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Salesforce Health-Cloud-Accredited-Professional (Health Cloud) exam is an essential certification program for healthcare professionals and IT experts who want to demonstrate their expertise in managing healthcare data and patient information using the Salesforce Health Cloud platform. Salesforce Health Cloud Accredited Professional certification helps individuals improve their job prospects and earning potential in the healthcare industry while also allowing them to contribute to improving patient outcomes and streamlining healthcare operations.

To be eligible for the Salesforce Health Cloud Accredited Professional exam, candidates must have a strong understanding of the Salesforce platform and healthcare industry. They should also have experience working with healthcare providers, payers, and patients. Salesforce recommends that candidates have at least six months of hands-on experience with the Health Cloud platform before taking the exam.

## Salesforce Health Cloud Accredited Professional Sample Questions (Q77-Q82):

### NEW QUESTION # 77

Which objects are leveraged to track patient referrals?

- A. Care Program Enrollee
- B. Cases
- **C. Lead**
- D. Care Request

**Answer: C**

Explanation:

According to the Health Cloud Implementation Guide, Lead is the object that is leveraged to track patient referrals. Lead is a standard object that represents a potential customer or patient who has expressed interest in a product or service. Leads can be converted into person accounts or contacts when they are qualified. Care Request, Care Program Enrollee, and Cases are not objects that are used to track patient referrals.

### NEW QUESTION # 78

A payer is looking for a solution to recruit, credential, and onboard providers into its network. Which Health Cloud add-on should help the payer address these requirements?

- A. Utilization Management
- **B. Provider Network Management**
- C. Provider Relationship Management
- D. Contact Center for Payers

**Answer: B**

Explanation:

Step 1: Understanding the Requirement

A payer organization needs to recruit, credential, and onboard providers into its network. This requires features that manage provider information, credentialing processes, onboarding workflows, and network directory maintenance.

Step 2: Official Salesforce Health Cloud Capability

Salesforce Health Cloud offers an add-on called Provider Network Management (PNM) that is specifically designed for payers to recruit, credential, and onboard providers.

Extract:

"Provider Network Management streamlines recruiting, credentialing, onboarding, and network directory maintenance for payers. It

provides tools to manage the provider lifecycle from initial recruitment through onboarding and network management." Administer Health Cloud - Provider Network Management Step 3: Review of Options

- \* A. Contact Center for Payers: Focused on member and provider service center functionality, not recruiting or credentialing.
- \* B. Utilization Management: Focused on authorization and medical necessity reviews, not onboarding or credentialing.
- \* C. Provider Network Management: Specifically built for recruiting, credentialing, and onboarding providers.
- \* D. Provider Relationship Management: Focuses on relationship management post-onboarding, but not credentialing/onboarding workflows.

rence:

Provider Network Management in Health Cloud

#### NEW QUESTION # 79

A customer wants to view and navigate to critical insurance, clinical, and primary care physician information on a patient's profile. Which Health Cloud capability should a consultant implement?

- A. Patient Path
- B. Advanced Patient Card
- C. Enhanced Timeline
- D. Enhanced Highlights Panel

**Answer: D**

#### NEW QUESTION # 80

Which resource within health cloud facilitates the easy exchange of data between Health Cloud and the client Electronic Medical Records

- A. Health cloud has prebuilt connections for the top ten EMR's
- B. Health cloud has a lightning component button automatically configured to 'Export to EMR'
- C. Health Cloud has a built in HL7 integration Engine
- D. Health cloud has published data mappings from commonly used HL7 message to the Health Cloud data model

**Answer: D**

Explanation:

Health Cloud does not have a built-in HL7 integration engine, so option A is incorrect. Option B is also incorrect, because Health Cloud does not have prebuilt connections for any EMRs. Option C is incorrect, because there is no such lightning component button automatically configured to export to EMR. Option D is correct, because Health Cloud provides data mappings from commonly used HL7 messages (such as ADT, ORU, and RDE) to the Health Cloud data model, which can help developers and integrators map the data from external systems to Health Cloud objects and fields12.

#### NEW QUESTION # 81

A client wants to store data for patient's smartwatch to display within the Remote Monitoring charts. What object would you store this information in?

- A. DiagnosticSummary
- B. Clinical Encounters
- C. Identifiers
- D. Care Observations

**Answer: D**

#### NEW QUESTION # 82

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