

100% Pass Quiz 2026 Useful Salesforce Sales-Cloud-Consultant: Salesforce Certified Sales Cloud Consultant Exam Simulator Fee



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Salesforce Sales-Cloud-Consultant certification is a highly respected and globally recognized certification for professionals in the field of sales cloud consulting. Sales-Cloud-Consultant exam is challenging but rewarding, and passing it is an excellent way to advance your career. To prepare for the exam, candidates must have a thorough understanding of sales cloud concepts and best practices and hands-on experience in implementing sales cloud solutions. Salesforce offers a variety of resources to help prepare for the exam, and candidates can also connect with other professionals in the field to learn more.

The Sales-Cloud-Consultant Exam is a multiple-choice exam that consists of 60 questions that must be completed within 105 minutes. Sales-Cloud-Consultant exam covers a wide range of topics, including sales process design, sales productivity, sales forecasting, and more. Sales-Cloud-Consultant exam can be taken online or at a testing center, and there is a fee of \$200 USD for each attempt.

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Salesforce Sales-Cloud-Consultant exam is a multiple-choice exam that consists of 60 questions. Sales-Cloud-Consultant exam is timed and the candidate has 105 minutes to complete it. The passing score for the exam is 68%, which means that the candidate must correctly answer at least 41 questions out of the 60 questions. Sales-Cloud-Consultant Exam is administered by Salesforce and can be taken at any of the authorized testing centers or online.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q154-Q159):

NEW QUESTION # 154

Cloud Kicks (CK) wants to migrate a data file containing 8,000 leads from a legacy system into Salesforce. Many of the lead owners have left the company, so CK wants to populate the Lead Owner field for these records using the active assignment rule. Which two tools should a consultant recommend to meet the requirement?

Choose 2 answers

- A. .dataloader.io
- B. Data Import Wizard
- C. .Scheduled Apex
- D. Data Loader

Answer: B,D

Explanation:

The Data Import Wizard and the Data Loader are both tools that can import data into Salesforce and assign records to a queue or run an active assignment rule¹. The Data Import Wizard can import up to 50,000 records at a time, while the Data Loader can import up to 5 million records at a time². Both tools can also prevent duplicates by matching records based on external IDs or Salesforce record IDs³.

NEW QUESTION # 155

Sales management at Cloud Kicks wants to track the following information:

- A. Create a joined report.
- B. Number of open Opportunities in the current quarter by sales representatives
- C. Create a reporting snapshot
- D. Number of open cases in the last quarter for open Opportunities.
What should a Consultant recommend to meet these requirements?
- E. Number of Accounts that are current customer
- F. Create a summary report with cross filters.
- G. Create a dynamic dashboard.

Answer: D

NEW QUESTION # 156

What is a capability of Chatter approvals?

Answer:

Explanation:

1. Users can view and respond to approvals as Chatter posts through email notifications
2. Users can view and respond to approvals as Chatter posts within their Chatter feeds

NEW QUESTION # 157

At Universal Containers, credit for revenue generated on an Opportunity may be shared among several sales reps. When product support reps are involved in a deal, they should receive a credit of 50% of the revenue.

What should the consultant consider when designing a revenue sharing solution?

- A. Enabling opportunity splits creates a split record for every Opportunity.
- B. Revenue splits are required in order to use overlay splits.
- C. Overlay splits allocated on an Opportunity must total 100%.
- D. Splits can be assigned to any user with the appropriate profile.

Answer: D

NEW QUESTION # 158

Cloud Kicks has a lengthy and complex sales cycle. Opportunities have stages that sales reps must move a deal through, as well as indicate the probability of winning the sale. The sales manager presently uses sales stages and probability for forecasting and wants

to simplify the process of reporting on projected sales for the sales team. Which approach should a Consultant recommend to streamline forecast reporting?

- A. Reduce the number of opportunity stages and report on forecast category.
- B. Align forecast categories to multiple Opportunity stages and report on forecast category.
- **C. Align Opportunity stages with probability and use collaborative forecasts for reporting.**
- D. Reduce the number of Opportunity stages and report on probability.

Answer: C

NEW QUESTION # 159

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