Nonprofit-Cloud-Consultant認定試験、Nonprofit-Cloud-Consultantトレーニング資料、Nonprofit-Cloud-Consultant試験内容

Question #:1

An international nonprofit organization added a translated relationship picklist value, however the reciprocal relationship record is not displaying correctly. What is the cause of this error?

A. The system administrator did not enable the Translation Workbench.

B. The language is not supported in NPSP.

C. The current user does not have the correct locale.

D. The system administrator did not add the reciprocal relationship value in the NPSP Settings tab.

私たちは、このキャリアの中で、10年以上にわたりプロとしてNonprofit-Cloud-Consultant練習資料を作りました。Nonprofit-Cloud-Consultant練習資料が最も全面的な参考書です。 そして、私たちは十分な耐久力を持って、ずっとNonprofit-Cloud-Consultant練習資料の研究に取り組んでいます。私たちのNonprofit-Cloud-Consultant練習資料を利用したら、Nonprofit-Cloud-Consultant試験に合格した人がかなり多いです。だから、弊社のNonprofit-Cloud-Consultant練習資料を早く購入しましょう！

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>> Nonprofit-Cloud-Consultant前提条件 <<

有難い-効果的なNonprofit-Cloud-Consultant前提条件試験-試験の準備方法Nonprofit-Cloud-Consultant模擬試験

TopexamのNonprofit-Cloud-Consultant 問題集はあなたがNonprofit-Cloud-Consultant認定試験に準備するときに最も欠かせない資料です。この問題集の価値は試験に関連する他の参考書の総合の価値に相当します。このアサーションは過言ではありません。Topexamの問題集を利用してからこのすべてが真であることがわかります。

Salesforce Certified Nonprofit Cloud Consultant Exam 認定 Nonprofit-Cloud-Consultant 試験問題 (Q108-Q113):

質問 # 108
A consultant is engaged by a nonprofit organization during the planning phase of a Nonprofit Cloud implementation project. What should the consultant consider when identifying the business value of the project?

- A. A change in the project schedule will not impact the business value, but a change in the project cost will.
- B. The organization's stakeholders define the business value, but the consultant should have a plan to measure it.
- C. Increased fundraising performance cannot be considered because there is no guarantee that donations will increase.

正解：B

解説：
In the Nonprofit Implementation Strategy phase, defining "Business Value" is critical for securing executive buy-in and ensuring the project delivers meaningful results. Unlike a simple technical installation, a successful implementation must align with the nonprofit's mission-driven goals.
The principle here is that Business Value is subjective and must be defined by the stakeholders (the Executive Director, Board of Directors, Program Managers, etc.). They are the ones who understand what
"success" looks like for their specific mission-whether that is reducing the time it takes to onboard a foster child, increasing the retention rate of first-time donors, or improving the accuracy of grant reporting.
The Consultant's Role:
* Discovery: The consultant conducts workshops to extract these goals from the stakeholders.
* Measurement Planning: Once the value is defined (e.g., "We want to save staff time"), the consultant must establish a plan to measure it. This involves identifying Key Performance Indicators (KPIs) and creating a "before and after" baseline. For instance, if the value is "Efficiency," the consultant might track the hours spent on manual data entry before NPC vs. after the automation is implemented.
* Dashboards and Reporting: The consultant configures Salesforce Dashboards to surface these metrics, providing the organization with a real-time view of the business value being realized.
Why other options are incorrect:
* Option A is incorrect because "Expected Business Value" often includes performance forecasts. While not "guaranteed," it is a perfectly valid target to aim for.
* Option B is incorrect because the project schedule directly impacts business value. If a project is delayed (e.g., missing a major year-end giving season), the value lost in potential donations can be immense, regardless of the software cost.

質問 # 109
The development director wants all users to only see Engagement Plans on Opportunity records for donations with an Amount greater than 10,000. How should this be accomplished?

- A. Create a tab and associate the Engagement Plan object to the tab. Add the Related List - Single Lightning component and set it to Engagement Plans. Give read access for the Engagement Plan object to all profiles.8
- B. Create a custom Lightning component that dis9plays all Engagement Plans. Add the component to the Opportunity Lightning Page. Assign the Lightning Page as the Org Default and Activate it.101112
- C. Add the Related Lists component to the Opportunity Lightning page. Set the component visibility filter to ensure the Opportunity Amount field is greater than 10,000. Assign the page to the development director's profile.
- D. Add the Related List - Single Lightning component to the Opportunity Lightning pa13ge. Add a component visibility filter to display the Engagement Plan when the Opportunity Amount field is greater than 10,000.

