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The web-based Salesforce Certified B2C Solution Architect (Arch-302) practice exam can be accessed through online browsing anywhere just with a stable internet connection. So the applicants can take the Arch-302 practice exam with ease for the preparation for the Arch-302 Exam. All browsers and operating systems support the web-based Arch-302 practice exam. Users can access it without installing or downloading any excessive plugins or software.

Salesforce Certified B2C Solution Architect Sample Questions (Q87-Q92):

NEW QUESTION # 87
Northern Trail Outfitters (NTO) operates its website on B2C Commerce. NTO recently decided to update its Customer Service from a bespoke solution to Service Cloud.
NTO currently has around two million customer records in its B2C Commerce database that need to be migrated into Service Cloud.
What should a Solution Architect recommend to export all the customer data from B2C Commerce and import into Service Cloud without additional development7

- A. Export the data using Business Manager, and import it into Salesforce using the Data Import Wizard.
- B. Export the data using Business Manager, and import it into Salesforce using Data Loader.
- C. Export the data using B2C Commerce APIs, and import it into Salesforce using Data Import Wizard.
- D. Export the data using B2C Commerce APIs, and import it into Salesforce using Data Loader.

Answer: B

Explanation:
This answer is correct because it is a way to export all the customer data from B2C Commerce and import into Service Cloud without additional development. Business Manager is a tool that allows B2C Commerce administrators to export customer data in CSV format. Data Loader is a tool that allows Salesforce administrators to import data from CSV files into Salesforce objects. References: https://documentation.b2c. commercecloud.salesforce.com/DOC1/topic/com.demandware.dochelp/BusinessManager /ExportingCustomerData.html https://developer.salesforce.com/docs/atlas.en-us.dataLoader.meta/dataLoader /data_loader.htm

NEW QUESTION # 88
Northern Trail Outfitters (NTO) wants to unify customer data with a single identity for each customer across their eCommerce sites and communities. Communities are treated as an identity provider (IDP) for commerce enabling self-service support for products via knowledge articles, crowd-sourced knowledge, and Chatter.
What data should be maintained within Experience Cloud as the primary system?

- A. Communication preferences
- B. Core profile data (name, email)
- C. Shipping address
- D. Payment methods

Answer: B

Explanation:
This answer is correct because core profile data (name, email) should be maintained within Experience Cloud as the primary system when using communities as an identity provider (IDP) for commerce. This ensures that customers have a consistent identity across both platforms and can access self-service support features in communities. References: https://help.salesforce.com/s/articleView?id=sf. b2c_commerce_service_cloud_integration.htm&type=5

NEW QUESTION # 89
A financial company uses an external system for pricing and quotation.
What is the recommended approach to use the pricing and discount rules in the external system within Salesforce during the loan application process?

- A. Use the API callout component in Process Builder to retrieve the latest information from the external system during the loan application process.
- B. Rebuild the logic used in the external system using Apex.
- C. Use an external object to store pricing and discount information.
- D. Use the Apex callout to retrieve the latest information from the external system during the loan application process.

Answer: D

Explanation:
This option allows you to use Apex code to make HTTP requests and receive HTTP responses from an external system, such as a pricing and quotation service. You can use the @future(callout=true) annotation to make asynchronous callouts from Apex triggers or invocable methods. The other options are either not feasible or not optimal for this use case.

NEW QUESTION # 90
An organization uses B2C Commerce to capture order details but needs to process the order in an ERP system. They want B2C Commerce to send a message to the ERP system with the order details after they have been entered, then wait for the order to be processed, and then receive a reply from the ERP system with the order number and status.
Which integration pattern should a Solution Architect use to meet this requirement?

- A. Asynchronous Call-Out
- B. Request and Reply
- C. Batch Data Synchronization
- D. Publish / Subscribe

Answer: B

Explanation:
Request and reply is an integration pattern that allows a system to send a message to another system and wait for a response. This pattern is suitable for scenarios where the sender needs to receive an immediate confirmation or acknowledgment from the receiver. In this case, B2C Commerce needs to

receive the order number and status from the ERP system after sending the order details. References:
* https://architect.salesforce.com/design/integration-patterns-and-practices/request-and-reply/
*
https://documentation.b2c.commercecloud.salesforce.com/DOC1/topic/com.demandware.dochelp/OrderManagement/OrderManagementOverview.html

NEW QUESTION # 91
A company is In the process of defining the authoritative system for key data entitles Involved In B2C journeys. The company has about 200.000 customers, each averaging 30 orders per year.
Which two systems are considered an authoritative system for consent and compliance preferences, as well as primary person attributes such as name, address, birthday, phone, and email?
Choose 2 answers

* A. Marketing Cloud
* B. Experience Cloud
* C. B2C Commerce
* D. Service Cloud

Answer: A,D

Explanation:
Service Cloud and Marketing Cloud are considered authoritative systems for consent and compliance preferences, as well as primary person attributes such as name, address, birthday, phone, and email. Service Cloud is the system of record for customer service interactions and case management, and it can store customer consent and preferences for different channels and purposes. Marketing Cloud is the system of record for customer engagement and marketing campaigns, and it can store customer consent and preferences for email, SMS, push notifications, and other channels. B2C Commerce is not an authoritative system for consent and compliance preferences, as it does not store them natively. It can store some primary person attributes such as name, address, phone, and email, but they may not be the most up-to-date or accurate.
Experience Cloud is not an authoritative system for consent and compliance preferences, as it relies on other systems to store them. It can store some primary person attributes such as name, email, and birthday, but they may not be the most up-to-date or accurate. References:
* https://help.salesforce.com/s/articleView?id=sf.mc_co_data_integration_best_practices.htm&type=5
* https://help.salesforce.com/s/articleView?id=sf.mc_co_data_integration_considerations.htm&type=5

NEW QUESTION # 92
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