

Ind-Dev-201 Answers Free & Ind-Dev-201 Latest Exam Online

Boating Exam Ch 2 Questions and Answers 100% Correct

PFD (personal flotation device) - ANSWER--most important safety equipment
-should wear whenever boating
-should always have on board
-must be approved by coast guard
-must be right size
-must have enough buoyancy

Type I PFD--offshore - ANSWER--for rough/remote waters
-turn unconscious wearer face side up in water
-hard to swim in
-adult--22 lbs buoyancy
-child--11 lbs

Type II PFD--near shore - ANSWER--for calm, inland water
-less bulky than Type I
-may not turn unconscious wearer face side up in the water
-adult--15 lbs buoyancy
-child--11 lbs

Type III PFD--flotation aid - ANSWER--calm, inland water
-specifically made for water sports
Ex: float coats, fishing vests, water sport vests
-will not turn unconscious face side up
-adult-- 15 lbs
-child--11 lbs

Type IV PFD--throw able device - ANSWER--throw to someone who fell overboard
-held, not worn
Ex: ring buoy, horseshoe buoy, floating cushions

Type V PFD--special use - ANSWER-Ex: deck suits, work vests, board sailing vests
-special uses and locations

PFD label - ANSWER--intended use of device
-size of person it will fit
-special care instructions
-how to properly wear it
-if its US coast guard approved

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Salesforce Certified Industries CPQ Developer Sample Questions (Q245-Q250):

NEW QUESTION # 245

The prices of all child products roll up to the promotion total except for optional products that are not being purchased.

- A. False
- **B. True**

Answer: B

Explanation:

It is true that the prices of all child products roll up to the promotion total, except for optional products that are not being purchased. This means that within a promotion, any child product that a customer chooses to add to their purchase will contribute to the total promotional price. However, if the product is optional and the customer decides not to purchase it, its price will not be included in the final rolled-up total. This setup allows for flexibility in promotions, offering customers choices while maintaining clarity in pricing structure.

NEW QUESTION # 246

Which of these is a method for pricing bundles?

- A. Change the display text of a price list entry to show the starting price.
- **B. Price the child products as zero and assign a flat rate to the parent product.**
- C. Use multiple price lists to assign more than one price to a product.

Answer: B

Explanation:

* A. Price the child products as zero and assign a flat rate to the parent product: This is a common method for pricing bundles in Salesforce Industries CPQ, where child products within a bundle may be priced at zero, and the total price is assigned to the parent product. This simplifies the pricing structure, making it clearer for customers and easier to manage in terms of billing and sales analysis.

NEW QUESTION # 247

In Vlocity Context Rules, only one rule set can apply to a promotion.

- **A. False**
- B. True

Answer: A

Explanation:

In Vlocity Context Rules, it is possible for multiple rule sets to apply to a single promotion. This flexibility allows for more granular and specific targeting of promotions based on different criteria set within each rule set. By designing the system this way, Vlocity allows administrators to create complex promotional structures that can adapt to various customer scenarios, thereby enhancing the effectiveness of promotional campaigns within the Vlocity CPQ environment.

NEW QUESTION # 248

If you want to limit the duration of a discount on a child product's price, what would you use?

- A. The time policy of the promotion
- B. The override of the child product's cardinality
- C. The time plan on the entire promotion
- **D. The time plan on the child product's discount**

Answer: D

Explanation:

To limit the duration of a discount on a child product's price within Salesforce Industries CPQ, you would use "The time plan on the child product's discount." This approach allows you to set specific start and end dates for the discount, directly linked to the child product. It provides a targeted and efficient way to manage promotional pricing on a per-product basis, ensuring that discounts are applied within the intended timeframe without affecting other products or overarching promotions.

NEW QUESTION # 249

Which of these ensures the user will return to the page where they began the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. postCartItems
- B. checkout
- C. set values element
- D. selectables element
- E. remote action element
- F. **done action element**

Answer: F

Explanation:

In Salesforce Industries CPQ, the "Done Action Element" (E) in an OmniScript is used to conclude the script and typically has the option to redirect users back to the originating page or another specified endpoint. This ensures that after completing the guided selling process, users can be seamlessly returned to their starting point, maintaining a fluid user experience and integrating the guided process into broader user workflows.

References:

* OmniScript Designer Guide in Salesforce Industries CPQ.

* Training material on user flow integration using OmniScript in Salesforce Industries CPQ.

NEW QUESTION # 250

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