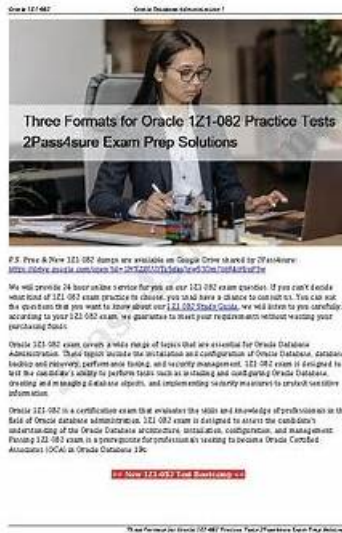


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 2	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

Topic 3	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 6	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 7	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

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100% Pass 2026 SAP C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Useful Dumps Guide

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q73-Q78):

NEW QUESTION # 73

How can you define the relationship between business roles and business catalogs?

- A. A business catalog is a collection of one or more business roles.
- B. A business catalog restricts access to one or more business roles.
- C. A business role is a collection of one or more business catalogs.
- D. A business role restricts access to one or more business catalogs.

Answer: C

NEW QUESTION # 74

Which organizational unit do you use to produce materials or provide goods and services?

- A. Plant
- B. Company code

- C. Sales organization
- D. Storage location

Answer: A

NEW QUESTION # 75

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare planned with actual sales data
- B. Search, create, and update sales plans
- C. Compare ordered, shipped, and billed amounts
- D. Calculate the sales quotation conversion rate

Answer: A,B

NEW QUESTION # 76

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Create a sales order with a dedicated order type.
- B. Enter a specific condition in the pricing procedure of the sales order.
- C. Enter an appropriate item in the billing plan of the sales order.
- D. Mark the down payment checkbox at item level.

Answer: C

NEW QUESTION # 77

Where is the initial list of known integrations documented?

- A. In the Fit-to-Standard Workshops
- B. In SAP Cloud ALM
- C. In the Digital Discovery Assessment
- D. In the Business Driven Configuration Questionnaire

Answer: C

Explanation:




Extensibility and integration

NEW QUESTION # 78

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