

# Quiz Latest C-TB120-2504 - SAP Certified Associate - SAP Business One Pass Leader Dumps



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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>

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## SAP Certified Associate - SAP Business One Sample Questions (Q66-Q71):

**NEW QUESTION # 66**

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- B. Assembly
- C. Sales

**Answer: C**

**NEW QUESTION # 67**

Data ownership is used in a company and the "business partner and document method is selected. A sales employee adds a sales quotation for a business partner.

How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

- A. Based on the document owner
- B. Based on the company relationship
- C. Based on the business partner contact
- D. Based on the sales employee's authorizations

**Answer: A**

**NEW QUESTION # 68**

Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.

The marketing director needs to maintain and update the table using an easy to find menu in the system.

What do you recommend?

- A. User-defined Field
- B. User-defined Object
- C. User-defined Values

**Answer: B**

**NEW QUESTION # 69**

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.

What will be the effective authorization of the user?

- A. The most generous authorization-full
- B. The first authorization that was assigned
- C. None, since there is an obvious conflict
- D. The authorization defaults to read-only

**Answer: C**

**NEW QUESTION # 70**

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon.

Why is the deadline further out than 8 hours?

- A. Resolution time calculation is affected by the hours of coverage listed in the contract.
- B. The response time from the contract is added to the resolution time.
- C. The time period for resolution begins once a technician is assigned.
- D. The equipment card contains a different resolution time.

**Answer: C**

