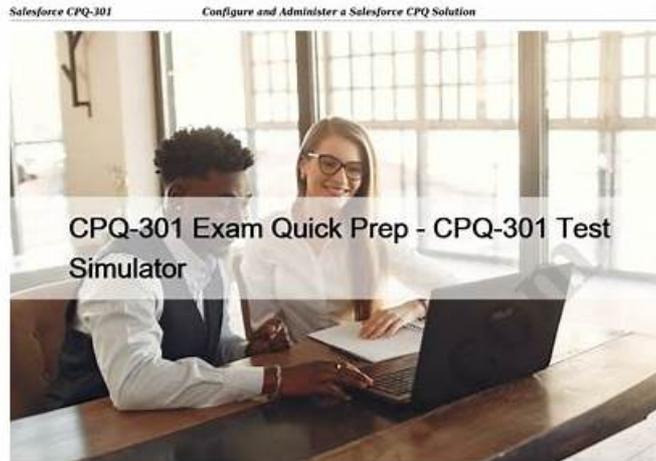


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Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q106-Q111):

NEW QUESTION # 106

Universal Containers has a bundle that has a large number of Product Options. They do not want all of the options available to be visible on the configuration by default. They want the User to click a button within each Feature to see which Product Options are available to be selected, and then have the User select Product Options from that page. How should the Admin set up the bundle for the display to work this way?

- A. Select Add as the Option Selection Method on the Bundle product.
- B. Select Click as the Option Selection Method on the Bundle product.
- C. Select the Hidden checkbox on the Bundled Product record.
- D. Select the Required checkbox on each Product Option in the Bundle.

Answer: A

NEW QUESTION # 107

While performing an amendment, a sales rep is unable to edit the Additional Discount for an existing subscription Quote Line. What is the cause of this behavior?

- A. Additional Discount is a locked field on amendment Quotes.
- B. The Non Discountable field is marked True on the Product record for the Quote Line.
- C. A Product Rule is preventing the Additional Discount from being edited.
- D. The org is using legacy amendment and renewal service.

Answer: B

NEW QUESTION # 108

Universal Container (UC) has a required Configuration Attribute for color on all containers it sells. UC wants to display the Color of the containers in the output document.

On which objects will the Admin need to create the Color field to meet this requirement?

- A. Product, Quote Line.
- B. Product, Product Option.
- C. Product Option, Quote Line.
- D. Quote Line, Asset.

Answer: C

NEW QUESTION # 109

Universal Containers has a single Price Book for several currencies. The Admin is creating a Primary Quote from an Opportunity and notices the Quote inherits the Price Book from the Opportunity.

Which Product will be available within the Product Selection page?

- A. All Products with Price Book Entries with a positive Price.
- B. All Products with Price Book Entries in the Opportunity/Quote Currency.
- C. All Products with Price Book Entries in all Active Currencies.
- D. All Products with Price Book Entries when Dated Exchange Rates are enabled.

Answer: B

