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CIPS L4M4 考試大綱：

主題	簡介
主題 1	<ul style="list-style-type: none">This section examines analyzing market data, obtaining quotationstenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.
主題 2	<ul style="list-style-type: none">Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.
主題 3	<ul style="list-style-type: none">Understand the key processes that can be applied to the analysis of potential external suppliers:
主題 4	<ul style="list-style-type: none">Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.

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最新的 CIPS Level 4 Diploma in Procurement and Supply L4M4 免費考試真題 (Q48-Q53):

問題 #48

Private sector procurement organisations should always allow suppliers at least 35 days to respond to invitations to tender. Is this statement true?

- A. Yes, because that timeframe is internationally recognised as being appropriate
- B. No, because this timeframe will cause delays that are unacceptable to stakeholders
- C. Yes, because it helps suppliers to plan and prioritise their work
- D. No, because the complexity of the tender should inform the response timescale

答案: D

解題說明:

Response times should be tailored to the complexity of the tender. Responsible sourcing encourages flexibility in setting realistic timelines that allow suppliers adequate time to prepare, supporting efficient and effective sourcing without unnecessary delays.

問題 #49

A company has actively included supporting of disadvantaged groups within their ESG commitment. Which of the following groups are considered disadvantaged?

- A. Muslims
- B. pregnant women and children
- C. endangered species
- D. international suppliers

答案: B

解題說明:

Pregnant women and children are considered 'disadvantaged' by the UN. The other groups the UN call disadvantaged include; the elderly, the immunocompromised, those with disabilities and those living in poverty. This is the list given in the study guide.

A company could help disadvantaged groups in several ways. Firstly by offering employment (obviously not to the children). It could also include helping these groups as part of a Social Value out-come or community benefit scheme.

問題 #50

Which of the following is a strategic cost associated with outsourcing cyber-security from an in-house IT function to a specialist supplier?

- A. Loss of influence over prioritisation of tasks
- B. Loss of informal relationship with cyber experts
- C. Loss of expertise within business
- D. Loss of financial resources due to regulation

答案: C

解題說明:

Outsourcing critical functions like cybersecurity can lead to a loss of in-house expertise, which is a strategic cost. This loss may impact the organization's ability to respond swiftly to security threats, innovate, and maintain control over sensitive operations. Retaining core competencies is vital for sustaining competitive advantage and ensuring long-term resilience.

Exact Extract from Study Guide:

"Outsourcing core activities risks - loss of in-house skill, loss of key staff to competitors, risk that supplier cannot be found, loss of control over operating activities, risk of loss of control over confidential information /IP.

問題 #51

You have been asked to purchase 500 pens of a specific brand. You decided to use a weighted points system for assessment of proposals. Is this approach appropriate?

- A. Yes, you should follow the same procurement process irrespective of the circumstances
- B. Yes, a weighted points system is always the best way to evaluate bids
- C. No, you should only use a weighted points system for high-spend procurement
- D. No, it is not necessary as in this case, you are mainly concerned with price

答案: D

解題說明:

Weighted points systems are appropriate for complex or high-value purchases where multiple factors (e.g., quality, sustainability, delivery) must be balanced. For simple, low-value purchases like pens, price is typically the only differentiating factor. Using a weighted points system would overcomplicate the process, wasting resources. Responsible sourcing requires proportionality - applying robust evaluation methods where justified, while keeping processes simple and efficient for routine purchases. This ensures efficiency without compromising governance, freeing procurement resources for strategic projects.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implementation" - proportionality in procurement methods.

問題 #52

When working closely with a supplier, waste can be reduced which can lead to improved business functions and cost savings. Which of the following are wastes that can be removed from the supply chain? Select THREE.

- A. Over-analyzing
- B. Inventory
- C. Barriers
- D. Waiting
- E. Motion

答案: A,B,D

解題說明:

The correct answers are; motion, waiting and inventory.

This is part of Ohno's 8 Wastes. You can remember this with the acronym Tim Woods; transportation, inventory, motion, waiting, over-production, over-processing, defects, skills.

This is only mentioned briefly in this module but comes up in other modules more in depth, so is worth memorising if you can.

問題 #53

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