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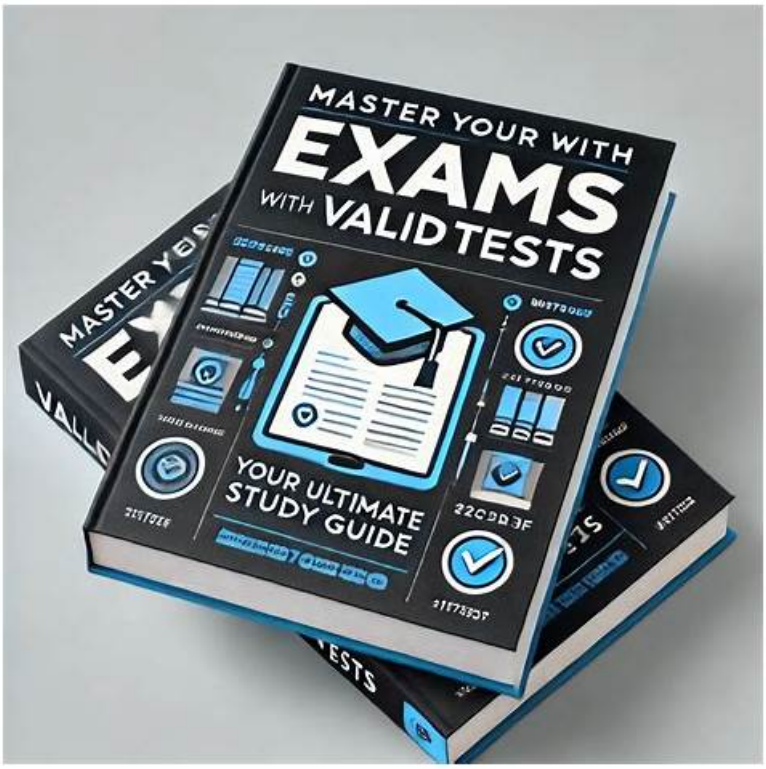


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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q41-Q46):

**NEW QUESTION # 41**
A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba

Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- B. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- C. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- D. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.

**Answer: B**

Explanation:
The correct answer isAbecause Aruba Networking solutions such asClearPass Device InsightandAruba Central Client Insightsare designed to discover, classify, and monitor IoT devices with high confidence.
Once identified, Aruba solutions applyrole-based and least-privilege access policiesautomatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."
* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."
* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."
* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:
* BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.
* CAruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.
* DAruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba ClearPass Device Insight - Solution Overview
* Aruba Central Client Insights - Product Brief
* Aruba ESP Zero Trust Security for IoT - White Paper
* Aruba Dynamic Segmentation - Technical Guide

**NEW QUESTION # 42**
A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- B. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.
- C. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- D. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.

**Answer: B**

Explanation:
The correct answer isCbecause Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs withleast-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforcesapplication- and user- specific policies, shrinking the attack surface and preventing lateral movement.
Relevant extracts from official HPE Aruba Networking documentation:
* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."

* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
* AScalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
* BAruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
* DLower cost is not the primary positioning; the value lies in enhanced security and reduced risk.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
* Aruba ESP Zero Trust Security - Technical White Paper
* Aruba SSE and ZTNA for Remote Workforce - Product Brief
* Aruba Security and Access Control - Deployment Guide

**NEW QUESTION # 43**
What is one advantage of HPE Aruba Networking private 5G?

- A. It simplifies deployment by providing a one-size-fits-all solution.
- B. It provides a complete solution for ultra-reliable, high-performance connectivity.
- C. Organizations can manage their 5G network with HPE Aruba Networking Fabric Composer.
- D. Organizations can repurpose their existing HPE Aruba Networking APs for private 5G.

**Answer: B**

Explanation:
The correct answer isCbecauseHPE Aruba Networking private 5Gdelivers acomprehensive solution for ultra-reliable, high-performance wireless connectivity. It is designed for environments where Wi-Fi alone may not be sufficient, such as industrial IoT, manufacturing, ports, healthcare, and large-scale enterprise campuses. The solution ensures low latency, high availability, and secure connectivity tailored for mission- critical applications.
Relevant extracts from HPE Aruba Networking documentation:
* "Aruba Private 5G provides a complete solution, including core, radios, SIM/eSIM management, and integration with Aruba Central, to deliver high-performance wireless connectivity."
* "The solution addresses use cases that require ultra-reliable, high-throughput, and low-latency performance."
* "Private 5G complements Aruba Wi-Fi by extending coverage, capacity, and reliability in environments with demanding requirements."
* "HPE GreenLake for Private 5G delivers a fully integrated solution as-a-service, simplifying adoption while ensuring enterprise-grade performance." Why the other options are incorrect:
* APrivate 5G is not a one-size-fits-all; it is tailored for enterprise use cases with flexible deployment options.
* BAruba Wi-Fi APs cannot be repurposed for private 5G; 5G requires dedicated radios and infrastructure.
* DFabric Composer managesdata center fabrics, not private 5G networks. Private 5G management is integrated intoAruba Centraland HPE GreenLake platforms.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Private 5G Solution Overview
* HPE GreenLake for Private 5G Technical White Paper
* Aruba ESP: Integrating Wi-Fi and Private 5G - Study Guide
* Aruba Networking for Mission-Critical Wireless - Technical Brief

