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If you plan to apply for the Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) certification exam, you need the best Manufacturing-Cloud-Professional practice test material that can help you maximize your chances of success. You cannot rely on invalid Manufacturing-Cloud-Professional Materials and then expect the results to be great. So, you must prepare from the updated Salesforce Manufacturing-Cloud-Professional Exam Dumps to crack the Manufacturing-Cloud-Professional exam.

The Manufacturing Cloud Professional Certification Exam is a great way for professionals to enhance their career prospects in the manufacturing industry. Salesforce is a leading provider of cloud-based solutions for businesses of all sizes, and its Manufacturing Cloud is designed specifically for manufacturers. By earning this certification, professionals demonstrate that they have the skills and knowledge needed to help their organizations succeed in a highly competitive industry.

Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Certification Exam is a highly sought-after certification for professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification is designed to validate the skills and expertise of professionals in using Salesforce Manufacturing Cloud. The Manufacturing Cloud platform enables manufacturers to gain full visibility and control over their production processes, supply chain, and customer interactions, which are essential for improving efficiency, reducing costs, and increasing revenue.

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The former exam candidates get the passing rate over 98 percent in recent years by choosing our Manufacturing-Cloud-Professional practice materials. You must be curious about the advantages of them. These traits briefly sum up our Manufacturing-Cloud-Professional study questions. So we take liberty of introducing our Manufacturing-Cloud-Professional learning guide for you, hoping you can find the best way to pass the exam. With our Manufacturing-Cloud-Professional exam prep, you will pass the exam with

ease.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q57-Q62):

NEW QUESTION # 57

Which statement is accurate about Account Manager Targets?

- **A. Account Manager Targets are supported for standard fiscal year and custom fiscal year.**
- B. Account Manager Targets can only be used after a forecast calendar is configured.
- C. Account Manager Targets are only supported for standard fiscal year and not for custom fiscal year.
- D. Account Manager Targets are only supported for custom fiscal year.

Answer: A

Explanation:

Explanation

Account Manager Targets are supported for both standard fiscal year and custom fiscal year. The admin can select the fiscal year type in the Setup page of Account Manager Targets. The fiscal year type determines the start and end dates of the targets that account managers create and assign. Account Manager Targets do not depend on the forecast calendar configuration, and can be used independently of the forecasting feature. References: : Set Up and Configure Account Manager Targets - Salesforce : Learn About Account Manager Targets Unit | Salesforce Trailhead

NEW QUESTION # 58

Which data load sequence should be followed when loading data into Sales agreement?

- **A. Sales Agreement Product schedule**
- **B. Sales Agreement**
- **C. Sales Agreement Product**

Answer: A,B,C

Explanation:

n: A sales agreement is a contract between a manufacturer and a customer that specifies the terms and conditions of a long-term sales relationship. A sales agreement consists of a sales agreement record and one or more sales agreement products. A sales agreement product is a line item that represents a product or a product category that the customer agrees to purchase over a period of time. A sales agreement product schedule is a subcomponent of a sales agreement product that defines the quantity and revenue expectations for each time period within the sales agreement term. To load data into sales agreements, you must follow the correct data load sequence to ensure data integrity and avoid errors. The data load sequence is as follows:

First, load the sales agreement records, which contain the basic information about the sales agreement, such as name, account, start date, end date, status, and so on.

Second, load the sales agreement products, which are related to the sales agreement records by the Sales Agreement ID field. Each sales agreement product must have a valid product or product category, name, initial planned quantity, and price book entry.

Third, load the sales agreement product schedules, which are related to the sales agreement products by the Sales Agreement Product ID field. Each sales agreement product schedule must have a valid period, quantity, and revenue. Reference: Sales Agreement, Sales Agreement Product, Sales Agreement Product Schedule, Data Load Sequence for Manufacturing Cloud

NEW QUESTION # 59

Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

- A. Account Based Forecasts
- **B. Account Manager Targets**
- C. Rebate Management
- **D. Sales Agreements**

Answer: B,D

Explanation:

The standard Manufacturing Experience Cloud Template includes functionalities such as Sales Agreements and Account Manager

Targets among its offerings. Sales Agreements help manage and track the terms of sales between a business and its customers, while Account Manager Targets facilitate setting and tracking sales targets for account managers. These functionalities are integral to streamlining sales operations and enhancing the management of customer relationships within the Manufacturing Cloud .

NEW QUESTION # 60

Which two out-of-the-box Manufacturing Actions can be performed in Process Builder and Flow Builder?

- A. Clone Account Forecast
- B. Clone Sales Agreement
- C. Mass Update Sales Agreement
- D. Mass Archive Sales Agreement
- E. Mass Update Account Forecast

Answer: C,E

Explanation:

Manufacturing Actions are custom actions that are available in Process Builder and Flow Builder to automate common tasks related to Manufacturing Cloud objects. Out of the box, there are two Manufacturing Actions that can be performed in Process Builder and Flow Builder: Mass Update Account Forecast and Mass Update Sales Agreement. Mass Update Account Forecast allows you to update multiple account forecasts at once based on a filter criteria. Mass Update Sales Agreement allows you to update multiple sales agreements at once based on a filter criteria. These actions can help you save time and ensure data accuracy by applying bulk changes to your account forecasts and sales agreements. References: Manufacturing Actions | Manufacturing Cloud Developer Guide | Salesforce Developers, Salesforce Manufacturing Cloud Professional Dumps Updated - Dumpsbase, Salesforce Manufacturing-Cloud-Professional Exam Dumps - DumpsMate

NEW QUESTION # 61

An Admin is creating an app from the Analytics for manufacturing template in Tableau CRM for Manufacturing. Which Rebate Management object supports custom fields for rebate program(s) analysis?

- A. Program Rebate Type
- B. Rebate Program
- C. Program Rebate Type Benefit
- D. Rebate Member Product Aggregate

Answer: C

Explanation:

Explanation

Program Rebate Type Benefit is a Rebate Management object that supports custom fields for rebate program(s) analysis. It is used to define the benefit tiers for a rebate type, such as the percentage or amount of rebate that is paid out based on the achievement of a certain threshold. Program Rebate Type Benefit can have custom fields that specify the criteria by which the benefits vary, such as product category, region, or industry segment. These custom fields can be used in the Analytics for manufacturing app in Tableau CRM for Manufacturing to create dashboards and reports that show the performance and impact of rebate programs. References: Rebate Management Standard Objects - Salesforce Developers, Deploy and Use Rebate Analytics - Salesforce, Salesforce Manufacturing Cloud Flashcards

NEW QUESTION # 62

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