

# Valid Salesforce Plat-Arch-205 Exam Question & Printable Plat-Arch-205 PDF



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## Practical Architecture Patterns for Salesforce Plat-Arch-205 Exam

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## Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q37-Q42):

### NEW QUESTION # 37

A sales rep at Universal Containers was added to an opportunity team with Read/Write permissions. Which action is she allowed to perform in the opportunity?

- A. Update opportunity stage.
- B. Add/remove members in the opportunity team.
- C. Replace opportunity owner.

Answer: A

### NEW QUESTION # 38

Universal Containers (UC) service reps are assigned to a profile which has View All on the Case object. The organization-wide default (OWD) for the Account and Case objects is Private.

To make sure service reps have access to all relevant information (Accounts and Contacts) to attend to customer requests, which detail should an architect consider?

- A. Service reps will NOT be able to access the relevant Accounts if their OWD is Private.
- B. Service reps will be able to access the relevant Contacts if their OWD is Controlled by Parent.
- **C. Service reps will NOT be able to access the relevant Contacts if their OWD is Controlled by Parent.**

**Answer: C**

### NEW QUESTION # 39

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies. How should UC hide list views that are not relevant to an individual user since there will be more than 50 list views?

- A. Share the list views with the appropriate queue.
- **B. Share the list views with the appropriate role and internal subordinates.**
- C. Share the list views with the appropriate individual users.

**Answer: B**

### NEW QUESTION # 40

Which method should be used to grant access to an unrelated group of users?

- A. Sharing Sets
- B. Public Groups
- **C. Role Hierarchy**

**Answer: C**

### NEW QUESTION # 41

A junior account manager owns an account and creates a new opportunity to manage a complex deal. She needs the help of the product specialist and solution engineer. Given the size of this deal, she knows the account is likely to be reassigned to a senior account manager in the near future.

What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?

- A. Manual share on the opportunity
- B. Manual share on the account
- **C. Opportunity Team**

**Answer: C**

### NEW QUESTION # 42

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