正解：D

解説:
To meet this requirement, a consultant should leverage Dynamic Lightning Pages, specifically using Component Visibility Filters. This allows for a declarative solution that does not require multiple page layouts or custom code.
Step-by-Step Implementation:
* Edit the Page: Navigate to an Opportunity record and select Edit Page from the Setup (gear) icon to open the Lightning App Builder.
* Add the Component: Drag the Related List - Single component onto the page layout.
* Configure the Component: In the component properties sidebar, set the Related List to "Engagement Plans."
* Set Visibility Filter: Scroll down to the Set Component Visibility section and click + Add Filter.
* Define Criteria: * Field: Amount
* Operator: Greater Than
* Value: 10,000
* Save and Activate: Save the page. When "All Users" (per the requirement) view an Opportunity, the Engagement Plan related list will simply be invisible if the amount is $10,000 or less. If it is $10,001 or more, the component will appear.
Why other options are incorrect:
* Option A: Assigning the page only to the development director's profile violates the requirement that
"all users" should see it when the criteria is met.
* Option B: This is an overly complex and disjointed user experience that doesn't actually filter the view based on the specific Opportunity's amount.
* Option C: A custom component is unnecessary "Technical Debt" since standard functionality meets the requirement perfectly.

質問 # 110

A Nonprofit Cloud organization has Automatic Person Account Mailing Address Synchronization enabled. A staff member removes the Is Primary flag from a linked address. What occurs to the address?

- A. The address is archived automatically and the end date is set.
- B. The address is marked Inactive.
- C. The address is removed from the Person Account Mailing Address field.

正解：C

解説:
Automatic Person Account Mailing Address Synchronization is a powerful feature in Nonprofit Cloud that ensures the standard mailing address fields on the Person Account stay perfectly in sync with the Contact Point Address related records.
In this model, the Person Account's "Mailing Address" fields (Street, City, State, etc.) are essentially a
"mirrored reflection" of whichever Contact Point Address record is marked as Is Primary.
The Synchronization Logic:
* Setting a Primary: When a user checks the IsPrimary box on a Contact Point Address, the system automatically copies that data into the Person Account's standard mailing fields.
* Removing the Flag: If a staff member unchecks the IsPrimary flag, the "bridge" between that specific address record and the Account fields is broken. Because there is no longer a designated primary address for that account, Salesforce clears the standard Mailing Address fields on the Person Account to prevent outdated or incorrect information from remaining in the primary display.
* Data Retention: It is important to note that the Contact Point Address record itself is not deleted or archived. It remains in the related list; it simply loses its "Primary" status and is no longer pushed to the main Account header.
Why other options are incorrect:
* Option A and C: The system does not automatically set an end date or mark the record as "Inactive" simply because the primary flag was removed. The record remains "Active" but secondary. It is up to the user to manually mark it as inactive or undeliverable if that is the case.
For a consultant, this behavior is a critical consideration for data hygiene. If an organization requires that every donor always has a mailing address, the consultant must ensure users understand that unchecking IsPrimary will leave the main Account record with a blank address until a new primary is selected.

質問 # 111

A nonprofit plans to use the Program Management Module (PMM) to manage Its service delivery. Case managers must be able to create and edit service delivery records.
How can the consultant change the configuration to meet this requirement?

- A. Permission Sets

- B. Role Hierarchy
- C. Sharing Rules
- D. License Type

正解：A

解説：
https://trailhead.salesforce.com/en/content/learn/modules/program-management-with-nonprofit-cloud/manage- nonprofit-programs-with-salesforce?trail_id=manage-programs-with-nonprofit-cloud To allow case managers to create and edit service delivery records in the Program Management Module (PMM), you should assign the appropriate permissions through Permission Sets. Permission Sets provide a way to grant specific permissions to users without changing their profiles, making it easier to manage access to certain functionalities.
Steps:
* Create a Permission Set:
* Navigate to Setup -> Permission Sets.
* Click "New" to create a new permission set.
* Grant Permissions:
* In the new permission set, go to Object Settings.
* Find and select "Service Deliveries."
* Grant "Create" and "Edit" permissions.
* Assign the Permission Set:
* Assign the newly created permission set to the case managers who need access to create and edit service delivery records.
References:
Salesforce Nonprofit Success Pack Documentation
Salesforce Trailhead: Permission Sets

質問 # 112
A nonprofit organization has engaged a consultant to implement NPSP and has a large membership program it wants to manage in Salesforce. Which two things does the consultant need to set up to ensure that the membership rollups in NPSP will work properly?

- A. Ensure there is an Opportunity record type set up for memberships
- B. Ensure there is a custom field created for Membership Amount and selected for membership rollups
- C. Check that the grace period is set up for memberships.
- D. Check that the membership record type is selected for membership rollups.

正解：C、D

質問 # 113
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