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## Why Should You Start Preparation With PassReview Ind-Dev-201 Exam

## Dumps?

Though studies have shown that most people over a period of time only to the memory of seven information plates, in the qualification exam review, a lot of exam content miscellaneous and, therefore, get the test Ind-Dev-201 certification requires the user to have extremely high concentration will all test sites in mind, and this is definitely a very difficult. Our Ind-Dev-201 learning questions can successfully solve this question for you for the content are exactly close to the changes of the real Ind-Dev-201 exam.

## Salesforce Certified Industries CPQ Developer Sample Questions (Q240-Q245):

### NEW QUESTION # 240

What does the HTML template control in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. Remote methods to be used for the cart
- **B. The vertical or horizontal appearance of the cart**
- C. Product filters to retrieve specific products
- D. The order status
- E. JSON for the price list Id

**Answer: B**

Explanation:

In Guided Selling, the HTML template is crucial for controlling the visual layout of the cart, specifically its vertical or horizontal appearance. This configuration affects how products and options are displayed to the user, impacting the user experience and interface design. By customizing the HTML template, developers can ensure the cart aligns with the overall design and usability goals of the Guided Selling process, making it easier for users to navigate and interact with their selections.

### NEW QUESTION # 241

What happens when the Base Price property is checked for a price list entry?

- **A. The price list entry will be used as the starting price when the product is added to the cart**
- B. Once the price list entry is marked as a base price, no context rules can be associated with it
- C. The price list entry will be used to determine the cost basis
- D. The display text for that price list entry will display as the list price or the recurring price in the Products list in Vlocity Cart

**Answer: A**

Explanation:

When the Base Price property is checked for a price list entry in Vlocity CPQ, it indicates that the price list entry will be used as the starting price when the product is added to the cart. This base price serves as the foundational cost before any discounts, promotions, or additional configuration-based pricing adjustments are applied. It establishes the initial price point from which all other price calculations are derived during the sales and configuration process.

### NEW QUESTION # 242

What does the selectable items element do in a Guided Selling OmniScript? (Choose TWO) Note: This question displayed answer options in random order when taking this Test

- A. Invokes the remote method postCartItems
- B. Stores the filters for the products to be retrieved
- **C. Retrieves filtered products from the product catalog**
- **D. Lists products retrieved by the remote action**

**Answer: C,D**

Explanation:

In a Guided Selling OmniScript, the selectable items element has two primary functions:

\* It retrieves filtered products from the product catalog. This is crucial for presenting users with options that are relevant to their

needs or the criteria established in the guided selling process.

\* It lists products retrieved by the remote action. After products are filtered and retrieved through a remote action, the selectable items element displays these products, allowing the user to select from the available options.

These functionalities make the selectable items element vital in managing product selection in a guided selling context, ensuring that users have access to appropriate and personalized options.

### NEW QUESTION # 243

Why would you make the time plan of a child product different from that of the promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The price of the child product is on a different price list.
- **B. The discount for a child product ends before the promotion's subscription ends.**
- C. The billing system for that child product is different from other child products in the promotion.
- D. The child product is available only in limited quantities.

**Answer: B**

Explanation:

The reason to make the time plan of a child product different from that of the promotion may include situations where the discount or specific terms for a child product need to end before the promotion's subscription ends. This is commonly done to manage financial or strategic marketing objectives, aligning product offerings with specific sales or inventory strategies.

\* The discount for a child product ends before the promotion's subscription ends (B): This allows for greater flexibility in promotion management, enabling specific tailoring of offer durations for particular products within a broader promotional campaign.

### NEW QUESTION # 244

To create a pricing element, you must first create:

- A. A rule
- B. A product
- **C. A price list entry**
- D. A price list

**Answer: C**

Explanation:

To create a pricing element in Salesforce Industries CPQ, you must first have a price list entry. A price list entry is essential because it defines the specific pricing details for a product or service, such as the base price, currency, and any applicable discounts or surcharges. The pricing element itself is built upon these entries, allowing further customization and dynamic pricing adjustments that can reflect different conditions or customer segments.

### NEW QUESTION # 245

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