referenced by other functionalities such as reports, validation rules, workflow rules, etc., that depend on their data type and value. If a formula field is referenced by other functionalities, then changing its field type may cause errors or unexpected results.

References: https://help.salesforce.com/s/articleView?id=sf.fields_about_formulas.htm&type=5

NEW QUESTION # 102

The administrator has created new users for ten new employees at Northern Trail Outfitters. Why are these users unable to access the account object in the Salesforce org?

- A. Users' profile requires a sharing rule for Accounts.
- B. Users' roles are low on the role hierarchy.
- C. Organization-wide defaults are set to private.
- **D. Users' profile requires permission to the Account object.**

Answer: D

NEW QUESTION # 103

An administrator at Cloud Kicks is building a flow that needs to search for records that meet certain conditions and store values from those records in variable for use later in the flow.

What flow element should the administrator add?

- **A. Get Records**
- B. Create Records
- C. Assignment
- D. Update Records

Answer: A

Explanation:

Explanation

Get Records is a flow element that allows you to retrieve one or more records from an object that meet certain conditions and store them in a collection variable or a record variable for use later in the flow. You can also choose which fields from those records you want to store in variables. References:

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_data_getrecords.htm&type=5

NEW QUESTION # 104

Universal Containers (UC) customers have provided feedback that their support cases are not being responded to quickly enough. UC wants to send all unassigned Cases that have been open for more than two hours to an urgent Case queue and alert the support manager.

Which feature should an administrator configure to meet this requirement?

- A. Case Dashboard Refreshes
- **B. Case Assignment Rules**

- C. Case Escalation Rules
- D. Case Scheduled Report

Answer: C

Explanation:

Explanation

Case escalation rules are a feature that can be used to meet this requirement. Case escalation rules can automatically escalate cases that meet certain criteria, such as being open for more than a specified time or having a certain priority. Escalation rules can assign cases to a different owner or queue and send email notifications to the support manager or other recipients. References: https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NEW QUESTION # 105

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