

# Quiz SAP - Efficient Real C-S4CS-2502 Exam

## SAP C\_S4CS\_2502 Certification: Exam Details, Syllabus and Questions

SAP C\_S4CS\_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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## SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.</li> </ul>
Topic 10	<ul style="list-style-type: none"> <li>Extensibility and Integration</li> </ul>
Topic 11	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 12	<ul style="list-style-type: none"> <li>This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.</li> </ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q56-Q61):

### NEW QUESTION # 56

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?  
Note: There are 2 correct answers to this question.

- A. Fiscal year variant**
- B. Configuration activities
- C. Scoping
- D. Group currency**

**Answer: A,D**

### NEW QUESTION # 57

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for sales orders
- **B. Billing due for SD documents**
- C. Billing due for credit notes
- D. Billing due for sales documents

**Answer: B**

### NEW QUESTION # 58

In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- **C. How well the model can maintain its accuracy and performance when used on new data**
- D. The percentage of correct responses in the output dataset

**Answer: C**

### NEW QUESTION # 59

Where is the initial list of known integrations documented?

- **A. In the Digital Discovery Assessment**
- B. In the Business Driven Configuration Questionnaire
- C. In the Fit-to-Standard Workshops
- D. In SAP Cloud ALM

**Answer: A**

### NEW QUESTION # 60

What happens when control/ownership of materials is transferred from the delivering company to the selling company in SAP Advanced Intercompany Sales?

Note: There are 2 correct answers to this question.

- A. The materials are removed from the delivering company's valued stock in transit.
- **B. An intercompany customer invoice is automatically created.**
- C. Internal transfer of control information is entered in the outbound delivery.
- **D. Goods issue is posted in the delivering company.**

**Answer: B,D**

### NEW QUESTION # 61

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It is of great importance to consolidate all key knowledge points of the C-S4CS-2502 exam. It is difficult for you to summarize by yourself. It is a complicated and boring process. We will collect all relevant reference books of the C-S4CS-2502 exam written by famous authors from the official website. And it is not easy and will cost a lot of time and efforts. At the same time, it is difficult to follow and trace the changes of the C-S4CS-2502 Exam, but our professional experts are good at this for you. Just buy our C-S4CS-2502 study materials, you will succeed easily!

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