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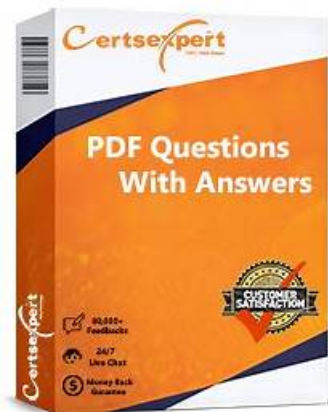


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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q26-Q31):

## NEW QUESTION # 26

Which outcome could the customer achieve with Network Insights in HPE Aruba Networking Central?

- A. Search for users, endpoints, or locations status; provide a status report; and automatically resolve any issues detected.
- B. Automatically detect any client connecting to the network and block any client with suspicious behavior.
- C. Detect and profile Internet of Things (IoT) devices connected to the network.
- D. Identify performance issues and follow recommendations for resolving the issue.

**Answer: D**

Explanation:
The correct answer isAbecauseAruba Network Insights, a feature of Aruba Central's AI-powered operations (AIOps), focuses onidentifying performance issues and providing actionable, prescriptive recommendationsto resolve them. This enables IT teams to proactively address network issues before they impact end users, improving operational efficiency and minimizing downtime.
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba Central AIOps with Network Insights provides actionable recommendations to resolve network performance issues."
* "AI/ML-based analytics continuously monitor network health, identifying anomalies and performance degradations."
* "By offering prescriptive guidance, Central reduces mean time to resolution (MTTR) and empowers IT teams to optimize the network."
* "Network Insights transforms reactive troubleshooting into proactive operations by identifying issues early and suggesting corrective actions." Why the other options are incorrect:
* BBlocking suspicious clients is part ofClearPass Policy Managerand Zero Trust enforcement, not Network Insights.
* CSearching for users and endpoints with automated resolution aligns more withClearPass and Client Insights, not Network Insights.
* DIoT profiling is handled byDevice Insight, not Network Insights.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central AIOps and Network Insights - Solution Overview
* Aruba ESP AI-Powered Troubleshooting - White Paper
* Aruba Central AI Insights and Recommendations - Product Brief
* Aruba Central Performance Optimization - Deployment Guide

## NEW QUESTION # 27

What is one key feature that distinguishes HPE Aruba Networking EdgeConnect SD-WAN from other SD- WAN solutions?

- A. HPE Aruba Networking EdgeConnect SD-WAN offers a higher quality of user experience and a simpler, more automated management experience than most competitors.
- B. HPE Aruba Networking EdgeConnect SD-WAN offers specialized hardware and architectures for branches of different size rather than addressing those use cases with a single architecture.
- C. HPE Aruba Networking EdgeConnect SD-WAN can interconnect many sites while most competitors can only connect two or three.
- D. HPE Aruba Networking EdgeConnect SD-WAN ensures that all branch traffic passes through the data center for security purposes while many competitors allow branch traffic direct access to the Internet.

**Answer: A**

Explanation:
The correct answer isAbecause Aruba EdgeConnect SD-WAN differentiates itself with its focus ondelivering superior user experience through application-aware routing, AI-powered automation, and centralized orchestration.Compared to competitors, it provides a simpler, more automated operational model that reduces complexity for IT teams while ensuring consistent performance for business-critical applications.
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba EdgeConnect SD-WAN delivers a higher quality of experience by dynamically steering traffic across the best available path based on application performance and SLAs."
* "With a unified orchestration platform, EdgeConnect simplifies WAN management and automates configurations, providing an operational experience that is easier and faster than most competitors."
* "By leveraging AI-driven insights and automation, EdgeConnect ensures consistent performance while minimizing IT overhead."
* "The solution is designed to provide both high application performance and simplified operations, aligning with enterprise needs for scale and agility." Why the other options are incorrect:
* Bis incorrect: EdgeConnect does not force all branch traffic through the data center; instead, it optimizes local breakout with

security controls, which is a competitive advantage.

* Cis misleading: Site interconnect scalability is not the key differentiator versus competitors; most modern SD-WAN solutions can scale broadly.

* Dis incorrect: EdgeConnect does not rely on multiple architectures for different branch sizes; it uses a single unified platform to address various use cases.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba EdgeConnect SD-WAN - Solution Overview

* Aruba ESP WAN Edge - Technical White Paper

* Aruba EdgeConnect Competitive Positioning Guide

* Aruba SD-WAN AIOps and Automation - Product Brief

## NEW QUESTION # 28

Which business outcome is a high priority for most Chief Information Security Officers (CISO)?

- A. Allowing network admins to use their preferred security monitoring tools.
- B. Ensuring that employees can only access resources from within the corporate campus.
- C. Planning network security so that they can assume no breach will ever occur.
- D. Improving operational continuity by minimizing risks and attack surfaces.

**Answer: D**

Explanation:

The correct answer isCbecause CISOs are primarily focused onreducing business risk, minimizing the attack surface, and ensuring operational continuity.Instead of assuming that breaches will never occur, modern security strategies such asZero TrustandSASEaim to mitigate risks, contain breaches, and protect critical business operations to maintain availability and resilience.

Relevant extracts from official HPE Aruba Networking documentation:

* "CISOs prioritize reducing the attack surface and ensuring operational resilience, recognizing that breaches are inevitable."

* "Aruba Zero Trust Security minimizes risk by continuously authenticating and authorizing all users and devices, ensuring least-privilege access."

* "By combining visibility, control, and automated enforcement, Aruba solutions help security leaders maintain business continuity while reducing exposure."

* "Operational continuity and resilience are the top business outcomes CISOs seek, enabled by proactive risk minimization strategies." Why the other options are incorrect:

* APreferred tools may be useful, but tool choice is not the main business outcome for CISOs-it's about risk reduction and continuity.

* BRestricting access to only the corporate campus is outdated in today's hybrid and remote-first environments.

* DAssuming no breach will occur is unrealistic. Modern security models (Zero Trust, Assume Breach) accept that threats will happen and focus on resilience and minimization.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ESP Zero Trust Security - Solution Overview

* Aruba Security and Risk Mitigation - Technical White Paper

* Aruba ClearPass and Client Insights - Product Guide

* HPE Aruba Networking Business Outcomes for CISOs - Executive Brief

## NEW QUESTION # 29

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- B. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- C. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- D. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.

**Answer: C**

Explanation:

The correct answer isAbecause Aruba Networking solutions such asClearPass Device InsightandAruba Central Client Insightsare

designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions applyrole-based and least-privilege access policiesautomatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* CAruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* DAruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide


## NEW QUESTION # 30

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- B. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.
- C. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.

**Answer: B**

Explanation:

The correct answer isAbecause Aruba Wi-Fi 6/6E/7 APs include anintegrated GPS receiverthat enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment ofAruba Location Servicesin Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

* BLocation-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

* CWhile developer tools exist, GitHub scripts arenot the defining featureof Aruba's differentiation in LBS.

* DAruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Location Services and GPS-Enabled APs - Technical Overview

* Aruba Central Deployment Guide - Indoor Location and Mapping

* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities

* Aruba ESP Value Differentiators - Location-Based Services


## NEW QUESTION # 31

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