

C_BCSBN_2502: SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions PDF - Testinsides C_BCSBN_2502 actual - C_BCSBN_2502 test dumps



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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	<ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

Topic 3	<ul style="list-style-type: none"> • Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q14-Q19):

NEW QUESTION # 14

What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this Question.

- A. Increase production lead time
- B. Improve quality
- C. Increase sustainability
- D. Mitigate production risks
- E. Extended inspection duration

Answer: E

Explanation:

Solution:

The correct benefits of SAP Visual Inspection powered by AI-as listed on learning.sap.com-are:

- * Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.
- * Mitigate production risks (D): By catching defects early, it prevents production issues and downtime
- * Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options-A (Increase production lead time) and B (Extended inspection duration)-are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

NEW QUESTION # 15

How does SAP Business Suite enhance "Productivity and Speed" in supply chains using artificial intelligence?

- A. By proposing optimized SCM processes
- B. By generating reports for decision-making
- C. By focusing on integrated financial planning
- D. By automating tasks through integration to minimize intervention

Answer: D

Explanation:

Solution:

The correct answer from learning.sap.com is:

- * A. By automating tasks through integration to minimize intervention

This is emphasized in the section "Increase Productivity and Speed Through Automation", where SAP Business Suite orchestrates

supply chain workflows by tightly integrating planning and execution. This automation eliminates traditional gaps and manual touchpoints, enabling agile, rapid, and precise responses across operations.

NEW QUESTION # 16

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity? Note: There are 2 correct answers to this question.

- **A. Emphasizes digital relationships to foster collaboration**
- B. Focuses on the benefits of local suppliers
- **C. Raises awareness of visibility issues**
- D. Highlights cost-saving opportunities to meet budget considerations

Answer: A,C

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com.

* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com.

Options C and D are not emphasized in the COO context on learning.sap.com.

NEW QUESTION # 17

Which features in SAP IBP assist manufacturers in mitigating the impact of sudden demand spikes and maintaining supply chain stability? Note: There are 2 correct answers to this question.

- A. Automated supplier contracts
- **B. Trend monitoring**
- C. Optimized delivery schedules
- **D. Risk assessment**

Answer: B,D

Explanation:

Solution:

Based on content from learning.sap.com, the two correct features in SAP IBP that help manufacturers mitigate sudden demand spikes and maintain supply chain stability are:

☐ A. Risk assessment

SAP IBP (especially through the Supply Chain Control Tower) enables systematic risk assessment, real-time alerting, and scenario simulation to identify and mitigate supply chain disruptions.

☐ C. Trend monitoring

Within IBP's demand planning capabilities, tools like time-series analysis and demand sensing help detect trends and anomalies, allowing manufacturers to proactively adjust forecasts and supply plans learning.sap.com.

The other options are not supported by learning.sap.com:

* B. Automated supplier contracts - relates to procurement (e.g., SAP Ariba), not core IBP capabilities.

* D. Optimized delivery schedules - this is part of execution/logistics, not directly a core IBP feature for handling demand spikes.

Therefore, the correct answers are B and D.

NEW QUESTION # 18

What is included in SAP Sustainability Performance Management circular product life cycle? Note: There are 3 correct answers to this question.

- **A. Innovate Logistics and Transport**

- B. Innovate Finance
- C. Eliminate Production
- D. Increase Design
- E. Increase Delivery Waste

Answer: A,C,D

Explanation:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these three pillars:

* C. Innovate Logistics and Transport

The lifecycle explicitly covers logistics and transport innovation as part of sustainable operations.

* D. Eliminate Production

It highlights "Eliminate Production" to minimize waste and circularly manage resources.

* E. Increase Design

The diagram emphasizes "Increase Design" (design for circularity) to embed sustainability early in the product lifecycle.

Options A and B are not part of the described circular lifecycle model.

NEW QUESTION # 19

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