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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

An Administrator wants to improve search engine ranking and awareness, with the goal of driving more traffic to the B2B Commerce store.

Which two technical elements should the Administrator use?

- A. Add a NoIndex Tag to the Store Sitemap.
- **B. Add Meta Tags to Store Pages.**
- C. Add Canonical URLs to Store Pages.
- **D. Add CMS Content to Store Pages.**

Answer: B,D

Explanation:

To improve search engine ranking and awareness, an Administrator should focus on adding CMS Content to Store Pages (B) and adding Meta Tags to Store Pages (C). CMS content can enhance the relevance and richness of store pages, making them more attractive to search engines. Meta tags, including titles and descriptions, play a crucial role in search engine optimization by providing search engines with essential information about the page content.

NEW QUESTION # 64

A company wants their homepage to have a different look and feel for a user that has logged into the site versus a guest user. What should an Administrator create to allow the targeted specific user segments for the home page?

- A. A Brand Set
- B. A custom component
- C. An Audience
- **D. Page variations**

Answer: D

Explanation:

To target specific user segments for the homepage, an Administrator should create Page Variations (D). Page variations allow for the customization of content and layout based on audience segments, such as logged-in users versus guest users, providing a personalized experience based on the user's status or other criteria.

NEW QUESTION # 65

Which status does CMS content need to be in to edit the record?

- A. Preproduction
- B. Editable
- C. Review
- **D. Draft**

Answer: D

Explanation:

CMS content must be in the D. Draft status to be editable. This status indicates that the content is in the initial stages of creation or modification and has not yet been finalized for publication. Draft status allows administrators to make changes before the content is reviewed, approved, and published, ensuring that only fully vetted and complete content is made available to end-users.

NEW QUESTION # 66

An Administrator at Universal Containers (UC) wants to supply buyers with product-related information. Which two content types can an admin use to provide buyers with product-related information?

- **A. Image**
- **B. Document**
- C. File
- D. Asset

Answer: A,B

Explanation:

To provide product-related information, an administrator can use:

A) Document: This could include product manuals, specifications, or any other document that provides detailed information about the product.

D) Image: High-quality images can be used to visually represent the product, its usage, or any specific features, contributing to a better understanding of the product for the buyer.

These content types are instrumental in delivering comprehensive product information, enhancing the buyer's journey by providing all necessary details to make an informed purchase decision.

NEW QUESTION # 67

Which two settings enable the Order Summary object?

- A. Digital Experiences
- B. My Domain
- **C. Commerce Features**
- **D. Order Preferences**

Answer: C,D

Explanation:

To enable the Order Summary object in Salesforce B2B Commerce, the settings that need to be enabled include B. Order Preferences and C. Commerce Features. These settings configure the order management capabilities and activate various commerce functionalities, respectively, enabling a comprehensive overview of orders within the platform.

NEW QUESTION # 68

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