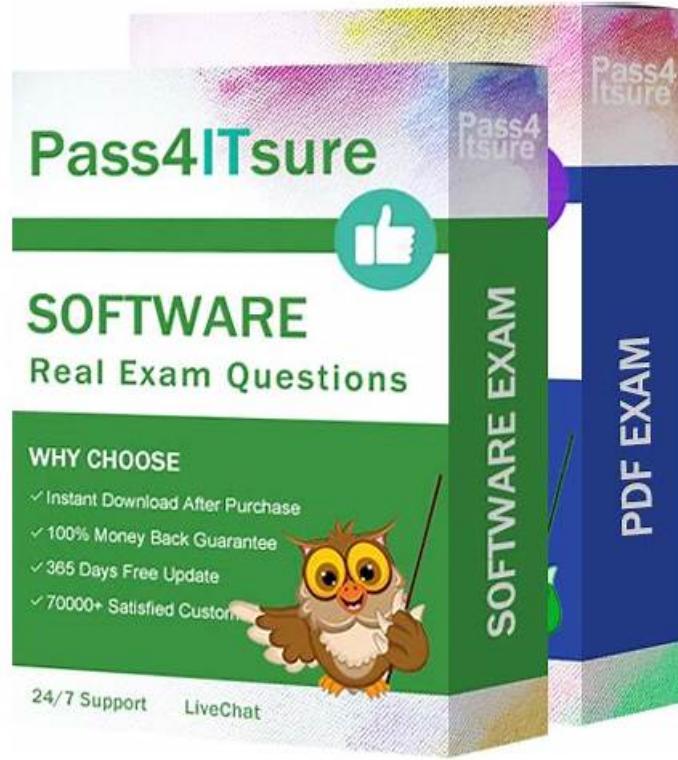


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 3	<ul style="list-style-type: none">Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	<ul style="list-style-type: none">Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none">Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q20-Q25):

NEW QUESTION # 20

In a predictive model, what does the predictive power measure?

- A. The percentage of correct responses in the output dataset
- B. The ability of the input parameters to explain the target**
- C. The quantity of predictions that can be realized in the unit of time
- D. The ability to have the same level of performance on every new dataset

Answer: B

NEW QUESTION # 21

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- A. From 0 to 100
- B. From 0 to 1000
- C. From 0 to 1**
- D. From 0 to 10

Answer: C

NEW QUESTION # 22

You execute the Sell from Stock (BD9) process.

At which process step is the billing due list updated?

- A. Proof of delivery
- B. Execute picking
- C. Create delivery
- D. Post goods issue

Answer: D

NEW QUESTION # 23

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Create outbound delivery
- B. Enter vendor invoice
- C. Create inbound delivery
- D. Create billing document
- E. Approve and release purchase order

Answer: B,D,E

NEW QUESTION # 24

Which item field is required in a complete sales order request?

- A. Shipping method
- B. PO number
- C. Sales area
- D. Requested quantity

Answer: D

NEW QUESTION # 25

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