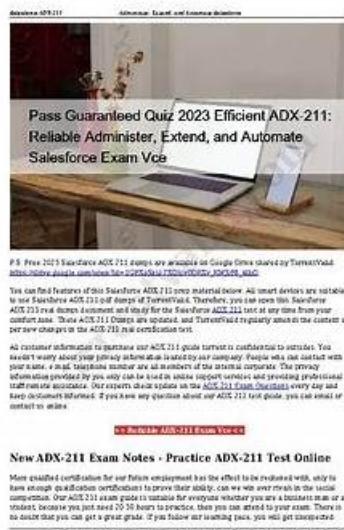


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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q163-Q168):

NEW QUESTION # 163

what action is required before a change set can be deployed from a sandbox environment to a production environment? choose 2

- A. configure the deployment connection in the sandbox to allow inbound changes.
- B. Install the force.com IDE and configure its settings to work with change sets.
- C. create an outbound change set in the sandbox that includes the components to be moved
- D. Configure the deployment connection in production to allow inbound changes.

Answer: C,D

NEW QUESTION # 164

The administrator at Cloud Kicks needs to import a batch of person accounts into Salesforce. What tool should the administrator use?

- A. Bulk API
- B. Quick Create
- C. Data Import Wizard
- D. Mass Update

Answer: C

NEW QUESTION # 165

Sales reps at AW Computing have been reporting that contact phone numbers sometimes revert back to an old value after being updated.

What should the administrator do to resolve this issue?

- A. Schedule Apex jobs.
- B. Consolidate automation tools.
- C. Delete all workflow rules.
- D. Add an invocable process.

Answer: B

NEW QUESTION # 166

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.

What should the administrator configure?

- A. Set organization-wide sharing for Account as Public Read Only.
- B. Update the profile Account object to Modify All.
- C. Enable Account Teams and grant Read record-level access to account team members for the Account object
- D. Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.

Answer: D

NEW QUESTION # 167

Cloud Kicks wants to force its users to set a value for a custom called `Tier` by answering a series of questions.

What two functions should the administrator use to ensure that users cannot bypass answering these questions in order to determine their Tier value.

Choose 2 answers

- A. Set up a restriction rule on the field.
- **B. Use a screen flow to ask the question.**
- C. Set up a list view for the list of questions.
- D. Make the field Read Only on the page layout.

Answer: B

NEW QUESTION # 168

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