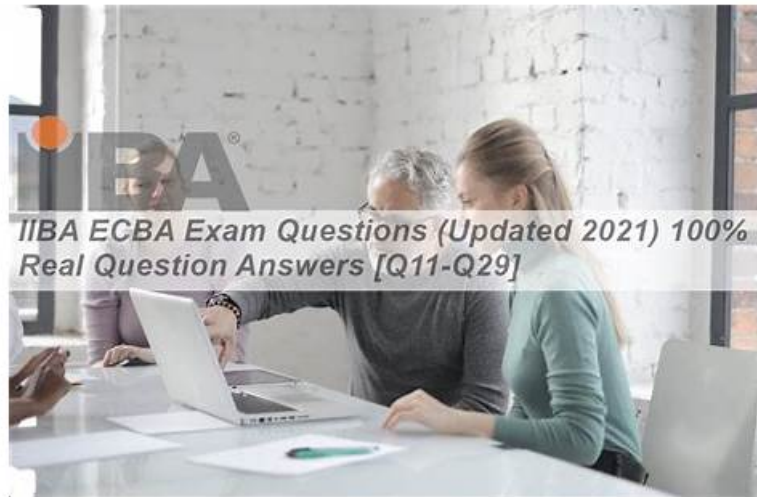


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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q170-Q175):

NEW QUESTION # 170

Which of the following techniques is used to elicit business analysis information by examining available materials that describe either the business environment or existing organizational assets?

- A. Use cases and scenarios
- B. Observation

- C. Document analysis
- D. Process analysis

Answer: C

NEW QUESTION # 171

A focus group is a form of which type of research?

- A. Qualitative
- B. Theoretical
- C. Quantitative
- D. Statistical

Answer: A

Explanation:

A focus group is a qualitative research method used to gather in-depth insights and opinions from a group of individuals about a particular product, service, concept, or idea. It involves a small number of participants, typically 6-10, who are selected based on shared characteristics such as demographics, interests, or experiences. The discussion is moderated by a trained facilitator who encourages participants to share their thoughts, feelings, and attitudes towards the topic. This method is particularly effective for exploring perceptions, opinions, and ideas, making it a valuable tool for business analysis.

References: The information aligns with the Business Analysis Body of Knowledge (BABOK) guide, which outlines focus groups as a technique within the Elicitation and Collaboration knowledge area. It is also supported by various sources that describe focus groups as a form of qualitative research¹²³.

NEW QUESTION # 172

What is a valid reason for prioritization?

- A. Requirements which are of significant personal interest to a stakeholder
- B. Effort and resources needed to implement a requirement
- C. Development team's advice to implement easy requirements
- D. Sponsor's wish-list

Answer: B

Explanation:

Prioritization in business analysis is essential for focusing on the most valuable and feasible features that deliver the highest return on investment (ROI) and customer satisfaction. A valid reason for prioritization is the effort and resources needed to implement a requirement. This consideration ensures that the project's scope is managed effectively, aligning with the available resources and the project's overall goals.

References: The criteria for prioritization, including the effort and resources needed, are discussed in business analysis resources and align with the best practices outlined by the International Institute of Business Analysis (IIBA).

NEW QUESTION # 173

What does a requirement's source, priority, and complexity refer to?

- A. Designs
- B. Attributes
- C. Functions
- D. Types

Answer: B

Explanation:

The source, priority, and complexity of a requirement are considered its attributes. These attributes provide essential information about the requirement, such as where it originated, how critical it is to the project's success, and how difficult it will be to implement. By capturing these attributes, business analysts can better manage requirements, prioritize them effectively, and ensure that the most important requirements are addressed first while understanding the effort required for each.

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