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The Salesforce Certified Nonprofit Cloud Consultant Exam certification exam consists of 60 multiple-choice questions and must be completed within 105 minutes. The passing score for the exam is 65%, and the exam fee is \$200. Nonprofit-Cloud-Consultant exam is available in English and can be taken online or in person at a testing center.

Salesforce Nonprofit-Cloud-Consultant certification exam is designed for professionals who work in the nonprofit sector and are looking to enhance their skills in using Salesforce Nonprofit Cloud. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam validates the candidate's knowledge and expertise in designing, implementing, and managing Salesforce solutions for nonprofits. Nonprofit-Cloud-Consultant Exam Tests the candidate's understanding of the Salesforce Nonprofit Cloud platform and how it can be customized to meet the unique needs of nonprofit organizations.

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## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q15-Q20):

### NEW QUESTION # 15

A nonprofit enters donation data both into Salesforce and an external accounting system to reconcile. This process is time-consuming.

What should the consultant recommend to reduce manual data entry and improve efficiency?

- **A. Accounting Subledger**
- B. Data Import Wizard
- C. NPSP Data Importer Templates
- D. Advanced Mapping

**Answer: A**

Explanation:

To reduce manual data entry and improve efficiency when entering donation data into both Salesforce and an external accounting system, the consultant should recommend using the Accounting Subledger:

\* Accounting Subledger:

\* The Accounting Subledger in NPSP provides a way to sync financial data between Salesforce and external accounting systems.

\* It ensures that donation data entered in Salesforce is automatically available for reconciliation and reporting in the accounting system.

\* Setting Up Accounting Subledger:

\* Install and configure the Accounting Subledger from the AppExchange.

\* Define the mapping between Salesforce donation records and the corresponding records in the accounting system.

\* Set up integration rules to automatically sync data based on predefined triggers and schedules.

\* Benefits:

\* Reduces manual data entry by automating the transfer of donation data.

\* Ensures data consistency and accuracy across systems.

\* Provides real-time visibility into financial data for better decision-making.

By using the Accounting Subledger, the nonprofit can streamline its data entry processes and improve overall efficiency.

References:

Salesforce AppExchange: Accounting Subledger

Nonprofit Success Pack (NPSP) Documentation: Financial Management and Integration

### NEW QUESTION # 16

A nonprofit organization is migrating from a standard Salesforce org to an NPSP org. It has a large volume of contacts. The nonprofit organization is considering using an Individual ("Bucket") account model. What are two considerations in this situation?

- **A. The Individual account model is a legacy account model and is no longer recommended.**
- B. The Account name is identical to the Contact name.
- **C. There is a risk of account data skew with the Individual account model and the large volume of contacts.**
- D. Once the Individual model is enabled, it cannot be changed.

**Answer: A,C**

Explanation:

When considering the Individual ("Bucket") account model for a nonprofit organization migrating to an NPSP org:

Legacy Account Model: The Individual account model is considered a legacy option and is not recommended for new implementations due to limitations in scalability and flexibility.

Account Data Skew: With a large volume of contacts, using the Individual account model can lead to data skew issues, where too many contacts are associated with a single account, causing performance and reporting challenges.

It is advisable to consider other account models like the Household Account Model, which is more suitable for managing large volumes of contacts.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Managing Account Models in NPSP

### NEW QUESTION # 17

A nonprofit organization has a large volume of donation and payment data that it wants to migrate to its NPSP org. Which two large volume data considerations should the consultant discuss with the nonprofit organization? Choose 2 answers

- A. API call limits
- B. Data skew
- C. Data storage limits
- D. Code coverage

**Answer: B,C**

Explanation:

When migrating a large volume of donation and payment data into an NPSP org, the consultant should discuss the following considerations with the nonprofit organization:

\* Data Storage Limits:

\* Salesforce has data storage limits based on the type and edition of the Salesforce instance.

\* It is important to calculate the volume of data being imported and ensure it does not exceed the available storage.

\* If necessary, consider purchasing additional data storage or archiving old records to free up space.

\* Data Skew:

\* Data skew occurs when a large number of child records are associated with a single parent record.

\* This can impact performance and cause issues with sharing rules and data visibility.

\* Plan the data import to distribute records evenly and avoid creating data skew, particularly with high-volume objects like Contacts and Accounts.

By addressing these considerations, the nonprofit can ensure a smooth and efficient data migration process while maintaining optimal system performance and compliance with Salesforce limits.

Salesforce Documentation: Data Storage Allocations

Salesforce NPSP Documentation: Data Import Best Practices

### NEW QUESTION # 18

A nonprofit organization needs an audit trail of metadata changes over time and the ability to develop, test, and a release project independent of other projects in development. Which development model should be chosen?

- A. Application development
- B. Org development
- C. Change Set development
- D. Package development

**Answer: D**

### NEW QUESTION # 19

A consultant has is encountering an issue when configuring Nonprofit Cloud Case Management and wants to know if it is a documented issue.

Where should the consultant look first to confirm if it is a known product issue?

- A. Trailblazer Community
- B. Salesforce Trust Site
- C. Salesforce Help
- D. AppExchange

**Answer: C**

Explanation:

When encountering an issue while configuring Nonprofit Cloud Case Management, the consultant should first check Salesforce Help to see if it is a documented issue. Salesforce Help provides extensive documentation, release notes, and known issues, making it a reliable source for troubleshooting.

Steps to Check:

Salesforce Help:

Navigate to Salesforce Help & Training.

Search for the specific issue or error message.

Additional Resources:

Reference:

## Salesforce Trailhead: Salesforce Help Resources

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