**NEW QUESTION # 44**
Based on recent trends, which common challenge can HPE Aruba Networking help customers overcome?

- A. Difficulties making employees understand that accessing applications securely from home is impossible.
- B. Difficulties providing secure, consistent connectivity for remote workers.
- C. Struggles in accommodating the data shift from the edge to the main corporate data center.
- D. Struggles in optimizing overprovisioned networks for a lower load of edge devices.

**Answer: B**

Explanation:
The correct answer isCbecause one of the most pressing challenges created by the recent shift to hybrid and remote work isensuring secure, consistent, and reliable connectivity for remote workers.Aruba addresses this withZero Trust Network Access (ZTNA), SD-WAN, and Secure Service Edge (SSE)capabilities integrated into Aruba ESP. These solutions simplify secure remote access

and deliver consistent user experiences regardless of location.
Relevant extracts from official HPE Aruba Networking documentation:
* "The expansion of remote work has created the challenge of delivering secure, reliable connectivity for users outside the corporate perimeter."
* "Aruba's EdgeConnect SD-WAN and ZTNA solutions provide consistent access and enforce least- privilege policies to secure remote connectivity."
* "By combining Zero Trust, SASE, and AI-powered WAN optimization, Aruba ensures remote workers experience the same level of performance and security as they would on campus."
* "This addresses one of the top customer priorities: maintaining business continuity while supporting a distributed workforce." Why the other options are incorrect:
* AThe challenge is not about data moving to the corporate data center-modern architectures are distributed and cloud-first.
* BNetworks today face underprovisioning and overutilization due to IoT and remote traffic, not overprovisioned networks with fewer edge devices.
* DThis is not a valid business challenge-Aruba enables secure access from home, it does not assume it' s impossible.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba ESP for Remote Workforce - Solution Overview
* Aruba ZTNA and Secure Access Service Edge (SASE) - White Paper
* Aruba EdgeConnect SD-WAN for Remote Work - Product Brief
* Aruba ESP Zero Trust and Business Continuity - Executive Guide

**NEW QUESTION # 45**
You are meeting with a data center manager about upgrading switches in the data center. Which topic should you discuss to start the conversation about HPE Aruba Networking CX switches?

- A. Need for advanced, location-based services to enhance users' experiences.
- B. The need to secure IoT devices so they cannot be used in cyber attacks.
- C. Whether the customer knows how many devices are connected in the data center.
- D. Challenges with implementing zero trust security in the data center.

**Answer: D**

Explanation:
The most effective way to open a data-center switching discussion for HPE Aruba Networking CX is to lead with zero-trust and east-west security outcomes. HPE Aruba positions its DC switching and fabric solutions around extending zero-trust segmentation into the data center and enforcing policy consistently across workloads. Relevant statements from official HPE Aruba materials include:
* "Expand Zero Trust into the data center with unified network and security policies delivering robust server and VM-level microsegmentation."
* "The CX 10000 extends Zero Trust segmentation deeper into the data center for any type of host."
* "EVPN-VXLAN natively enables segmenting groups of resources within the data center to support multi-tenancy and separation of hosts by role."
* "Zero Trust is a model in which no device, user, or network segment is inherently trustworthy and must be continuously verified."
Why D is correct (and the others are weaker openers for DC switching):
* A (location services) and C (IoT device security) are primarily campus/edge conversations and do not directly showcase Aruba CX data-center strengths.
* B (device counts) is basic visibility and does not immediately tie to Aruba's DC value differentiators.
* D maps directly to HPE Aruba's DC value proposition-Zero Trust, microsegmentation, EVPN- VXLAN fabrics, and distributed east-west security-providing a strong, business-relevant entry to discuss Aruba CX 9300/10000, Fabric Composer, and policy-driven segmentation.
References (HPE Aruba Networking Solutions / Study Guides ):
* HPE Aruba Networking: "Secure, AI-Ready Data Center Networking" (Solution/Portfolio Overview)
* HPE Aruba Networking CX 10000 Switch Series - "At-a-Glance / Data Sheet"
* Aruba ESP Data Center Design - "Connectivity Design (Validated Solution Guide)"
* Aruba Zero Trust Security - "Solution Overview / Technical White Paper"

**NEW QUESTION # 46**
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