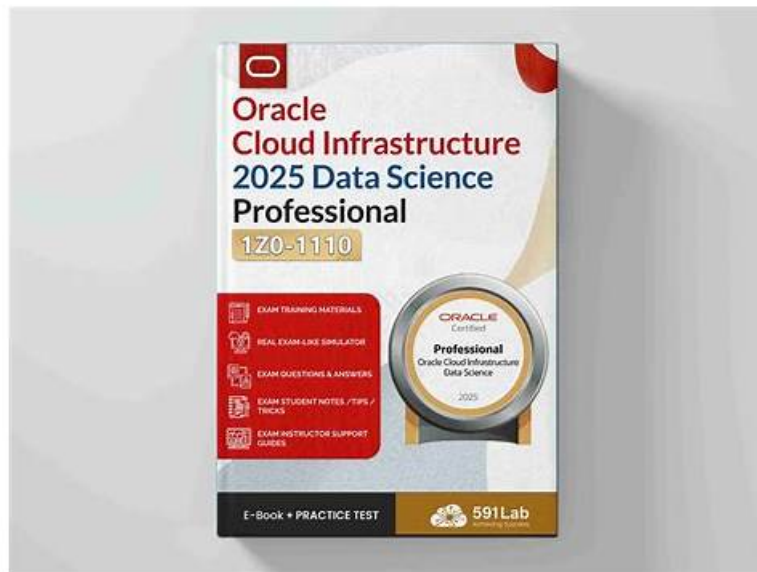


Oracle 1Z0-1061-26 Zertifikatsdemo & 1Z0-1061-26 PDF Testsoftware



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Oracle 1Z0-1061-26 Exam Syllabus Topics:

Section	Objectives
Topic 1: Analytics and Reporting	- Standard reports and dashboards - OTBI analytics and KPI configuration
Topic 2: Sales Optimization Features	- Territory management and forecasting - Incentive compensation and performance tracking
Topic 3: Sales Process Automation	- Leads, opportunities, and sales workflows - Assignment rules and approval processes
Topic 4: Data Management and Integration	- Data import/export and data quality management - Integration with external systems and APIs
Topic 5: Application Configuration	- Sales application setup and personalization - Application Composer usage and configuration
Topic 6: Security and Access Management	- Roles, privileges, and data security - User provisioning and access control
Topic 7: Sales Cloud Implementation Foundations	- Oracle CX Sales architecture and core concepts - Common implementation methodology and setup tasks

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Oracle CX Sales 2026 Implementation Professional 1Z0-1061-26 Prüfungsfragen mit Lösungen (Q23-Q28):

23. Frage

When importing data into Oracle Profitability and Cost Management Cloud Service for use in running allocations, what are the supported file formats?

- A. Excel files only
- **B. Excel, CSV, and TXT files**
- C. CSV files only
- D. TXT files only

Antwort: B

Begründung:

Option 1: The correct answer is Excel, CSV, and TXT files. Oracle Profitability and Cost Management Cloud Service supports data imports in multiple formats including Excel, CSV, and TXT files. Option 2: This answer is incorrect. Oracle Profitability and Cost Management Cloud Service supports data imports in multiple formats, not just Excel files. Option 3: This answer is incorrect. Oracle Profitability and Cost Management Cloud Service supports data imports in multiple formats, not just CSV files. Option 4: This answer is incorrect. Oracle Profitability and Cost Management Cloud Service supports data imports in multiple formats, not just TXT files.

24. Frage

When setting up rules in Oracle Profitability and Cost Management Cloud Service, what is the difference between a static allocation method and a dynamic allocation method?

- A. A static allocation method distributes costs only to one dimension member, while a dynamic allocation method distributes costs across multiple dimension members.
- **B. A static allocation method distributes costs based on predefined rules and percentages that do not change, while a dynamic allocation method distributes costs based on changing factors and activities.**
- C. A static allocation method distributes costs based on fixed data, while a dynamic allocation method distributes costs based on variable data.
- D. A static allocation method distributes costs based on actual data, while a dynamic allocation method distributes costs based on estimated data.

Antwort: B

Begründung:

Option 1: This answer is correct because a static allocation method distributes costs based on predefined rules and percentages that do not change, while a dynamic allocation method distributes costs based on changing factors and activities. Static allocation methods are useful for situations where costs are known in advance, while dynamic allocation methods are useful for situations where costs change based on varying factors. Option 2: This answer is incorrect because both static and dynamic allocation methods can distribute costs to multiple dimension members. Option 3: This answer is incorrect because both static and dynamic allocation methods can distribute costs based on actual or estimated data. Option 4: This answer is incorrect because both static and dynamic allocation methods can distribute costs based on fixed or variable data.

25. Frage

Which of the following is a best practice when creating and managing reports in Oracle Profitability and Cost Management Cloud Service 2023?

- **A. Using descriptive names for report objects.**
- B. Using the default report template for all reports.
- C. Including all possible dimensions in a report.
- D. Creating complex calculations directly in the report definition.

Antwort: A

Begründung:

Option 1: Correct: Using descriptive names for report objects is a best practice in order to make the reports more understandable and maintainable. It allows other users to easily identify the purpose of each object in the report. Option 2: Incorrect: Including all possible dimensions in a report can result in a cluttered and confusing report. It is recommended to only include the dimensions that are relevant to the analysis being performed. Option 3: Incorrect: Creating complex calculations directly in the report definition can make the report difficult to understand and maintain. It is recommended to create calculations as separate objects and reference them in the report. Option 4: Incorrect: Using the default report template for all reports may not meet the specific requirements of each report. It is recommended to customize the report template to ensure the report format and style align with the desired output.

26. Frage

When configuring security in Oracle Profitability and Cost Management Cloud Service, which option allows you to define access to different dimensions based on the user roles and responsibilities?

- A. Task security
- B. Cube security
- C. Member security
- **D. Data security**

Antwort: D

Begründung:

Option 1: Incorrect. Cube security allows you to define access to cubes and their dimensions, but it does not provide granular control over different dimensions based on user roles and responsibilities. Option 2: Correct. Data security in Oracle Profitability and Cost Management Cloud Service allows you to define access to different dimensions based on the user roles and responsibilities. This allows you to control data visibility and manipulation at a more granular level. Option 3: Incorrect. Member security allows you to define access to specific members within a dimension, but it does not provide granular control over different dimensions based on user roles and responsibilities. Option 4: Incorrect. Task security allows you to define access to specific tasks within the application, but it does not provide granular control over different dimensions based on user roles and responsibilities.

27. Frage

When configuring security settings in Oracle Profitability and Cost Management Cloud Service 2023, which of the following options is the most secure and recommended approach?

- A. Sharing the same username and password across all user accounts for simplicity.
- B. Disabling SSL encryption to improve performance and reduce overhead.
- C. Granting all users the Administrator role for full access to all features and functions.
- **D. Creating custom roles with granular privileges based on user responsibilities.**

Antwort: D

Begründung:

Option 1: Incorrect. Granting all users the Administrator role would give them unrestricted access to all features and functions, which can lead to potential security risks and unauthorized actions. Option 2: Correct. Creating custom roles with granular privileges based on user responsibilities is the most secure and recommended approach. It allows for fine-grained control over what each user can access and modify. Option 3: Incorrect. Sharing the same username and password across all user accounts is a poor security practice. If one account is compromised, all the accounts would be at risk. Option 4: Incorrect. Disabling SSL encryption would make data transmission insecure, exposing sensitive information to potential attackers.

28. Frage

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