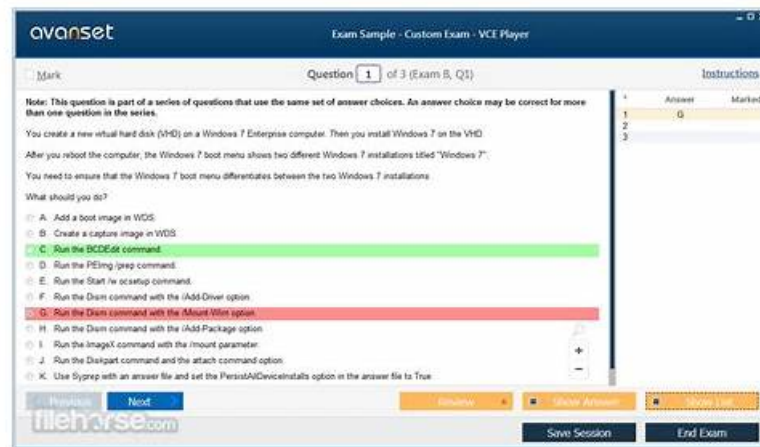


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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q71-Q76):

NEW QUESTION # 71

Which three statements are true about Discount Lists? (Choose three.)

- A. Tier and attribute-based adjustments are supported at multiple levels: the root item, the components, or the entire configuration.
- B. Discount rules can be defined at multiple levels: the root item, the components, or the entire configuration.
- C. Tier and attribute-based adjustments are supported only at the root item level.
- D. Users can define discounts for configurable models on Discount Lists.
- E. Discount rules can be defined at the root level only.

Answer: B,C,D

Explanation:

NEW QUESTION # 72

Your company has a single global installation that contains Oracle Cloud Product Management, Oracle Cloud Trading Community Model, and Cloud Order Management. It has all the execution systems implemented in tandem with Global Order Promising. The Master data elements have also been migrated to their respective areas. The next step is to run the data collection program to load the planning data repository.

Which five data elements will the collection program load into the planning data repository? (Choose five.)

- A. Currencies
- B. Items
- C. Cross-referenced data
- D. Suppliers
- E. Shipping methods
- F. Customers
- G. Calendars

Answer: B,C,D,F,G

NEW QUESTION # 73

Which process requires the Process Supply Chain Orchestration Interface process to be executed manually so that a supply order gets created?

- A. Min-Max planning replenishing a purchase request
- B. Back-to-Back Procurement
- C. Drop Shipment
- D. Planned Order Releases
- E. Back-to-Back Contract Manufacturing

Answer: A

Explanation:

Needs to be run manually for Inventory MINMAX

NEW QUESTION # 74

Your company sells engines that are preconfigured by engineering, based on the customer location for which the engine-product is being sold. You must also include a user-manual specific to the customer's language, which represents a separate part number on the configured order.

Which type of Configurator model do you need to create?

- A. Pick to Order (PTO)
- B. Kit
- C. Configure to Order (CTO)
- D. Make to Stock
- E. Assemble to Order (ATO)

Answer: C

Explanation:

A Configure to Order (CTO) model is a type of configurator model that enables you to create customized products based on customer specifications. A CTO model allows you to define features and options that the customer can select, and apply rules and constraints to ensure the validity and feasibility of the configuration.

A CTO model also supports the inclusion of user manuals and other documentation as part of the configuration¹. You need to create a CTO model to fulfill the requirement of selling engines that are preconfigured by engineering, based on the customer location, and include a user manual specific to the customer's language.

:

Overview of Configure-to-Order

NEW QUESTION # 75

Your company is importing orders from an e-commerce system where a sales order is created for a laptop. The ship-to-site of the customer determines the type of power cord to be shipped along with the laptop. How will you enrich the sales order during import to append the item number corresponding to the particular model of the power cord?

- A. Create an External Interface Routing Rule.
- B. Create a Pre Transformation Rule.
- **C. Create a Product Transformation Rule.**
- D. Create a Post Transformation Rule.
- E. Create a Compensation Pattern Rule.

Answer: C

NEW QUESTION # 76

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