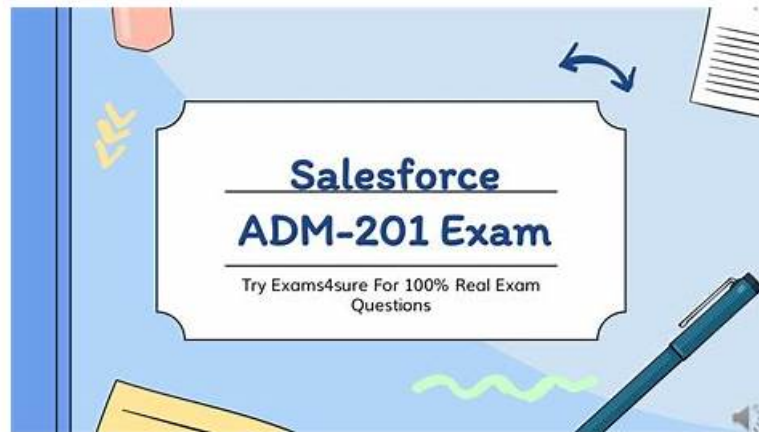


Real Salesforce ADM-201 Exam Questions with Accurate Answers



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Salesforce ADM-201 is a certification program that validates the skills and knowledge of professionals who are responsible for managing and administering Salesforce solutions. Salesforce Certified Administrator certification exam is designed to test the candidate's ability to configure and manage Salesforce applications, security, data, and workflow automation. The ADM-201 exam is suitable for individuals who have experience in Salesforce administration and have a thorough understanding of the platform's capabilities.

Salesforce ADM-201 Certification Exam covers a wide range of topics, including data management, security and access, customization and configuration, and user management. ADM-201 exam also emphasizes best practices for managing and optimizing Salesforce, enabling candidates to demonstrate their ability to manage the platform effectively.

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Achieving the ADM-201 certification demonstrates that the candidate has the knowledge and skills required to be a Salesforce administrator. It also opens up new career opportunities and increases the earning potential of the candidate. Salesforce Certified Administrator certification is valid for three years, after which the candidate must pass a maintenance exam to keep the certification current. Overall, the ADM-201 Certification is an essential credential for professionals who want to work in Salesforce administration and advance their careers in this field.

Salesforce Certified Administrator Sample Questions (Q52-Q57):

NEW QUESTION # 52

Ursa Major Solar's administrator created a new account record type, but when marketing users are creating new account records, they are enabled to choose the new record type.

What are two potential causes of this issue?

Choose 2 answers

- A. The record type is deactivated.
- B. The record type is disabled on the marketing user profile.
- C. The record type default setting is disabled.
- D. The record type is dissociated from the page layout.

Answer: A,B

NEW QUESTION # 53

What is the limit of Look-up Relationships per object?

- A. 0
- B. 1
- C. 2
- D. 3
- E. 4
- F. 5

Answer: D

NEW QUESTION # 54

Universal Containers has a private sharing model for Opportunities and uses Opportunity Teams. Criteria-based sharing rules are not used. A sales rep at Universal Containers leaves the company and their user record is deactivated. The rep is later rehired in the same role. The Salesforce administrator activates the old user record. The user is added to the same default Opportunity Teams, but is no longer able to see the same records the user worked on before leaving the company.

What is the likely cause?

- A. The records were manually shared with the user.
- B. The Stage of the Opportunity records was changed to Closed Lost.
- C. The Record Type of the Opportunity records was changed.
- D. Permission sets were removed when the user was deactivated.

Answer: A

Explanation:

Section: Volume K

NEW QUESTION # 55

The administrator at Cloud Kicks is trying to debug a screen flow that creates contacts. One of the variables in the flow is missing on the debug screen.

What could cause this issue?

- A. The field type is unsupported by Debugging.
- B. The Available for Output checkbox was unchecked.
- C. The flow is an inactive version.
- D. The Available for Input checkbox was unchecked.

Answer: A

NEW QUESTION # 56

A marketing user has received a file of leads to import into Salesforce.

Which tool can be used to avoid duplicate lead records?

- A. Data Import Wizard

