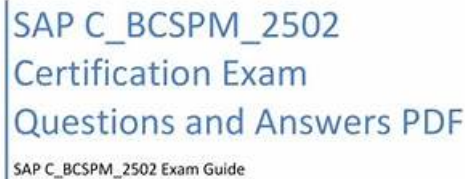


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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	<ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q26-Q31):

NEW QUESTION # 26

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Isolation of spend data across different departments
- B. Enhanced focus on non-PO invoices
- C. Tracking of supplier performance
- D. Automation of procurement processes from sourcing to payment

Answer: D

NEW QUESTION # 27

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Seamlessly integrates information from spreadsheets into requests
- B. Generates a list of potential suppliers based on user preferences and historical purchases
- C. Offers tailored questions for suppliers based on historic sourcing activity
- D. Generates a list of supplier preferences and locations
- E. Suggests AI-driven contract terms

Answer: B,C,E

NEW QUESTION # 28

How do customers benefit from implementing SAP Ariba?

- A. Expanding the complexity of procurement processes
- B. Expanding on-premise solutions
- C. Increasing focus on manual order processing
- D. Narrowing sourcing for direct materials only

Answer: D

NEW QUESTION # 29

How does SAP Spend Management address the challenge of fragmented processes in procurement?

- A. By improving siloed solutions for specific departments
- **B. By integrating data and processes for a holistic view of spend**
- C. By eliminating the need for analytics in procurement
- D. By increasing reliance on manual tracking methods

Answer: B

NEW QUESTION # 30

What key market trend is driving the need for integrated Spend Management solutions?

- **A. Emphasis on visibility into spending patterns**
- B. A shift toward AI-driven tools
- C. Decreased focus on sustainability considerations
- D. Increased reliance on manual procurement processes

Answer: A

NEW QUESTION # 31

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The SAP C-BCSPM-2502 certification verifies that you have a basic understanding of SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions concepts and virtualization. Success in the C-BCSPM-2502 exam of the SAP C-BCSPM-2502 certificate also proves your knowledge of basic troubleshooting concepts and data center technology. When you earn the C-BCSPM-2502 Certification you will get reliable exam guide materials.

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